Tab 1 - Letter of Transmittal

Dear Ms. Kristy Garcia:

We here at Wist Business Supplies \& Equipment are extremely pleased to present a response to the Request for Proposal \#2020050 for Office Supplies and Products.

Wist Business Supplies \& Equipment has been serving Arizona businesses, nonprofit organizations and government agencies since 1955. For sixty-five years, Wist Business Supplies \& Equipment has been delivering confidence and award-winning customer service to its thousands of customers across the Grand Canyon State and beyond.

As the largest independently-owned office supply company in the Southwest United States, Wist Business Supplies \& Equipment is powerful enough to offer the best pricing, logistics and business infrastructure available in the marketplace without compromising on the customer service that has built our company and our reputation over the last six plus decades.

Ian Wist, Co-Owner and General Manager is currently the immediate past Chairman of the Board of Directors for an industry-leading buying group called Independent Suppliers Group. In addition, other members of the management group are heavily involved in their communities via nonprofit organizations, community associations and churches.

As a company, Wist Business Supplies \& Equipment is involved in the Greater Phoenix Chamber of Commerce, Local First Arizona, the Alliance of Arizona Nonprofits and the Arizona Small Business Association, among other relevant regional and industry-specific business associations.

Wist Business Supplies \& Equipment is also extremely proud of its recent honor as an Industry Leader of Arizona in the category of Distribution \& Logistics. The process and rigor of the judging process makes it even more special, the culmination of the 12-month application was a wonderful celebration for our entire team of 105 full-time, fully-benefited employees - many who have been with us for more than ten years.

Wist Business Supplies \& Equipment is also very happy to say that we've been inducted into the Ranking Arizona Hall of Fame for achieving the \#1 Ranking for Office Supply

Companies in Arizona for sixteen consecutive years. We know that our people make this possible, and we are grateful to continue our relationship with the City of Mesa.

Wist Business Supplies \& Equipment has been serving the City of Mesa for the last ten years, as the current holder of the office supply segment of the SAVE Contract. We look forward to continuing the award-winning service that the hundreds of users across the City and the thousands of users across all SAVE Members have become accustomed too.

Most importantly, no additional training is necessary should Wist Business Supplies \& Equipment be chosen to continue serving the City and SAVE Members, and there would be no disruptions of service for any SAVE member since there would be no transitioning process that has to take place with a new vendor.

In addition to the systems and infrastructure remaining the same, the key personnel serving the City would remain the same upon award. Sarah Sharp will be the lead Account Executive serving the City, Yvette Apodaca, Monica Apodaca, Kelsey Wright, and Brandy Young will continue to be the secondary outside Account Executives serving SAVE Members across Arizona. Julie Leeming will remain as the Customer Service Manager - a position she has held for over five years - and Bill Strait will remain as Sales Manager - a position he has held for over thirty-two years. Wist is the only large supply company with a Customer Service Team, IT, and Accounting team located in Arizona. As result, responses are more personal and bring a faster and positive resolution to each user's needs. More complete listings of experience and contact information for each member of the team is included in this proposal.

While Wist Business Supplies \& Equipment has been in continuous business operation for sixty-five years, and we have strived to be a better company every day and continue to work diligently to provide exceptional customer service during every transaction.

We look forward to the opportunity to serve the City of Mesa for another five years and answering any questions you may have about the contents of this proposal.

Sincerely,

## Bill Strait

Bill Strait
Sales Manager, Wist Business Supplies \& Equipment

## Tab 2-Qualifications

1. A statement of your qualifications, abilities, experience and expertise in providing the requested services.

Wist Business Supplies \& Equipment has a long-tenured staff of 105 full-time, fully benefitted employees based in Tempe, Arizona. The entire staff of Wist is dedicated to the office products industry as a whole, and their individual role within the organization specifically. All duties, tasks and objectives are directly related to the delivery of high-quality products and service to our customers. Current infrastructure allows for the successful management of high-volume sales, including statewide, regional and national contracts. Ongoing training and learning are offered to and attended by all staff throughout the company. For instance, later this month, the Customer Service team will be participating in a 2-day training seminar that will continue to advance their skills in delivering the highest possible user experiences. Wist is also better equipped to meet our customer needs, because the IT Department, Accounting Department, and Warehouse \& Operations Department are in Arizona, which allows for quick responses for our clients.
a. A description of what qualifies your company, financial and otherwise, to provide the City with services for the required period of time, provide appropriate staffing, provide necessary resources and a history of demonstrated competence.

Wist Business Supplies \& Equipment is a Corporation per Arizona statue, and can be found on the Arizona Corporation Commission listings as Wist Supply \& Equipment Company DBA Wist Business Supplies \& Equipment. Wist is a third-generation family owned business that has been serving Arizona since 1955. The Experian report provided demonstrates a history of success in delivering the services, products and consumers need to operate their businesses efficiently. Specifically, Wist over the past ten years has used its website, local accounting, customer service and IT teams to provide quick responses to the needs of the individuals who work at City of Mesa and all the SAVE members. The 105- full time, fully benefitted employees at Wist work every day to deliver more than 75,000 products available for next-day delivery. Wist has grown the adoption of this contract from one member to $100+$ Save members utilizing contract. We've proven ourselves to be right choice by continuously growing the volume back in 2009 from under one million dollars to over six million dollars this past year. This growth is an anomaly in our current national contract environment where local contracts tend to go un-used. In addition, Wist has a local 1GPA contract, for supplies and furniture, and a State Contract for supplies, toner, and furniture that generate millions in sales. These growth numbers should demonstrate that Wist brings superior service and better overall pricing without surprises to the agencies.

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The Wist family has been the owners for the last 65 years and will continue as such well into the future. The management team has been in place for anywhere from $15-32$ years and will be in place for the next five years. The stability of Wist as proven from our Experian report and track record, is important to note. Especially since many of our competitors are going through contraction, potential mergers and budget cuts. Some of our competitors have changed ownership twice in the last ten years and could be subject to change at any moment in the future. Wist is held accountable by our customers, not stockholders. See Tab 6 "Wist Experian Financial Report"
b. An assessment of the proposer's abilities to meet and satisfy the needs of the City, taking into consideration the requested service, additional services and/or expertise offered that exceed the requirements, or the vendor's inability to meet some of the requirements of the specifications.

What follows is a brief overview to meet and satisfy the needs of the City, based on the capabilities of Wist Business Supplies \& Equipment and the ten years that the City of Mesa has been utilizing Wist Business Supplies \& Equipment as a vendor of office supplies:

## Online Ordering

Wist Business Supplies \& Equipment has a fully tested, user-friendly and award-winning ecommerce platform to make the ordering, returns, confirmation and delivery processes seamless. We customize our clients shopping experience to meet their stringent requirements where no others can.

## Next-day Delivery \& Minimum Order Requirements

Wist Business Supplies \& Equipment offers free, next-day delivery on 99.5\% of its catalog. Free, next-day delivery with no minimum order is offered to both single points of delivery in addition to multiple sites.

## Product Availability

Wist Business Supplies \& Equipment shows real-time inventory levels through its e-commerce platform.

## Online Availability of Contract Pricing

Wist Business Supplies \& Equipment offers regular, "open" accounts, as well as "protected view" accounts that show only contract pricing.

## Customized Online Accounts

Wist Business Supplies \& Equipment offers a full menu of customization, making the order process extremely user-friendly. Customizations have included, but are not limited to electronic punch-out, complex approval routing, special accounting fields added and custom accounting reports. Punch-out is a regularly requested feature. Requests for a custom experience is turned around in a timely manner.

## Hierarchical Approval Process

Wist Business Supplies \& Equipment offers multi-layered hierarchical approval processes, utilizing email and e-commerce platform approval systems.

## Blocking Categories and Items

Wist Business Supplies \& Equipment does allow the blocking of categories or specific products in order to ensure contract compliance.

## Payment Acceptance

Wist Business Supplies \& Equipment allows payment through Open Accounts on Net 30 terms, EFT, Purchase Orders, Purchase Cards and Credit Cards. All major credit cards are accepted: Visa, MasterCard and American Express. All accepted without fees!

## Spending Limits

Wist Business Supplies \& Equipment offers full customization of its e-commerce platform, including the setting of dollar limits on open accounts, cost centers and purchase orders. Many SAVE agencies use this feature today to help monitor and control budget spend.

## Utilization of Payment Card Industry Data Security Standards

Wist Business Supplies \& Equipment utilizes current and applicable Payment Card Industry data security standards. Furthermore, all online orders are completed via a 256-bit encryption, and Secure Sockets Layer (SSL) Certificates are updated regularly, ensuring the highest levels of security for all Wist Business Supplies \& Equipment Customers.

## Adding, Revising or Removing Users

Wist Business Supplies \& Equipment Customers can add, revise and remove users from their account via the e-commerce platform.

## Deliveries

Deliveries are made in a Wist truck that's clearly identified and by Wist fully uniformed drivers. This is important not only because of the care and service they give, but security is of great concern to municipalities, schools and agencies. All our personnel are fingerprinted, and background checked. All must pass an additional level of scrutiny that the Maricopa County Sheriff's department has in place.

## Audits

Wist Office Products has an outstanding audit record with the City of Mesa and will continue to ensure that all pricing and products are auditable by Agency staff to maintain the highest levels of contract compliance.

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## Remanufactured Toners and Ink cartridges

Our TruImage cartridges have delivered over a 50\% savings for the past ten years. There are many "How to Save' links when choosing OEM cartridges that allow users to quickly compare and decide if they would like the TruImage option. TruImage remanufactured toners have a 100\% replacement guarantee. See Tab 6, "Toner Finder" and "Save on Toner and buy Remanufactured Toner"

## Custom reports

Monthly usage and billing reports available in various formats such as Adobe PDF and Microsoft Excel. Many agencies, such as City of Peoria, City of Phoenix, Maricopa County Courts and many others are already receiving their own customized reports on a weekly, bimonthly, monthly, and quarterly basis. See Tab 6, "Sample Usage Report - City of MesaDecember 2019"

## Other

There are myriad other benefits to choosing Wist Business Supplies \& Equipment for the procurement of office products and supplies, most of which are included within the contents of this proposal.
c. References - A minimum of three references, preferably from other public entities within the State of Arizona, for whom you have provided similar services. Include the name of entity, contact person's names, phone numbers, email addresses, mailing addresses, type of service provided, dates these services where provided.

## Penne Garrett

Superior Court of Maricopa County
Procurement Supervisor
garrettp001@superiorcourt.maricopa.gov

201 W. Jefferson
Phoenix, AZ. 85003-2243
Phone: 602-506-7696
Fax: 602-506-5957

Michael Greene
City of Tempe
Procurement Administrator
michael_greene@tempe.gov
20 E Sixth St. Second Floor

Tempe, AZ 85281

Kristy Garcia
City of Mesa
Procurement Officer
Kristy.garcia@mesaaz.gov
City of Mesa Procurement Ste. 400
20 E. Main Street
Mesa, AZ 85201
Phone: 480-644-2655

Fax: 480-644-5052
2. Identification of senior and technical staff to be assigned to the City. Staff names in the proposal may not be substituted without permission of the City.

## a. Resumes, including relevant experience may be included.

## Sarah Sharp, Account Executive

Background/Experience:
-Thirteen years of experience in the office products industry.
-Skilled and knowledgeable in handling the needs of complex, multi-location accounts with a focus in serving public institutions such as school districts, municipalities and other government agencies.
-Current Customers include: City of Mesa, City of Phoenix, Town of Gilbert and many more.

## Yvette Apodaca, Account Executive

Background/Experience:
-Twenty-two years of experience in the office products industry.
-Skilled and knowledgeable in handling the needs of complex, multi-location accounts with a focus in serving public institutions such as school districts, municipalities and other government agencies.
-Current Customers include: Maricopa County, City of Tempe, Pinal County and many more.

## Bill Strait, Sales Manager

Background/Experience:
-Over forty years of experience within the office products industry. Thirty-two with Wist Business Supplies \& Equipment.

Skilled in complex contracts and delivering the services, products and value between large institutions.

## Peter Drozdowicz, Financial Manager

Background/Experience:
-Twenty-eight years of experience in financial management and controllership, and more than fifteen years of experience in the office products industry with Wist Business Supplies \& Equipment.

## Lulie Lemming, Customer Service Manager

Background/Experience:
-Ten years of experience in customer service. Six years with Wist Business Supplies \& Equipment as the Customer Service Department Manager. Julie excels in making sure her team is delivering an excellent customer experience.

## Chris Hanson, Assistant Customer Service Manager

Background/Experience:
-Thirty-five years of experience in the office supply industry. Twenty-five years with Wist Business Supplies \& Equipment in the Customer Service Department.

## Ivan Pejkovic, IT Manager

Background/Experience:

- Fifteen years of experience in the office supply industry. Thirteen with Wist Business Supplies \& Equipment as the IT Department Manager. Ivan has been instrumental in developing all the necessary website and accounting features and programs that our clients enjoy using today.


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3. Ability to meet Minimum Qualifications (refer to Scope of work Item \#5, page 14)

MINIMUM QUALIFICATIONS: The vendor shall provide the following services:

- Be in business at least five (5) years providing office supplies and products equivalent or similar to the products and services provided to the City Wist has been in business for 65 years. See Tab 6 "Wist Experian Financial Report".
- Provide an online ordering system to all authorized users

Wist can provide web access for each participating agency.

- Next-day, desktop delivery for at least 95\% of items available in vendor's catalog
Wist has a fill rate of 99.5\%
- Separate login and password for each Agency Order Representative Wist can and does provide unlimited users for each participating agency.
- Packing slips accompanying each delivery

Packing lists accompany each delivery. See Tab 3, "Sample Packing Slip"

- Ability to accept payment through P-Card (credit-card) for orders at no charge/fees to the agency
Wist accepts credit card payment without fees to agencies.
- Access to online capabilities for reprinting invoices, statements, etc. Wist has online capabilities for reprinting invoices, statements, credits, etc.
- Monthly usage and billing reports available in various formats such as Adobe.pdf and Microsoft Excel
Wist has the capability and does provide monthly usage reports in various formats.
- All purchase prices must be auditable by Agency staff

Wist has the capability and does provide monthly reports auditable by staff. See Tab 6, "Sample Usage Report - City of Mesa-December 2019"

- Provide annual business review and reports that analyze purchases by agency, department, and/or division of issues including overall spend, spend by categories, online ordering use, recycled/green product use and historically


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under-utilized business use on a quarterly and annual basis
Yes, Wist has been providing these reports in various forms for the past ten years. See Tab \#6 "Sample Business Review COAJ"
See Tab \#6 "Sample Annual Business Review-City of Mesa"

- Provide printed catalogs for each agency and ordering representative at no charge to the agency Catalogs within box.
- A primary account representative to support Agency Order Representatives The primary account representative is Sarah Sharp.
- A primary account representative to support Agency Accounts Payable The primary account receivable contact is Tami Gatton.
- Have the capability to restrict ("lock" or "block") SKU's from purchase as dictated by the Agency
Wist has the ability and does restrict categories or SKU's for different agencies.
- Adding, Editing and Deleting of Agency Order Representatives and delivery locations able to be done by 3-4 designated Agency administrators Wist has and does create an unlimited amount of account administrators who have the ability to assign ship to locations, as well as edit, create, and delete users.


## Invoice

Remit To:
Wist Office Supplies
P.O. Box 98413

Las Vegas, NV 89193-8413 https://www.wist.com

| Invoice No. $\quad 1979290$ |
| :--- | :--- |
| Invoice Date $\quad 02 / 11 / 2020$ |
| Cust. P.O.\# |


| S | 156780 |
| :--- | :--- |
| O | CITY OF MESA ACCTG DEPT |
| L | PO BOX 1466 |
| D | MESA, AZ 852111466 |
| T | USA |
| O |  |

S 120
H TAX \& LICENSING
l 55 N CENTER ST 1ST FL
CLOSED FRIDAYS
T MESA, AZ 85201
0 USA

Ordered by: ARSELIA GONZALEZ ( agonzalez )
Ordered Name: Arselia Gonzalez
Terms: CREDIT CARD ONLY
Order \#: 2384110-0

| Qty <br> Ord | Qty Alloc | $\begin{aligned} & \text { Qty } \\ & \text { B/O } \end{aligned}$ | UM | Item No. <br> Description | Unit Price | Extended Amount | SEQ \# |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.00 | 2.00 | 0.00 | EA | FAOZ6005 | 4.42 | 8.84 | 1 |
|  |  |  |  | PAD,COLD COMPRESS,4X5 |  |  |  |
| 1.00 | 1.00 | 0.00 | BX | AVE74102 | 10.90 | 10.90 | 2 |
|  |  |  |  | PROTECTOR,SHT,TPLD,HY,NGL |  |  |  |
| 2.00 | 2.00 | 0.00 | CT | CASOX9001 | 41.42 | 82.84 | 3 |
|  |  |  |  | PAPER,XERO,WHT,8.5X11,20\# X-9 MULTI-USE COPY PAPER,BOISE |  |  |  |
| 1.00 | 1.00 | 0.00 | DZ | TOP7500 | 3.90 | 3.90 | 4 |
|  |  |  |  | PAD,LGL,RULD,PERF,5X8,WE |  |  |  |
| 1.00 | 1.00 | 0.00 | PK | UNV35616 | 8.10 | 8.10 | 5 |
|  |  |  |  | PAD,S-ST4X6,5PK,LND,AST |  |  |  |


| Sub Total | Discount | Freight Handling | Misc. | Tax | Total |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 114.58 | 0.00 | 0.00 | 0.00 | 9.28 | 123.86 |


| Balance Due |
| ---: |
| 0.00 |

A Finance charge will be applied to all past due invoices.


Order Number
1663673-000

Bill $_{3}$
1234 N LAST STREETTTTTTTTTTTTT
SUITE \#1000, 10TH FLOORTTTTTTT
TTTTTTTTTTTTTTTTTTTTTTTTTTTTTT
PHOENIX,AZ 888888888
UNITED STATES
Order Number
Bill $_{3}$
To ${ }^{3}$
1236673-000 N LAST STREETTTTTTTTTTTTT
SUITE \#1000, 10TH FLOORTTTTTTT
TTTTTTTTTTTTTTTTTTTTTTTTTTTTTT
PHOENIX,AZ 888888888
UNITED STATES

## ORDER ACKNOWLEDGEMENT

## Order Date:

12/16/19
Ship Date: 12/16/14
Phone Number:
480-921-2900

Cust P.O.: Ship Via:
Order Taker:
Internet Orders
Ship WIST TEST OF FOUR
To: CORNERS
PHOENIX,AZ 88888
UNITED STATES

| Order Date: | Cust P.O.: | Ship Via: |
| :---: | :---: | :---: |
| 12/16/19 |  | WILL CALL |
| Ship Date: | Order Taker: | Ship Terms: |
| 12/16/14 | Internet Orders | Terms: |
| Phone Number: |  | NET 30 |
|  | User: DEMO |  |
|  | Comments: Ordered by SARAH test2 - |  |


| Qty | Item\#: | Description: | UOM: | Unit Price: Total Price: |  |
| :--- | :--- | :--- | :---: | :---: | ---: |
| Ordered: | SAN60040 | PEN,UNIBALL,ONYX,MICRO,BK | DZ | 8.07 | 8.07 |
| 1 |  |  | Material <br> Total: | 8.07 |  |
|  |  |  | Balance | 8.07 |  |

```
    156780
O CITY OF MESA ACCTG DEPT
L PO BOX 1466
    MESA, AZ }85211146
O
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UNITED STATES

[^0]Tab 3 - Program Description and Method of Approach

## 1. Ordering Website

Wist Business Supplies \& Equipment provides customers with a robust e-commerce solution. Our website was developed upon the needs, requirements, and suggestions of our clientele. It may be customized upon request to meet the specific needs a SAVE participating agencies. Wist's website has been ranked as one of the best in the industry. Currently we process over $95 \%$ of our orders through the site. Wist Business Supplies \& Equipment is constantly making improvements and updates to the website to enhance the customer's experience. Since 2015, Wist implemented Smart Search which was created to provide market-leading search and navigation capabilities. The result has been increased category navigation, product search, sort filtering, search within search, comparison charts, detailed product specifications and printer supplies finder and many more features that continue to be added.

Agency Specific Customization - Wist has been and will continue to customize your site to meet your needs and SAVE agency members. We currently work with many customers that require specific features to meet their procurement goals. Examples include, but not limited to requiring a credit card for purchase, labeling core items, restricting categories, budgeting, approval process, spending limits, stock on hand, and many more options. In addition, many clients require punch out ordering. We work with many customers that require specific features on our site. All customization is included as part of our service package so there is no additional charge to the requesting agency. See Tab 6, "Example of Customizable Landing Page"

Pricing - The Agency's contracted price is listed on the website when users log on. Core items are noted by an icon "Core" to provide added direction for agency employees using the site. See Tab 6, "Visible Core Items"

Individual Log On - Each user is provided with a unique user id and generic password. When the user first logs into the system they are asked to change their password. Users can change their password as needed. When an agency employee is terminated or leaves the company Wist Business Supplies \& Equipment will disable their user information as well. Also, administrators can eliminate users, or force a password update to users and many more options.

Security - Wist Business Supplies \& Equipment uses generally accepted best practice techniques to maintain full network security. All data transmitted during a web session is encrypted to ensure sensitive data is transmitted over public networks in a secure fashion. We

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employ multiple firewalls configured into a DMZ to provide a high level of security to our network from attacks from the internet. Wist Business Supplies \& Equipment deploys the most current anti-virus software for all our local PCs as well as our inbound and outbound email to ensure that we do not have any viruses that may compromise our network. In order to protect our customer sensitive data, we restrict access to information with our business system and audit system access regularly.

Approval of Spending Limits - The Wist Business Supplies \& Equipment website currently possesses the functionality to incorporate approvals based on dollars spent, purchases off the core list, total order limits, etc. We are able to customize the approval process to best suit your needs. Modifications are made by user so various users can also have various levels of purchasing flexibility.

Home Page Customization - When users log onto our demo site, a customized logo on page will be on view. This page can be customized for each Agency or can be customized with the SAVE logo.

Demo User ID's - You will have a user id in which will allow you to use the system as a general user (limited access) and as a user who can just place orders for one location.

PO Management \& Balance Tracking- For those SAVE customers utilizing blanket POs, Wist Business Supplies \& Equipment has developed a balance tracker feature which notifies the end user of their balance every time they check out. If an end user exceeds their balance, the administrator has the ability to block the purchase or notify the end user. Multiple PO's can be added to each user. See Tab 6, "PO Admin \& Budget Features".

Order from history- Users can look back at past orders and re-order from there. This serves as a time saver and provides a way for Agency users to continue using the same products. See Tab 6, "Order from History".

Green Labeling- Items that meet green or sustainable requirements are clearly marked online. Attachment. See Tab 6, "Green items".

Product Availability -Wist Business Supply can show real time inventory levels through its ecommerce platform for clients who choose to have that feature. See Tab 6, "How many on hand"

Online Returns- Users can easily process online returns by simply logging into their account and filling out the return tab. The information is sent to our customer service team who issues a
return authorization. Our live customer service team is available for any concerns or issues for returns. See Tab 6, "Online returns"

Blocking Categories- Wist does allow the blocking of categories or specific products in order to ensure contract compliance. No other competitor can or will do that.

Core List Labeling- The Wist Business Supplies \& Equipment website is designed to encourage users to purchase from your Core List. Upon log on, the Agency Core List is the first thing that comes up and it is divided by category for easy navigation. Additionally, core items are indicated as such with a clearly marked "Core" language on each contracted item. See Tab 6, "Visible Core Lists".

Save More- For many items, the Wist Business Supplies \& Equipment website has many items there are featured at a lower cost option to the user. The end users can then click the button and quickly see the cost savings and choose what option best suits them. See Tab 6, "Save More, option 1" and "Save More, option 2".

Special Promotions -Another way the website drives customers to the best value items, is clearly indicating any specials or quarterly promotions. While this may not sound unique, our website automatically adjusts the price so that the agency receives the lowest price option available, either the promotional price or the contract price. Many competitors do not allow contract customers to take advantage of special promotions or discounts. See Tab 6, "Monthly \& Quarterly Promotions"

Account Administrators - Wist Office Products provides a specific user portal allowing an Agency Representative to manage the administration of online programs. Training is provided during any new implementation process and dedicated IT Support are always nearby when needed. Currently Administrators are able to create/delete users, share/copy favorite lists, assign blanket PO's, and have full access to accounts receivable. Administrators have the additional features of adding/deleting ship to locations, adding/deleting cost centers, and the ability to assign credit card information to users. In addition, Administrators have the ability to set weekly, monthly, and/or annual budgets by ship to, user, cost center or department. These features will help many agencies manage overall costs.

## 5 Step Website On-Boarding process

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Wist recognizes that any website utilization needs to be smooth and end-user friendly. We have established a 5-step program to make sure any new implementation is seamless.

## New Customer Preparation-

- Review Purchasing Model (Usage Reports, Pricing, Proprietary Products)
- Review Logistics Model (Shipping/Delivery Requirements)
- Discuss Customer Service Model (Support Contacts/Methods)
- Review Administration Model (Establish Credit and Billing Requirements)
- Verify Sales Model (Discuss Sales Tools and Goals/Requirements)
- Understand Reporting Requirements (Usage/Compliance Reports)


## Systems Integration

- Complete CRIP Forms (Client Requirements, Billing, and Usage Forms)
- Complete Location List (Discuss Rural \& Metro Locations)
- Refine customizations made to E-Commerce Solution
- Test Product Compliance (Contract Item Availability)
- Review Structure with Client Project Director
- Test all Processes and Systems


## Client Site Training

- Introduction email from Wist Business Supplies \& Equipment regarding the change in vendor
- Conduct End user Training on site or through webinars
- Verify completion of training


## Go Live

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- Begin Service to all Applicable Client Locations
- Gather Sales Call Reports to Assure Contact to all Client Sites
- Report Contact Compliance and Review any questions or concerns


## First Customer Care Review

- Obtain Usage Reports
- Generate Customer Performance Summary
- Confirm Presentation Date, Format, Participants, and Materials Required
- Phase Out Implementation Team


## 2. Sample of invoice, packing slip and Order Acknowledgement

See Tab 3 for examples of each of these.

## 3. Overall Program

Wist recommends a stockless desktop office supply program as a way for organizations to save overall. Savings generated by this type of program include less on-hand inventory, less waste, better control and accountability for items ordered and used, and increased productivity for employees. Since Wist is a business to business provider, we work hard to provide the best options for businesses, not necessarily for retail. This drives cost savings because end-users are more likely to select best value options and products instead of retail focused specialized products.

To successfully maintain a stockless program, Wist has identified four main components a supplier must excel: (1) free next day delivery, (2) be reliable, (3) great customer service and (4) have easy access to ordering.
(1) Next Day Delivery- Wist offers next day delivery without minimum order requirements. This enables customers to purchase only the items they need and not worry about "stocking up" to meet free shipping requirements. All deliveries are made by a Wist truck and Wist driver. Any order placed before 5 pm will be

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available the next day for delivery. Agencies/Departments have the flexibility to designate preferred delivery times.
(2) Reliability- Wist has a ten-year proven track record with the City of Mesa, as well as other government agencies, to meet the demands of a stockless program. Wist has been in business for 65 years and has demonstrated the ability to consistently provide products \& services to over 150 agencies with a fill rate of $99.5 \%$ you're sure get what you need when you need it.
(3) Great Customer Service - Wist has the only local team of customer service agents that answer the phone or website chat every time a customer connects with us. All of Wist's departments are located in Arizona, allowing customer service agents to quickly help with IT, Accounts Payable, or Delivery related questions. Customer Service also has access to GPS navigation to track our drivers and better help our customers with real time delivery information. Since we have our own Wist wrapped truck and Wist fully uniformed drivers, we are better able to control and customize our customer's experience. This is important, so our clients can easily recognize our team when at your locations. The overall customer service experience is so important to us, that we use a webservice called "Delighted" to track our new and existing customer experiences. We are proud to report that we have some of the highest ratings against all the businesses that use this service. Companies such as Microsoft, Enterprise Leasing, HP, Target, and thousands of others. See Tab 6, "Wist Delighted Score", and "Wist Delighted responses".
(4) Ease of Ordering- Orders can be faxed, emailed, phoned, website, EDI, or Punch-out. With the ever-changing office environment, more and more emphasis is placed on internet ordering, and for agency efficiency, using a procurement card. Wist is also committed to ecommerce and is constantly evaluating and updating our website to improve our customer experience. Wist has developed many internet features that help agencies meet their procurement goals.

Wist believes that by creating a great customer experience, at every phase of ordering, that we can better help agencies meet their mission of delivering cost savings and superior service.

## Support for Local Business

Wist Business Supplies \& Equipment offers a unique opportunity for the City of Mesa and other S.A.V.E. participants. Supporting local businesses directly increases the economic sustainability of a community. When money remains in a community, it is available for use by that community. Plus, when local businesses prosper, new jobs are available to other community members. A growing body of research is proving that smaller-scale, locally owned businesses create communities that are more prosperous, entrepreneurial, connected, and generally better off across a wide range of metrics.

RESPONSE ELEMENTS: Respondents shall submit the following with their response:

- Temporary login to ordering website (Order Representative level) for evaluation.


## Temporary login credentials

www.wist.com


- $\quad$ Sample Usage Report

See "Sample Usage Report - City of Mesa - December 2019 within Tab \#6 Attachments

- $\quad$ Sample Business Review Report(s)

See "Sample Business Review COAJ" within Tab \#6 Attachments
See "Sample Annual Business Review-City of Mesa" within Tab \#6 Attachments

- One (1) complete set of Office Supply Catalogs

Catalogs within box.

## ATTACHMENT C

TECHNICAL RESPONSE QUESTIONNAIRE

## Questionnaire Instructions

Proposers must respond to each question by using the response box provided, failure to do so may result in your firm's response being found non-responsive.

Proposers must read and complete Proposal Questionnaire of this RFP and provide any documentation required to support the answers to each Questionnaire. Vague or disorganized responses that do not allow sufficient information for evaluation purposes may result in rejection of a Proposal.

If your firm has prior experience working with the City DO NOT assume this prior work is known to the evaluation committee. All proposers are evaluated on the information contained in their proposal and presentations, if requested. All proposals should be prepared as if the evaluation committee has no knowledge of the firm, their qualifications or past experience.

Responses to proposal questionnaire and related documents, exhibits, etc. are to be organized in the same sequence as presented in the questionnaire. Supporting documents, exhibits, etc. not clearly identified to a correlating question will not be evaluated. The evaluation committee shall have the final determination as to what is considered "clearly identified".

## How to Respond

The proposer should provide a concise explanation of its capabilities to satisfy the requirements of this RFP, with emphasis on completeness and clarity of content. DO NOT assume that you will have any opportunity to make a presentation or explain any item or detail.

## Technical Response Questionnaire

1. Describe your company's history and experience in the office supply industry, including the length of time in the business-to-business and desktop delivery market.

Response: Wist Business Supplies \& Equipment has been serving Arizona-based businesses since 1955. This third-generation company has worked closely with thousands of businesses over time, including several large government customers with multiple ship-to locations. Wist Business Supplies \& Equipment has remained focused on a traditional business-to-business sales model ensuring that customers receive the highest level of service, price and overall value. By remaining committed to one model, focusing on business customers, Wist Business Supplies \& Equipment is able to provide nationwide next day desktop delivery efficiently, in a cost-effective manner.

Wist Business Supplies \& Equipment has been recognized for these efforts over the last 16 years by receiving the Best of the Best Award from Ranking Arizona Magazine consistently. Wist was recognized as having the highest level of customer service by its customers as well as the community at large for ten years in a row. In addition, Wist Business Supplies \& Equipment has been recognized by the Alfred P. Sloan Foundation as an exemple in providing workplace flexibility. See Tab 6, "Wist (2019) Ranking Arizona"
2. Describe the training for your customer service representatives and their level of empowerment. What percent of customer requests are resolved in a single contact?

Response: Wist Business Supplies \& Equipment maintains an on-site customer service call center located in Tempe, Arizona. Customers are never transferred out of state or out of the country. Customer service representatives are industry professionals with many years of experience, including half of our team with well over 10 years of experience. Wist Business Supplies \& Equipment customer service representatives are consistently trained on products,
systems, and enhancing the customer experience in general. Furthermore, accounting, information technology, operations and executive management are all located at this central address in order to better meet customers' needs. Due to the long tenure of much of our staff and extensive training programs, we are able to boast that over $99 \%$ of the customer requests are resolved with a single contact.
3. Will the Agency have a dedicated account representative to resolve questions and problems? What customer service interaction methods do you offer? Will the account representative be available to train new Agency Order Representatives?

Response: Yes. Customers utilizing the City of Mesa SAVE Contract will receive both a
dedicated Outside sales Key Account Manager and a dedicated Customer Care Representative. Wist has 6 dedicated outside account managers that cover government accounts throughout the entire state. In addition, all accounts will be supported by our entire customer service and IT groups. Customer Service can be reached in multiple ways...such as call, email or Live Chat.

Customers can reach their Key Account Manager by email, cell phone or by contacting the office. All Key Account Managers maintain their communications through cell phones, tablets and laptops, to better serve customers while they are in the field.

Account Managers can facilitate one-on-one training sessions with new Agency Representatives and can also facilitate group presentations either in-person or webinar.
4. Describe training and support available to Agency Order Representatives.

Response: Wist Business Supplies \& Equipment provides various options for training and implementation for new and existing agency Order Representatives. During the implementation phase, Wist Business Supplies \& Equipment provides a schedule of training dates and times for both on-site training and webinars. These sessions provide the Agency Order Representative with the following:

Introduction to Wist
Complete Website Tutorial
How other clients are best utilizing the contract to save money and time.
Complete information on points of contact (sales, accounting, IT, etc.)
Time for Q\&A regarding services available to their agency
Wist Business Supplies \& Equipment also provides an online tutorial for website users. A link can be placed directly on your website and/or on the customizable home page on www.wist.com. Additional one-on-one training sessions will be administered as needed (see Attachment B).

Once an agency is on-boarded, they receive on-going support through customer service and the key account manager. Customer service is available Monday -Friday 8AM-5PM. Key account managers provide additional customer training by hosting on-site vendor shows, calendar events, distributing samples when needed, providing demo products and introducing customers to key manufacturers.
5. Describe in detail the stockless desktop office supply program being offered including ordering methods, paper and online catalogs, minimum order size, delivery times, order cut-off time, fill-rate percentage, next-day delivery standards, and delivery method.

## ATTACHMENT C

TECHNICAL RESPONSE QUESTIONNAIRE
Response: Wist Business Supplies \& Equipment recommends stockless desktop office supply programs as a way for organizations of all size to save overall. Savings generated by this program include: less inventory on hand, less waste, better control and accountability for items ordered and used.

To successfully maintain a stockless program, you must have a reliable supplier that can accommodate your agency's needs. Wist provides the following to ensure Agency employees can maximize the benefits of a stockless program:

Ordering Methods- On-line, EDI, Punch-out, Email, Phone and Fax
Catalogs - Both paper and online catalogs are available free of charge
Order Size - Wist Business Supplies \& Equipment never requires a minimum order for free next-day delivery
Delivery Times - Preferred delivery times can be specified by Customer Order Cut-off times - Customers can place orders until 5:00 pm for next-day delivery Fill Rate - Wist Business Supplies \& Equipment maintains a 99.5\% fill rate. Next Day Delivery Standards - All orders are processed with free next day delivery. Delivery Method - Deliveries are made with a Wist truck and Wist driver.
6. Describe any additional fees that might apply during the term of the contract. (i.e. tariffs, small order fee, size restriction fee, other)

Response: Wist has never charged additional fees such as tariff fees, bulk order fees, small order charges, fuel charges, credit card fees, and etc. Any additional fees that customers would incur would follow the same approval process as the pricing section.
7. Clarify how and when pricing changes will be presented.

Response: Wist is offering pricing discounts on the full catalog of 75,000+ items. Proposed pricing will be held for a minimum of 12 months for core and non-core items. At that time Wist Business Supplies \& Equipment will visit with Agency Procurement Representatives to discuss any proposed increases or industry price reductions.

If price modifications are deemed necessary after the initial 12-month period for core and noncore items, manufacturer documentation will be provided as well as a usage report to determine the total dollar impact to the City of Mesa. Non-core items will not be increased without going through this process.
8. Describe your substitution policy.

Response: All core list items will and have not been substituted unless the product is no longer available to Wist. If core items need to be substituted, the City of Mesa will and has been notified and provided with an equal alternative.
9. How will the Agency be able to audit pricing for non-core item purchases? What is your pricing error/correction policy?

Response: Core and non-core usage will be made available to you along with a complete price file, from which you can perform a detailed monthly audit. If an overpayment has occurred, it will be immediately addressed. For RFP 2015050, audits traditionally show considerable monthly cost savings, because of deviations or items being on sale at a lower price.

## ATTACHMENT C

## TECHNICAL RESPONSE QUESTIONNAIRE

10. What is your return/restocking policy (return period, restocking charges, etc.)?

Response: Wist Business Supplies \& Equipment accepts and processes customer returns. We ask that all returns are processed in the original packaging and returned within 90 days. In the event of a manufacturer defect, Wist Business Supplies \& Equipment will accept the item and work with the manufacturer to get it repaired or replaced. These time frames are typically longer than 90 days. Wist Business Supplies \& Equipment does not charge a return or restocking fee and has demonstrated high levels of flexibility when requested by Agencies to extend usual time frames up to 180 days.
11. Describe usage, spend analysis reports available. Are they available in Excel spreadsheet format or simply as a paper or electronically presented report? Can they be customized to meet the Agency's needs? How will they be presented/made available to the Agency?

Response: Wist Business Supplies \& Equipment has an elaborate inventory of customizable reports. All reports are available in Excel format and can be delivered electronically upon request. Included you'll find a sampling of some basic reports available to the Agency. Again, all reports are customizable and can be delivered monthly, quarterly, annually.

Wist Business Supplies \& Equipment will also facilitate quarterly business reviews. These reviews provide a time to discuss the entire program and review all aspects of your account including pricing, service, deliveries, product quality, upcoming projects and needs, etc. We also review usage and determine if your Agency Representatives are utilizing the Core Items list effectively
See Tab \#6 "Sample Business Review COAJ"
See Tab \#6 "Sample Annual Business Review-City of Mesa"
12. Would the City be able to adjust what items are Core and Non-Core based on usage? Can additional items be added to a price group based on usage?

Response: Yes, Wist Business Supplies \& Equipment allows customizable core lists based on specific initiatives as well as usage. There is not a limit or restriction on changing these items. The core list can also be shared by multiple users on-line for easy access.
13. Does your firm have a policy on lower price matching to other firm's prices and to your own sale, retail or otherwise priced items? If yes, what is your policy?

Response: Yes. Wist Business Supplies \& Equipment will honor price matching in the following instances:

1. Wist will price match comparable items (name brand to name brand etc.)
2. Wist will price match with reputable office supply competitors (national suppliers and local suppliers). Mail order companies are excluded.
3. Wist will not price match close-out items.
4. Wist will update the contract in the system immediately. AII SAVE Agencies will receive the cost saving benefit.
5. Do you offer a business review process to assess aspects of Agency ordering? What types of items are discussed?

Response: Yes. Wist Business Supplies \& Equipment facilitates quarterly mid-year, and annual business reviews, depending on the customer request. We typically schedule these for the entire year when a contract is awarded. The business review provides a dedicated time to discuss all aspects of your account. The following areas are reviewed:

Compliance with utilizing Core List Usage by location, department, and user

Green or Sustainable reporting
Top categories purchased
Percentage of dollars saved by utilizing alternative items
Service and Delivery
Fill rate and percentage of orders place online, through customer service, and fax Any special projects scheduled in the future and how Wist can help
15. Does your firm offer any in-store programs for quick purchases? If yes, please detail. If yes, attach a list of the location(s) in Arizona.

Response: As mentioned in previous questions, Wist Business Supplies \& Equipment focuses on business to business delivery, and thus has not invested in retail sales locations. However, Wist Business Supplies \& Equipment does provide same day delivery via courier as well as will-call at our corporate office located in Tempe, Arizona. The feature for same day delivery is located on the website. The user is able to choose the 2-hour or 4-hour delivery options.

This process provides the same benefits of accessing a retail store but guarantees that your Agency Representatives are receiving the contracted price and using the Core List and Contracted items. Avoiding retail visits will aid in maintaining greater control of your office supply spend. See Tab 6, "Same Day Delivery"
16. Can users view proof of deliveries online? Can you track where orders are in delivery route online? Response: Wist Business Supplies \& Equipment has a very easy to utilize "view my orders" tab. On this tab, customers can track orders by customer PO (if applicable), order number, order date, invoice date or amount purchased. On this screen "Status" indicates if orders have been entered, pending or invoiced. Wist Business Supplies \& Equipment orders are not invoiced unless the item has been shipped. In addition, this screen also has the functionality to search by keyword for the customer's convenience. Lastly, our customer service team has GPS access to all our drivers, so if there is any question regarding a delivery, we can quickly respond. In addition, the ability to see what time you will receive your order will be on the website very soon.
17. Describe your internet ordering system, including its ease of use, Agency-specific customization, pricing that is displayed, individual login/PIN, security, ability to specify approvals for certain items/product lines/unit costs-dollar amounts/users, custom Agency-specific home page.

Response: Wist Business Supplies \& Equipment provides customers with a robust e-commerce platform. Our website was developed in IBM WebSphere Portal and may be customized upon request to meet your specific needs. Wist's website has been ranked as one of the best in the industry. Currently we process over 95\% of our orders through the site. Wist Business Supplies \& Equipment is constantly making improvements and updates to the website to enhance the customer's experience.

Smart Search - Smart Search enables a suite of web services created to make market-leading search and navigation capabilities available. The result will be increased category navigation, product search, sort filtering, search within search, comparison charts, detailed product specifications and printer supplies finder.

Agency Specific Customization - Wist is open to customizing your site to meet your needs. We work with many customers that require specific features on our site. All customization is included as part of our service package so there is no additional charge to your agency.

Pricing - The Agency's contracted price is listed on the website when users log on. Core items are noted by an icon to provide added direction for agency employees using the site.

## ATTACHMENT C

TECHNICAL RESPONSE QUESTIONNAIRE
Individual Log On - Each user is provided with a unique user id and generic password. When the user first logs into the system they are asked to change their password. Users can change their password as needed. When an agency employee is terminated or leaves the company Wist Business Supplies \& Equipment will disable their user information as well.

Security - Wist Business Supplies \& Equipment uses generally accepted best practice techniques to maintain full network security. All data transmitted during a web session is encrypted to ensure sensitive data is transmitted over public networks in a secure fashion. We employ multiple firewalls configured into a DMZ to provide a high level of security to our network from attacks from the internet. Wist Business Supplies \& Equipment uses anti-virus software for all of our local PCs as well as our inbound and outbound email to ensure that we do not have any viruses that may compromise our network. In order to protect our customer sensitive data we restrict access to information with our business system and audit system access regularly.

Approval of Spending Limits - The Wist Business Supplies \& Equipment website currently possesses the functionality to incorporate approvals based on dollars spent, purchases off the core list, total order limits, etc. We can customize the approval process to best suit your needs. There is no limit to number of approvers that can be used.

Modifications are made by user so various users can also have various levels of purchasing flexibility.

Home Page Customization - The Wist Home page can be customized for each Agency or can be customized with the SAVE logo. Wist Business Supplies \& Equipment also create customized landing pages that are created specifically for your Agency employees.

Demo User ID's - You have access to a user id which will allow you to use the system as a general user (limited access) and who can just place orders for one location.
www.wist.com


PO Balance Tracking- For those SAVE customers utilizing blanket POs, Wist Business Supplies \& Equipment has developed a balance tracker feature which notifies the end user of their balance every time they check out. If an end user exceeds their balance, the administrator has the ability to block the purchase or notify the end user.

Customer customization- Wist has the ability and has created custom website features depending on the customer's needs. Examples include: Creating separate mandatory fields for billing codes, intricate custom account strings, custom punch out systems, and specific billing reports.
18. What ability does the website have to guide users and/or to promote use of core, green or historically underutilized business products?

Response: The Wist Business Supplies \& Equipment website is designed to encourage users to purchase from your Core List. Upon log on, the Agency Core List is the first thing that comes up displayed. Additionally, core items are indicated as such with a clearly marked "Core" logo on each contracted item. See Tab 6, Visible Core Items"

In addition, we've created an "order from history" page where users can look back at past orders and re-order from there. This serves as a time saver and provides a way for Agency users to continue using the same products. See Tab 6, "Order from History"

Furthermore, the core list can be divided into categories and are easily accessible under "My Saved Lists". This enables end users to quickly identify which items are on core.

For customers with a Green Initiative, we've created functionality that identifies green items when available. See Tab 6, "Locate Green Items"

The new Wist website has a sustainable banner that identifies some of the most popular choices for products and ideas on ways your office can be more sustainable. We will continue to bring forth more products and best practices from our clients that others may be able to use.
19. Does your website give users lower alternative item when ordering?

Response: The Wist Business Supplies \& Equipment website has several features to help buyers determine the best value item. For many items there is a button that says "show me how to save. The end users can then click on the button and quickly see a scenario for cost savings or choose to stay with the original option. See Tab 6, "Save More, option 2"

In addition, we offer our customers the opportunity for plan and save items. End users have the option to buy items at a reduced cost if they have the ability to wait longer. The lead time and purchasing increments are clearly stated online so the end user can make quick cost savings decisions. See Tab 6, "Save More, option 1"
20. Can users process online returns? Do you have real time online support?

Response: Users can easily process online returns by simply logging into their account and filling out the return tab. The information is sent to our customer service team who issues a return authorization. Our live customer service team is available for any concerns or issues for returns. See Tab 6, "Online returns" and "Live Chat"
21. Describe the management of Agency users and delivery locations as well as options for selfadministration of certain website functions and ability to control rights.

Response: Wist Business Supplies \& Equipment will provide a specific user portal allowing an Agency Representative to manage the administration of online programs. Training will be provided during the implementation process and dedicated IT Support will be assigned to your account. Currently Administrators are able to create/delete users, share/copy favorite lists, assign blanket PO's, and have full access to accounts receivable. With enhanced search functionality and rich content, Administrators have the additional features of adding/deleting ship to locations, adding/deleting cost centers, and the ability to assign credit card information to users. In addition, Administrators are able to set weekly, monthly, and/or annual budgets by
costs.
22. Describe the implementation/transition process, timeline and resources available for this effort.

| Response: Transition Preparation |
| :--- |
| Review Purchasing Model (Usage Reports, Pricing, Proprietary Products) |
| Review Logistics Model (Shipping/Delivery Requirements) |
| Discuss Customer Service Model (Support Contacts/Methods) |
| Review Administration Model (Establish Credit and Billing Requirements) |
| Verify Sales Model (Discuss Sales Tools and Goals/Requirements) |
| Understand Reporting Requirements (Usage/Compliance Reports) |
| Systems Integration |
| Complete CRIP Forms (Client Requirements, Billing, and Usage Forms) |
| Complete Location List (Discuss Rural \& Metro Locations) |
| Refine customizations made to E-Commerce Solution |
| Test Product Compliance (Contract Item Availability) |
| Review Structure with Client Project Director |
| Test all Processes and Systems |
| Client Site Training |
| Introduction email from Wist Business Supplies \& Equipment regarding the change in |
| vendor |
| Conduct End user Training on site or through webinars |
| Verify completion of training |
| Live |
| Begin Service to all Applicable Client Locations |
| Gather Sales Call Reports to Assure Contact to all Client Sites |
| Report Contact Compliance and Review any questions or concerns |
| First Customer Care Review |
| Obtain Usage Reports |
| Generate Customer Performance Summary |
| Confirm Presentation Date, Format, Participants, and Materials Required |
| Phase Out Implementation Team |

23. Does Respondent agree to honor the prices, terms and conditions to other agencies as specified in Mesa Standard Terms \& Conditions, Item \#38?

Response: Yes. All SAVE customers will have the opportunity to utilize the proposed pricing, terms and conditions.
24. Describe resources and plan to continue to grow the SAVE contract to other agencies that might not currently utilize the current contract.
Response: Unlike other suppliers, Wist is dedicated to promoting our local contracts. We feel that there is no better contract for our customers than one that is locally negotiated and vetted using the State of Arizona procurement rules. We intend to continue to grow the SAVE contract as we have demonstrated over the past 10 years by continuing:
-Aggressively pursue non-participating agencies

- Reward employees for new business
- Hire support personnel when needed (i.e.. drivers, customer service, account managers)
- Retain current SAVE customers by continuing high levels of customer service.

25. Are there any price or delivery cost adjustments or alternative delivery methods for locations outside the Phoenix metropolitan area?

Response: All shipments outside metropolitan areas are shipped via FedEx, UPS or Courier. There is no additional shipping charge, and free next-day delivery is still standard. Online shipment tracking is also available to users.
26. Does your company stock all the items in your catalog in your own local warehouse? If not all items, what percentage of items is stocked in your own local warehouse?

Response: Wist Business Supplies \& Equipment has built an efficient logistics network in order to keep up with our customers' demand as well as next day delivery. In fact, Wist Office Products is the recent recipient of the Industry Leader Award for Distribution and Logistics which was judged by independent local and national leaders. In order to accomplish this, Wist stocks in excess of $85 \%$ of our customer's usage. In addition, Wist Business Supplies \& Equipment belongs to a national network of office suppliers, which provides access to local inventory, resulting in a 99.5\% fill rate for next day delivery.
27. Are all items purchased directly from the manufacturer?

Response: Most items are purchased directly through the manufacturer in order to provide the best value to the City of Mesa. Wist Business Supplies \& Equipment also works with a wholesale partner to ensure the highest levels of on-time delivery and customer satisfaction.
28. How can your company help the City be socially responsible in the City's Purchasing?

Response: Wist Business Supplies \& Equipment prides itself in being a socially responsible company, and as such can help the City of Mesa's goals to achieve environmental, charitable and other important benchmarks related to the goal of social responsibility. See Tab 6, "Wist Sustainable" and "Social Sustainability"

Wist Business Supplies \& Equipment offers a full line of environmentally friendly products and strives to incorporate green practices throughout every division and department. As one example, our warehouse is a near-zero-waste facility, recycling or reusing almost all materials and packaging. In addition, many products and product lines themselves promote sustainability - most notably our full line of remanufactured toner cartridges, Trulmage. Last year alone, Wist Business Supplies \& Equipment and their customers diverted more than 11,000 laser cartridges from landfills, equating to a savings of nearly 15,000 lbs. of plastic, 7,500 pounds of steel and 2,000 pounds of aluminum.

Being environmentally friendly isn't the only thing that makes Wist Business Supplies \& Equipment socially responsible. We are also heavily involved in our local community, as active members of organizations like the Greater Phoenix Chamber of Commerce, the Greater Phoenix Economic Council, the Arizona Technology Council, the Arizona Small Business Association and Local First Arizona. As a Member of Local First Arizona, Wist Business Supplies \& Equipment leads the charge in communicating the impact of choosing locally owned businesses to elected officials and every level of government as well as neighbors and consumers across Arizona. Nearly four times as many dollars remain circulating within the community when choosing a local business, which means that dollars are stretched further, and essential services are fully funded.

In addition to a focus on sustainability and involvement within the business community, Wist Business Supplies \& Equipment remains closely tied to a variety of charitable initiatives that

## ATTACHMENT C

## TECHNICAL RESPONSE QUESTIONNAIRE

work to strengthen our community. We routinely gift in excess of \$100,000 in cash contributions, in-kind product donations and volunteer time to Arizona's nonprofit organizations.
29. What tools are provided to help the City become a GREENER public entity?

Response: All Green items are clearly identified on our website with a green leaf symbol. In addition, Wist Business Supplies \& Equipment can and has worked with the City and SAVE members to identify key products and create a Green Core list. This Green Core list can be added to the Saved List for easy access by all users. Lastly, Green reporting is available so that the City and SAVE members can measure their efforts in this category.
30. What specific value-added offerings can your company provide to the City?

Response: Wist has worked with many large customers and through the work of a key account manager can provide the following value-added offerings:

- City specific vendor shows
- Support for Safety Services/Risk Management (Ergonomic Products \& Expertise)
- Product information and samples
- Support for City events i.e. Employee Benefits Fair
- Manufacturer catalog distribution i.e. Calendar catalog distribution
- Promotional Products
- Wearables programs
- Furniture 3 Day Trial Program
- Furniture Layout \& Design

31. Does your company offer any type of rebate program based on volume of purchases? Will individual agencies participating in the contract also receive a rebate? Please explain any rebate program available.

Response: A rebate of 2\% will be offered by Wist Business Supplies \& Equipment for any agency that chooses the EFT option for payment and their spend is greater than $\$ 100 \mathrm{~K}$ at the end of their anniversary date. Exclusions would be one time purchases or single categories such as furniture and paper, and must have no past due invloices.

The information you are providing in this Bidder Workbook will be utilized in development and analysis of the bid. Please enter your information ONLY in the manner noted below.
Inaccurate, incomplete, or improperly entered information provided in your survey response may exclude you from bidding on certain items or groups of items.

| Column Description | Vendor Input | Input Result | Notes: |
| :---: | :---: | :---: | :---: |
| Are You Bidding This Item as Specified? $\mathrm{Y} / \mathrm{N}$ | Y | Confirmation that you WILL bid this item as specified. | You are confirming in this column if your are bidding as specified for items you are bidding.. Select " Y " or " N " from the drop-down menu. All entries of " N ", blanks cells, or any entry other than " Y " are considered confirmation that you will NOT bid this item as specified. |
|  | N | Confirmation that you will NOT bid this item as specified. |  |
| Alternate Item SKU | Sku | Provide SKU for alternate item you are bidding. | Alternate items are subject to approval. |
| Alternate Item Description | Description | Provide description for alternate item you are bidding. | Alternate items are subject to approval. |
| U/M You are Bidding | U/M | Enter the UM for the item you are bidding | You must enter a $\mathrm{U} / \mathrm{M}$ for items you are bidding. |
| Pack Size (Qty. of EACH) | Whole Number | Confirmation of the pack size (quantity of EACH) in your U/M. | You must enter a whole number specifying the quanity of UNITS / EACHES that make up your U/M in column 1. (i.e. $\mathrm{U} / \mathrm{M}=\mathrm{CS} ; \mathrm{PK} S Z=6$ means you are bidding a CASE that is made up of 6 UNITS / EACHES of the product. <br> You must enter a pack size for ALL items you are bidding. |
| Initial Offer - Net Price (Core Items) | Price | Initial offer price for item. | You must enter an initial price offer (unit price) for each item you are bidding. This price is your initial offer and will be your starting price in the reverse auction pricing event. |
| List Price (Non-Core Items) | Price | List price for item. | You must enter a list price for all items in each category that you are bidding. Non-Core items included in this workbook are for evaluative purposes only. |
| Initial Offer - Category Percent Discount (Non-Core Categories) | Percent Discount | Percent discount for the category. | You must enter an initial price offer (percent discount) for each category you are bidding. This discount is your initial offer and will be your starting discount in the reverse auction pricing event. <br> The awarded vendor(s) will be required to extend the final category percent discount price to all Non-Core items in that category, not only to the evaluative items included in this workbook. |

Sheet List (Please Complete all Sheets)
Core Office Supplies
Non-Core - Batteries \& Electrical Supplie
Non-Core - Binder \& Binder Supplies
Non-Core - Breakroom \& Cleaning Supplies
Non-Core - Calendars \& Planners
are \& Supplies
Non-Core - Files \& Filing Supplies
Non-Core - Labels \& Label Makers
Non-Core - Mailroom \& Packaging Materials
Non-Core - Office Equipment
Non-Core - Miscellaneous Office Supplies
Non-Core - Paper
Non-Core - Pens \& Desk Supplies
Non-Core - Room Accessor

| Non-Core - Safety Iten |
| :--- |
| Non-Core - Toner |

Furniture Manufacturer List
Directions for Using the Bidder Worksheets
A) Item Specifications

If a "name brand" product is specified on the workbook, bidder must bid the same "name brand".
Do not substitute unless it is identified as generic/private brand product.
If "name brand" is not specified, bidder may bid an Alternative Item of an equivalent product with equal or better specifications.
Bidders are asked to bid either as specified or offer an equivalent but not both (for each line item).
The fixed price provided must be for the exact manufacturer's name and product code, UPC code, and unit of measure.
It is the intention of the City to award to a single Contractor for all office supplies, including toner and multi-purpose paper.

Mehod

1) All core items are considered "Fixed Line Item Pricing" items and will be bid on Individually.
2) All discounts offered in the non core categories must be the same across all line items in each category
For example: the Paper Tab will be given a percentage discount off List Price as a whole - not separate discounts for each item.
c) When Bidding as Specified

When bidding as specified for the Core fill out only columns $\mathrm{H}, \mathrm{K}, \mathrm{L} \& \mathrm{M}$ and for Non-Core fill out columns $\mathrm{G}, \mathrm{J}, \mathrm{K} \& \mathrm{~L}$ (shaded columns)
D) When Bidding Equivalent Products - You must provide detailed descriptions of the Products you are proposing.

1) For Alternates offered on the Core list complete columns $I$ \& J , for Alternates offered on the Non-Core lists complete columns H \&

| Core Office Supplies |  |  |  | "EACH" DESIGNATION | PACK SIIE | Extended Qty | Are you <br> bidding this <br> item as <br> specified If Bidd <br> Alterng <br> Alternate <br> Provete lem <br> SKU |  | If Bidding Alternate Provide Alternate tem Description | UOM For Item You Are Bidding | Pack Size For Item You Are Bidding | Initial Offer NetPrice | Pack SizeAdjustment | Initial Offer Net <br> Price Adjusted for Pack Size |  | Initial Offer Extended Cost Adjusted for Pack Size |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Note: You must bid all items in the Core group in order to be able to bid. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Line Item\# | sku | Line Item Description | UM |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CORE-1 | vpoo0012 | PAPER, COPP, ,.5X11,200, WHT 92 | cs | RM | 10 | 1,702 |  |  |  | cs | 10 | \$ 31.98 | 1.0000 |  | \$ 31.98 | 54,429.96 |
| CORE-2 | CASO54907RM | PAPER,922 ERT,20,WHT,RM,11117 | RM | Ream | 1 | 633 | $Y$ |  |  | RM | 1 | 11.69 | 1.0000 |  | \$ 11.69 | 7,399.77 |
| CORE-3 | CASOX9001 | PAPER,XERO,WHT,, .5X11,20\# | Ст | RM | 10 | 149 | r |  |  | ст | 10 | 41.42 | 1.0000 |  | \$ 41.42 | 6,171.58 |
| CORE-4 | EVEEN91T | BATTERY,IDSTAA,24 EA=18X | BX | Battery | 24 | 689 | Y |  |  | BX | 24 | 5.80 | 1.0000 | \$ | \$ 5.80 | 3,996.20 |
| CORE-5 | DOM1120CT | PAPER,20\#, LTR,92 BRT | CT | Sheet | 5000 | 110 | Y |  |  | ст | 5000 | 31.98 | 1.0000 |  | $5 \quad 31.98$ | 3,517.80 |
| CORE-6 | UNV95200 | PAPER,XERO/DUP,LTR,98B,WE | CT | RM | 10 | 47 | r |  |  | ст | 10 | 38.98 | 1.0000 |  | \$ 38.98 | 1,882.06 |
| CORE-7 | EVEEN92T | BATTERY,IDTAAA, $24 E A=1 \mathrm{BX}$ | BX | Battery | 24 | 442 | r |  |  | BX | 24 | 5.80 | 1.0000 |  | 5.80 | 2,563.60 |
| CORE-8 | EvEEN93T | BATTERY,IDST, C,12EA=1BX | BX | Battery | 12 | 435 | r |  |  | BX | 12 | 5.83 | 1.0000 |  | 5 5.83 | 2,536.05 |
| CORE-9 | MMM38506 | TAPE,PCKGE,6RL/PK, CR | PK | Roll | 6 | 91 | r |  |  | PK | 6 | 26.48 | 1.0000 |  | \$ 26.48 | 2,409.68 |
| CORE-10 | KMW64407 | KEYBOARD, WASHABLE, BK | EA | Each | 1 | 99 | r |  |  | EA | 1 | \$ $\quad 26.25$ | 1.0000 |  | 26.25 | 2,598.75 |
| CORE-11 | VER97088 | DRIVE,USB FLASH 86B,BE | EA | Each | 1 | 343 | r |  |  | EA | 1 | 5.56 | 1.0000 |  | 5.56 | 1,907.08 |
| CORE-12 | AAGPM128 | CALENDAR,WALL,MLY,8x11 | EA | Each | 1 | 440 | r |  |  | EA | 1 | \$ 5.31 | 1.0000 |  | 5.31 | 2,336.40 |
| CORE-13 | ERG21315 | ERGOOYNE 82302 TYPE R CLASS 2 | EA | Each | 1 | 168 | r |  |  | EA | 1 | 12.66 | 1.0000 |  | 12.66 | 2,122,88 |
| CORE-14 | CAS054901 | PAPER,XERO,RCCY,WHT, $8.5 \times 11$ | ст | RM | 10 | 50 | r |  |  | ст | 10 | 44.63 | 1.0000 |  | 44.63 | 2,231.50 |
| CORE-15 | UNV28230 | PAPE, , XERO 92 WE,LTR,3HD | CT | RM | 10 | 20 | Y |  |  | ст | 10 | 39.99 | 1.0000 |  | 39.99 | 799.80 |
| CORE-16 | DCC16116 | CUP,16 OZ,FOAM,1M/CTN,WHT | CT | Cup | 1000 | 18 | Y |  |  | ст | 1000 | 98.94 | 1.0000 |  | 98.94 | 1,780.92 |
| CORE-17 | EvEEN22T | BATTERY,IDT, 9 V,12 EAA $=1 \mathrm{BX}$ | Bx | Battery | 12 | 162 | r |  |  | BX | 12 | 10.15 | 1.0000 |  | \$ 10.15 | 1,644.30 |
| CORE-18 | BRTTZE231 | LABEL,1/2" $\mathrm{Bk} / \mathrm{WHT}$ | EA | Each | 1 | 184 | r |  |  | EA | 1 | \$ 8.78 | 1.0000 |  | \$ 8.78 | 1,615.52 |
| CORE-19 | L06920002836 | KEYBOARD,WRLS DT,MK320 | EA | Each | 1 | 43 | Y |  |  | EA | 1 | 37.02 | 1.0000 |  | 37.02 | 1,591.86 |
| CORE-20 | GE045332 | Cover,oocument cover,NY | PK | Cover | 6 | 290 | Y |  |  | PK | 6 | \$ 5.62 | 1.0000 |  | \$ 5.62 | 1,629.80 |
| CORE-21 | SAN30001 | MARKER,SHARPI, FINE PT, BK | DZ | Marker | 12 | 194 | r |  |  | Dz | 12 | 7.98 | 1.0000 |  | 7.98 | 1,548.12 |
| CORE-22 | VTV10786 | Recycled Paper $81 / 2 \times 1130 \%$ | Ст | Sheet | 5000 | 50 | r |  |  | ст | 5000 | 31.99 | 1.0000 |  | $5 \quad 31.99$ | 1,599.50 |
| CORE-23 | SMD19075 | FOLDER, SSEC, /2/5C,LG, RD | BX | Folder | 10 | 39 | Y |  |  | BX | 10 | 39.06 | 1.0000 |  | \$ 39.06 | 1,523.34 |
| CORE-24 | L0692002555 | KEYBOARD,WRIS DT,MK550,BK | EA | Each | 1 | 19 | r |  |  | EA | 1 | 78.65 | 1.0000 |  | 78.65 | 1,494.35 |
| CORE-25 | FEL00789 | FILE,QUIK,LTR/LGL,CTN12 | Ст | File | 12 | 59 | r |  |  | ст | 12 | \$ 24.70 | 1.0000 |  | \$ 24.70 | 1,457.30 |
| CORE-26 | EVEEN95T | BATTERY,IDST, ,,12EA=1BX | Bx | Battery | 12 | 159 | r |  |  | BX | 12 | \$ $\quad 8.86$ | 1.0000 |  | 8.86 | 1,408.74 |
| CORE-27 | DEFCM13443F | CHARMAT,46X60NOLP, BVL | EA | Each | 1 | 40 | r |  |  | EA | 1 | 34.87 | 1.0000 |  | \$ 34.87 | 1,394.80 |
| CORE-28 | VER97275 | DRIVE, USB FLASH 16GB, ${ }^{\text {a }}$ | EA | Each | 1 | 157 | r |  |  | EA | 1 | \$ ${ }^{5}$ | 1.0000 |  | \$ 6.87 | 1,078.59 |
| CORE-29 | QRTP5576P2 | BOARD,6x4,PRSTG, Whterd,Gr | EA | Each | 1 | 3 | Y |  |  | EA | 1 | S 433.11 | 1.0000 |  | 433.11 | 1,299.33 |
| CORE-30 | UNV35763 | ROLL,3-1/8'2230',50PK,WE | CT | 230 Ft R Roll | 50 | 25 | r |  |  | ст | 50 | \$ 60.43 | 1.0000 |  | \$ 60.43 | 1,510.75 |
| CORE-31 | PMC45152 | PAPER,36x150, C24,244, WE | RL | 150 ft. Roll | 1 | 36 | r |  |  | RL | 1 | \$ $\quad 35.28$ | 1.0000 |  | \$ 35.28 | 1,270.08 |
| CORE-32 | TOP7533 | PAD,LGL RULEE,PERE, LTr,WE | Dz | Pad | 12 | 165 | r |  |  | Dz | 12 | 8.24 | 1.0000 |  | \$ 8.24 | 1,359.60 |
| CORE-33 | PlI31020 | PEN,RBALL,RT,G2,GLL,FN,BK | Dz | Pen | 12 | 95 | Y |  |  | Dz | 12 | \$ 13.18 | 1.0000 |  | \$ $\quad 13.18$ | 1,252.10 |
| CORE-34 | AAGPM228 | CALENDAR,WAL,MLY, 12X17 | EA | Each | 1 | 173 | r |  |  | EA | 1 | \$ 6.97 | 1.0000 |  | \$ 6.97 | 1,205.81 |
| CORE-35 | BWK6272 | TowEL,ROLL,2PLY,30/85,WH | CT | Roll of 88 Sheets | 30 | 36 | r |  |  | ст | 30 | 30.58 | 1.0000 |  | \$ 30.58 | 1,100.88 |
| CORE-36 | HEW001420 | PAPER,HPMULTT PURPOSE LGL | RM | Ream | 1 | 91 | r |  |  | RM | 1 | \$ 11.74 | 1.0000 |  | 11.74 | 1,068.34 |
| CORE-37 | AAGPM428 | CALENDAR,WAL,MLY,20x30 | EA | Each | 1 | 84 | $r$ |  |  | EA | 1 | 12.86 | 1.0000 |  | \$ 12.86 | 1,080.24 |
| CORE-38 | CLO35419CT | CLEANER,LEMN PNE SOL,3/CT | ст | 14402 Bottle | 3 | 33 | Y |  |  | ст | 3 | \$ 29.81 | 1.0000 |  | \$ 29.81 | 983.73 |
| CORE-39 | VER99123 | DRIVE,FLASH,16GB,SNG, 4/PK | PK | Flash Drive | , | 28 | r |  |  | PK | 4 | \$ 22.08 | 1.0000 |  | \$ 22.08 | 618.24 |
| CORE-40 | ERG21313 | ERGOOYNE 82302 TYPE R CLASS 2 | EA | Each | 1 | 72 | Y |  |  | EA | 1 | 12.66 | 1.0000 |  | \$ 12.66 | 911.52 |
| CORE-41 | ERG21317 | ERGODYNE 82302 TYPE R CLASS 2 | EA | Each | 1 | 72 | Y |  |  | EA | 1 | 12.66 | 1.0000 |  | \$ $\quad 12.66$ | 911.52 |
| CORE-42 | KMW72110 | MOUSE,WIRED,BK | EA | Each | 1 | 100 | r |  |  | EA | 1 | \$ $\quad 9.13$ | 1.0000 |  | \$ 9.13 | 913.00 |
| CORE-43 | SMD76124 | POCKET,FILE, ,3.5"EXP,LGL | BX | File | 25 | 14 | r |  |  | Bx | 25 | \$ 69.24 | 1.0000 |  | \$ 69.24 | 969.36 |
| CORE-44 | AVE74401 | PROTECTOR,HVY,NGL | Bx | Protector | 200 | 49 | r |  |  | BX | 200 | \$ 19.20 | 1.0000 |  | \$ 19.20 | 940.80 |
| CORE-45 | SAN37001 | MAREER,SHARPIE,ULTRAFN,BK | DZ | Marker | 12 | 86 | r |  |  | Dz | 12 | \$ 9.98 | 1.0000 |  | \$ 9.98 | 858.28 |
| CORE-46 | AAGPM328 | CALENDAR,WALL,15.5X22.75 | EA | Each | 1 | 91 | Y |  |  | EA | 1 | S $\quad 9.85$ | 1.0000 |  | \$ 9.85 | 896.35 |
| CORE-47 | Pll 84065 | PEN, $62, \mathrm{FINE}, 36 /$ /UB, BK | PK | Pen | 36 | 16 | Y |  |  | PK | 36 | ¢ 54.05 | 1.0000 |  | \$ 54.05 | 864.80 |
| CORE-48 | EVEEN91 | BATTERY,IDTAAA,24 EA=1BX | Bx | Battery | 24 | 84 | Y |  |  | BX | 24 | \$ 5 | 1.0000 |  | \$ 5.80 | 487.20 |
| CORE-49 | BICWOTAP10 | TAPE,CORRECTION,10/BX,WH | BX | 472" Roll | 10 | 51 | Y |  |  | BX | 10 | \$ 16.10 | 1.0000 |  | \$ 16.10 | 821.10 |
| CORE-50 | XRNDL1251150 | LAMINATOR,TWO-SIIED LAMIN | EA | Each |  | 12 | r |  |  | EA | 1 | \$ 72.05 | 1.0000 |  | \$ 72.05 | 864.60 |
| CORE-51 | 60,962504EA | SANTIZER,PURELLLITER,CR | EA | Each | 1 | 30 | Y |  |  | EA | 1 | \$ 18.12 | 1.0000 |  | \$ 18.12 | 543.60 |
| CORE-52 | ESIEDGEG | ESIEDGE MONITOR ARM | EA | Each | 1 | 5 | Y |  |  | EA | 1 | ¢ 185.80 | 1.0000 |  | \$ 185.80 | 929.00 |
| CORE-53 | QUA63561 | ENVELOPE,DEPT,10X13,TIE | CT | Envelope | 100 | 19 | r |  |  | ст | 100 | S 44.23 | 1.0000 | 5 | 5 44.23 | 840.37 |
| CORE-54 | UNV84622 | POUCH,LTR SZ,3MLL,100/BX | BX | Pouch | 100 | 40 | r |  |  | BX | 100 | 21.02 | 1.0000 |  | \$ 21.02 | 840.80 |
| CORE-55 | TOM68720 | TAPE,CORRECT1/6,WE,10/PK | PK | 394" Roll | 10 | 39 | Y |  |  | PK | 10 | \$ 19.55 | 1.0000 |  | \$ 19.55 | 762.45 |
| CORE-56 | MMM810P10K | TAPE,MAGIC, $75 \times 1 \mathrm{IN}, 10 \mathrm{RL}, \mathrm{CR}$ | PK | 83.33 Ft. Roll | 10 | 99 | r |  |  | PK | 10 | \$ 8.55 | 1.0000 |  | \$ 8.55 | 846.45 |
| CORE-57 | SMD10330 | FOLDER,MLA, $1 / 3$ CUT,LTR | BX | Folder | 100 | 49 | r |  |  | BX | 100 | ¢ 15.97 | 1.0000 | S | \$ 15.97 | 782.53 |


| CORE-58 | HEWC1012AAZ | \|INKCART,HP727,300ML,MTBK | EA | Each | 1 | 6 | Y |  |  |  | EA | 1 | S | 178.50 | 1.0000 | 5 | 178.50 | 5 | 1,071.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CORE-59 | MAX648250 | DISC,CD-R,700MB, SPND,50PK | PK | CD-R | 50 | 96 | r |  |  |  | PK | 50 | s | 7.21 | 1.0000 | \$ | 7.21 | S | 69.16 |
| CORE-60 | SEl39093 | MAILLR,SS-BUBLEE.5X12GDBR | ст | Mailer | 100 | 13 | $r$ |  |  |  | ст | 100 | S | 50.55 | 1.0000 | \$ | 50.55 | 5 | 657.15 |
| CORE-61 | PMC05214 | PAPER,THERMAL3.125 233, WE | ct | 230 ft. Roll | 50 | 8 | Y |  |  |  | ст | 50 | s | 80.57 | 1.0000 | S | 80.57 | S | 644.56 |
| CORE-62 | QRTG4836W | BOARD,4 4 3,GLSS MRKR,WH | EA | Each | 1 | 5 | Y |  |  |  | EA | 1 | 5 | 141.31 | 1.0000 | \$ | 141.31 | S | 706.55 |
| CORE-63 | SEl39094 | MAILER,SS BUBBLL,8.5x14.5 | CT | Mailer | 100 | 8 | $r$ |  |  |  | ст | 100 | 5 | 81.03 | 1.0000 | \$ | 81.03 | S | 648.24 |
| CORE-64 | ALEFAN363 | FAN,Tow ${ }^{\text {a }}$, 36 ",3 SPEED,BK | EA | Each | 1 | 9 | Y |  |  |  | EA | 1 | S | 74.75 | 1.0000 | \$ | 74.75 | S | 672.75 |
| CORE-65 | HON-HH870942 | TASKLIGHT 42"W | EA | Each | 1 | 6 | r |  |  |  | EA | 1 | 5 | 118.58 | 1.0000 | \$ | 118.58 | S | 711.48 |
| CORE-66 | Pll31021 | PEN,RBALL,RT,G2,GEL,FN,BE | Dz | Pen | 12 | 44 | Y |  |  |  | Dz | 12 | S | 13.86 | 1.0000 | S | 13.86 | 5 | 609.84 |
| CORE-67 | HEWCF283AAZ | TONER,F//PP83A,L,BK | EA | Each | 1 | 10 | Y |  |  |  | EA | 1 | S | 65.50 | 1.0000 | \$ | 65.50 | 5 | 655.00 |
| CORE-68 | FEL3227901 | SHREDDER,PST9GCINTELLSHD | EA | Each | 1 | 2 | r |  |  |  | EA | 1 | 5 | 318.99 | 1.0000 | 5 | 318.99 | S | 637.98 |
| CORE-69 | SHREL1197PIII | CALCULATOR,PRINT 12-DIGIT | EA | Each | 1 | 7 | Y |  |  |  | EA | 1 | 5 | 92.65 | 1.0000 | 5 | 92.65 | S | 648.55 |
| CORE-70 | HEWCE278AC | CRTDG, U, BK, ORIG 78A,MPS | EA | Each | 1 | 8 | $r$ |  |  |  | EA | 1 | 5 | 59.85 | 1.0000 | \$ | 59.85 | S | 478.80 |
| CORE-71 | BOSO2210 | STAPLER,ELECTRIC,BK | EA | Each | 1 | 16 | Y |  |  |  | EA | 1 | 5 | 34.82 | 1.0000 | \$ | 34.82 | S | 557.12 |
| CORE-72 | VERPS102 | DISC, DVD-R,4,4 76B,100PK, SR | PK | DVD-R | 100 | 20 | Y |  |  |  | PK | 100 | s | 27.60 | 1.0000 | \$ | 27.60 | S | 552.00 |
| CORE-73 | Pll31256 | PEN,G2, 1.0MM Boll,BK | Dz | Pen | 12 | 44 | $r$ |  |  |  | Dz | 12 | S | 12.78 | 1.0000 | \$ | 12.78 | S | 562.32 |
| CORE-74 | UNV86920PK | BOOK,STNO,GRG,80SH,6PR,GN | PK | Pad | 6 | 62 | Y |  |  |  | PK | 6 | s | 13.34 | 1.0000 | \$ | 13.34 | S | 827.08 |
| CORE-75 | EVEEN92 | BATTERY,IDTAAA, $24 E A=18 \mathrm{X}$ | BX | Battery | 24 | 56 | Y |  |  |  | BX | 24 | S | 5.80 | 1.0000 | \$ | 5.80 | \$ | 324.80 |
| CORE-76 | AVE5395 | BADGE,SLFADHV,LSR, NME, WHT | BX | Badge | 400 | 15 | r |  |  |  | BX | 400 | ¢ | 36.78 | 1.0000 | 5 | 36.78 | 5 | 551.70 |
| CORE-77 | WB1242315C | BAG,7-10GL,TRSH BG,CLR | cт | Bag | 500 | 14 | r |  |  |  | ст | 500 | \$ | 38.51 | 1.0000 | \$ | 38.51 | S | 539.14 |
| CORE-78 | BRTTZE2312PK | LABEL,1/2" BK/WHT,2PK | PK | 26.2 ft . Roll |  | 22 | Y |  |  |  | PK | 2 | S | 24.44 | 1.0000 | \$ | 24.44 | S | 537.68 |
| CORE-79 | GBC3748204E2 | FILM, 3.OMIL GLOSS, , ,CR | BX | $250 \mathrm{Ft.Roll}$ | 2 | 5 | Y |  |  |  | BX | 2 | 5 | 114.35 | 1.0000 | 5 | 114.35 | S | 57.75 |
| CORE-80 | 60.965212 CT | SANITIZER,HAND,PURELL,80Z | ct | 802 | 12 | 10 | Y |  |  |  | ст | 12 | 5 | 54.77 | 1.0000 | \$ | 54.77 | S | 547.70 |
| CORE-81 | QRTSM534 | BOARD, ${ }^{\prime} \times 4$ ',MAGSETIC,AL | EA | Each | 1 | 5 | $r$ |  |  |  | EA | 1 | 5 | 106.61 | 1.0000 | 5 | 106.61 | 5 | 533.05 |
| CORE-82 | AAGPM1228 | CALENDAR,WALL,YEARLY | EA | Each | 1 | 75 | $r$ |  |  |  | EA | 1 | S | 7.47 | 1.0000 | \$ | 7.47 | S | 560.25 |
| CORE-83 | VER98703 | DRIVE,8GB, LLASH,3/PR,RD | PK | Flash Drive |  | 28 | $r$ |  |  |  | PK | 3 | S | 19.49 | 1.0000 | S | 19.49 | S | 545.72 |
| CORE-84 | AAGSK2400 | CALENDAR,DSK PD/WALL,BK | EA | Each | 1 | 171 | Y |  |  |  | EA | 1 | 5 | 3.21 | 1.0000 | S | 3.21 | S | 548.91 |
| CORE-85 | AAG70EP0305 | BOOK,APT,PLIN,,1PGDALY, BK | EA | Each | 1 | 20 | Y |  |  |  | EA | 1 | S | 40.01 | 1.0000 | \$ | 40.01 | 5 | 800.20 |
| CORE-86 | PDC1058421 | DUSTTER, PERFECTIU,100z | EA | Each | 1 | 131 | $r$ |  |  |  | EA | 1 | S | 4.61 | 1.0000 | \$ | 4.61 | S | 603.91 |
| CORE-87 | 6BC3740474 | POUCH,LAMINATING,MENU | BX | Pouch | 100 | 5 | Y |  |  |  | BX | 100 | 5 | 115.42 | 1.0000 | \$ | 115.42 | S | 577.10 |
| CORE-88 | BAL85746M | DISPENSER,LENS CINR,100BX | BX | Dispenser | 100 | 50 | $r$ |  |  |  | BX | 100 | 5 | 10.20 | 1.0000 | \$ | 10.20 | S | 510.00 |
| CORE-89 | SAF5124 | FOOTREST,ADJ,INDUST, BK | EA | Each | 1 | 5 | r |  |  |  | EA | 1 | \$ | 113.50 | 1.0000 | \$ | 113.50 | S | 567.50 |
| CORE-90 | APWP11U2 | SURGE,ARRST, 11-OUT | EA | Each | 1 | 13 | Y |  |  |  | EA | 1 | 5 | 39.00 | 1.0000 | 5 | 39.00 | 5 | 507.00 |
| CORE-91 | UNV96920PK | Book,STNO,GRG,80SH,6PK,WH | PK | Pad | 6 | 57 | $r$ |  |  |  | PK | 6 | \$ | 14.21 | 1.0000 | \$ | 14.21 | \$ | 809.97 |
| CORE-92 | SEl39095 | MAILE, SS-BBL9.5X14.56DBR | CT | Mailer | 100 | 8 | Y |  |  |  | ст | 100 | s | 63.69 | 1.0000 | \$ | 63.69 | S | 50.52 |
| CORE-93 | CL63201576 | CASE,LAPTOP, 14.11, ${ }^{\text {, }}$, | EA | Each | 1 | 17 | $r$ |  |  |  | EA | 1 | \$ | 32.65 | 1.0000 | \$ | 32.65 | \$ | 555.05 |
| CORE-94 | FAOFAE4005 | FiRSTAID,IODINE SWB, $10 / \mathrm{BX}$ | BX | Swab | 10 | 100 | Y |  |  |  | BX | 10 | 5 | 4.92 | 1.0000 | ¢ | 4.92 | 5 | 492.00 |
| CORE-95 | TOP7500 | PAD,LGL,RULD,PERF,588,WE | Dz | Pad | 12 | 138 | Y |  |  |  | DZ | 12 | \$ | 3.90 | 1.0000 | \$ | 3.90 | \$ | 538.20 |
| CORE-96 | H0026202 | BOOK,APT,14MO, , .5X11,BK | EA | Each | 1 | 55 | Y |  |  |  | EA | 1 | 5 | 8.93 | 1.0000 | \$ | 8.93 | 5 | 491.15 |
| CORE-97 | Top8021 | BOOK, STENO,GREGG,80SH,GN | EA | Each | 1 | 348 | Y |  |  |  | EA | 1 | S | 1.57 | 1.0000 | \$ | 1.57 | \$ | 546.36 |
| CORE-98 | MMMDO951 | CARTRIDGE, ,UAAL LAMNTE,RFL | EA | Each | 1 | 9 | $r$ |  |  |  | EA | 1 | \$ | 55.45 | 1.0000 | \$ | 55.45 | s | 499.05 |
| CORE-99 | VERR8425 | DRIVE,16GB SWVL USB2P,GGN | PK | Flash Drive | 2 | 29 | $r$ |  |  |  | PK | 2 | 5 | 12.42 | 1.0000 | ¢ | 12.42 | 5 | 360.18 |
| CORE-100 | MAX638014 | DISC, DVV-R,,100PK SPNL | PK | DVD-R | 100 | 19 | $r$ |  |  |  | PK | 100 | 5 | 25.60 | 1.0000 | \$ | 25.60 | \$ | 486.40 |
| CORE-101 | L0G920001996 | KEYBOARD,WRLS,K350WAVE,BK | EA | Each | 1 | 12 | $r$ |  |  |  | EA | 1 | 5 | 38.99 | 1.0000 | ¢ | 38.99 | s | 467.88 |
| CORE-102 | SAU11017 | CLIPBOARD,9 3/16x13.75 | EA | Each | 1 | 23 | Y |  |  |  | EA | 1 | 5 | 20.82 | 1.0000 | 5 | 20.82 | \$ | 478.86 |
| CORE-103 | BICGSM11BK | PEN,ROUND STIC,MED,BK | Dz | Pen | 12 | 417 | $r$ |  |  |  | Dz | 12 | ¢ | 1.08 | 1.0000 | ¢ | 1.08 | s | 450.36 |
| CORE-104 | L06910001822 | MOUSE,WRLSS,M510,DRKGY | EA | Each | 1 | 12 | $r$ |  |  |  | EA | 1 | 5 | 37.02 | 1.0000 | \$ | 37.02 | S | ${ }^{444.24}$ |
| CORE-105 | UNV76920 | BOok,STENO,GREGG,70sh,GN | EA | Each | 1 | 498 | r |  |  |  | EA | 1 | 5 |  | 1.0000 | \$ |  | 5 |  |
| CORE-106 | ToM68827 | TAPE,CORRECTION,MONO,2PK | PK | 394" Roll | 2 | 127 | $r$ |  |  |  | PK | 2 | \$ | 3.45 | 1.0000 | S | 3.45 | ¢ | 438.15 |
| CORE-107 | SMD26210 | Folder, PSBD 2IN LTR,GG | BX | Folder | 25 | 12 | $r$ |  |  |  | BX | 25 | 5 | 36.92 | 1.0000 | \$ | 36.92 | s | 443.04 |
| CORE-108 | FALLSXLPW | CLEANER,OUST-OFF,1002,2PK | PK | Canister | 2 | 31 | Y |  |  |  | PK | 2 | \$ | 14.69 | 1.0000 | \$ | 14.69 | ¢ | 455.39 |
| CORE-109 | CML560RCL | USA "THE MONEY PEN" CAPS MADE | EA | Each | 1 | 360 | $r$ |  |  |  | ${ }_{\text {EA }}$ | 1 | S | 1.19 | 1.0000 | \$ | 1.17 | S | ${ }^{428.40}$ |
| CORE-110 | REARR3760 | CLEANER,1002,DUSTER,6PK | PK | Canister | 6 | 9 | r |  |  |  | PK | 6 | S | 47.36 | 1.0000 | ¢ | 47.36 | 5 | 426.24 |
| CORE-111 | AAGPM1128 | CALENDAR,3 MO WALL | EA | Each | 1 | 34 | Y |  |  |  | EA | 1 | \$ | 13.14 | 1.0000 | \$ | 13.14 | ¢ | 446.76 |
| CORE-112 | SMD10339 | Folder, LTP 11PT1/3REC,MLA | BX | Folder | 100 | 24 | r |  |  |  | BX | 100 | 5 | 19.33 | 1.0000 | ¢ | 19.33 | s | 463.92 |
| CORE-113 | 601645302 | SANTILER, ,FoAM, HAND,CLR | CT | 1200 mL Dispaenser | 2 | 4 | r |  |  |  | CT | 2 | 5 | 104.69 | 1.0000 | \$ | 104.69 | ¢ | 418.76 |
| CORE-114 | FEL0063201 | BOX,PRESTO 10X15X24,WHT | CT | File Box | 12 | 4 | Y |  |  |  | ст | 12 | S | 104.38 | 1.0000 | \$ | 104.38 | 5 | 417.52 |
| CORE-115 | QRTGDP186 | BOARD,OKTP,DRIERS,186, WH | EA | Each | 1 | 16 | Y |  |  |  | EA | 1 | 5 | 22.00 | 1.0000 | s | 22.00 | s | 352.00 |
| CORE-116 | L06910002650 | MOUSE,WIRELSS,M325,BE | EA | Each | 1 | 21 | r |  |  |  | EA | 1 | s | 19.49 | 1.0000 | \$ | 19.49 | s | 409.29 |
| CORE-117 | QUA37897 | ENVELOPE,CSP10x138RKR28\# | BX | Envelope | 100 | 44 | r |  |  |  | BX | 100 | s | 8.34 | 1.0000 | ¢ | 8.34 | ¢ | 366.96 |
| CORE-118 | HOD150HD | CALENDAR,OSKPP, MLY,22X17 | EA | Each | 1 | 65 | Y |  |  |  | EA | 1 | S | 6.18 | 1.0000 | ¢ | 6.18 | 5 | 401.70 |
| CORE-119 | TOP20172 | PAD,RCY,1DZ/PK, 8.5X11WHT | Dz | Pad | 12 | 22 |  |  |  |  | Dz | 12 | s | 20.62 | 1.0000 | S | 20.62 | 5 | 453.64 |
| CORE-120 | VER97005 | DRIVE,64GB, , USB FLASH,RD | EA | Each | 1 | 26 | Y |  |  |  | EA | 1 | 5 | 13.20 | 1.0000 | 5 | 13.20 | 5 | 343.20 |
| CORE-121 | QRT2304B | BOARD,AX3,CORK BUL,BKAL | EA | Each | 1 | 8 | Y |  |  |  | EA | 1 | S | 49.65 | 1.0000 | 5 | 49.65 | S | 397.20 |
| CORE-122 | SAF3271BL | TRAP,LETTER, TRIPLE, BK | EA | Each | 1 | 17 | $r$ |  |  |  | EA | 1 | S | 27.50 | 1.0000 | \$ | 27.50 | s | 467.50 |




| Non-Core - Binders \& Binder Supplies |  |  | InITIAL PRICE OfFER - CATEGORY PERCENT DISCOUNT---> |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 60.00\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item \# | SkU | Description | บом | Pack Size | Quantity | Are you bidding this item as specified? | If Bidding Alternate Provide Alternate Item SKU | If Bidding Alternate Provide Alternate | UOM For Item You Are Bidding | Pack Size For Item You Are Bidding |  | ist Price | Pack Size Adjustment |  | Pack Size djusted Unit Price |  | $\begin{gathered} \text { Extended } \\ \text { Adjusted List Price } \end{gathered}$ | Category Discount |  | Unit Price |
| NC-BIN-1 | AVE17024 | BNDR, DURBLE VEW 1.5IN,BE | EA | 1 | 52 | Y |  |  | EA | 1 | 5 | 13.95 | 1.00 | \$ | 13.95 |  | $5 \quad 725.40$ | 60.00\% | 5 | 5.58 |
| NC-BIN-2 | AVE05726 | BNDR,RNDR,8.5X11,1.5WHT | EA | 1 | 133 | Y |  |  | EA | 1 | 5 | 11.46 | 1.00 | \$ | 11.46 | \$ | \$ 1,524.18 | 60.00\% | \$ | 4.58 |
| NC-BIN-3 | AVE68060 | BNDR, FRMD VIEW,1.5",WHT | EA | 1 | 28 | Y |  |  | EA | 1 | 5 | 17.43 | 1.00 | \$ | 17.43 | \$ | $5 \quad 488.04$ | 60.00\% | \$ | 6.97 |
| NC-BIN-4 | AVE79766 | BINDER, HD,VIEW, 1/2",BK | EA | 1 | 20 | Y |  |  | EA | 1 | \$ | 13.21 | 1.00 | \$ | 13.21 | \$ | $5 \quad 264.20$ | 60.00\% | \$ | 5.28 |
| NC-BIN-5 | AVE47985 | PORTFOLIO,2 PCKT 25,DBE | BX | 25 | 24 | r |  |  | BX | 25 | \$ | 27.53 | 1.00 | \$ | $5 \quad 27.53$ | \$ | $5 \quad 660.72$ | 60.00\% | \$ | 11.01 |
| NC-BIN-6 | AVE09501 | BNDR,SLTTRNG, $11 \times 8.5,2$ 2"WHT | EA | 1 | 29 | Y |  |  | EA | 1 | 5 | 15.86 | 1.00 | S | 15.86 | \$ | 5 459.94 | 60.00\% | \$ | 6.34 |
| NC-BIN-7 | AVE05731 | BNDR,RNDR,8.5×11,2"WHT | EA | 1 | 78 | Y |  |  | EA | 1 | \$ | 13.83 | 1.00 | \$ | 13.83 | \$ | \$ 1,078.74 | 60.00\% | \$ | 5.53 |
| NC-BIN-8 | AVE79104 | BNDR, D-RNG,VIIEW,LTR,4"WHT | EA | 1 | 11 | Y |  |  | EA | 1 | \$ | 40.04 | 1.00 |  | 40.04 |  | $5 \quad 440.44$ | 60.00\% | \$ |  |
| NC-BIN-9 | AVE05706 | BNDR,RNDR, 8.5×11,.5"WHT | EA | 1 | 108 | Y |  |  | EA | 1 | \$ | 8.81 | 1.00 | \$ | 8.81 | 5 | $5 \quad 951.48$ | 60.00\% | \$ | 3.52 |
| NC-BIN-10 | ACC38613 | BNDR,RNG,1118.5,11N,DBE | EA | 1 | 53 | Y |  |  | EA | 1 | \$ | 7.80 | 1.00 |  | 7.80 | \$ | $5 \quad 413.40$ | 60.00\% | \$ | 3.12 |
| NC-BIN-11 | AVE74100 | PROTECTOR,SHT,TPL,CLR | BX | 100 | 15 | Y |  |  | BX | 100 | \$ | 27.24 | 1.00 | S | 27.24 | \$ | $5 \quad 408.60$ | 60.00\% | \$ | 10.90 |
| NC-BIN-12 | AVE17022 | BNDR, DURBLE VEW 1.5IN,WHT | EA | 1 | 43 | Y |  |  | EA | 1 | 5 | 13.95 | 1.00 |  | 13.95 | S | $5 \quad 599.85$ | 60.00\% | \$ | 5.58 |
| NC-BIN-13 | AVE27651 | BNDR,RNG, DURABL, $3^{\prime \prime}$,BE | EA | 1 | 25 | Y |  |  | EA | 1 | 5 | 15.53 | 1.00 | \$ | 15.53 | S | 5 | 60.00\% | \$ | 6.21 |
| NC-BIN-14 | OXF57556 | PORTFOLIO,LTR,2 PCKT,HNGN | BX | 25 | 14 | Y |  |  | BX | 25 | 5 | 26.00 | 1.00 | \$ | 26.00 | S | $5 \quad 364.00$ | 60.00\% | \$ | 10.40 |
| NC-BIN-15 | OXF78542 | PORTFOLO,2PCK,RECY,NT | BX | 25 | 7 | Y |  |  | BX | 25 | \$ | 30.25 | 1.00 | \$ | 30.25 | S | 5 211.75 | 60.00\% | \$ | 12.10 |
| NC-BIN-16 | ACC54123 | BNDR,DATA,11X8.5,UB,DBE | EA | 1 | 24 | r |  |  | EA | 1 | \$ | 15.12 | 1.00 | \$ | 15.12 | \$ | $5 \quad 362.88$ | 60.00\% | \$ | 6.05 |
| NC-BIN-17 | AVE17295 | BNDR,DV, 1 ",220 SHEETS,AQA | EA | 1 | 29 | Y |  |  | EA | 1 | 5 | 11.34 | 1.00 | S | 5 11.34 | S | 5 328.86 | 60.00\% | \$ | 4.54 |
| NC-BIN-18 | AVE17021 | BNDR,DURBLE VEW 1.5IN,BK | EA | 1 | 35 | Y |  |  | EA |  | \$ | 13.95 | 1.00 | \$ | 13.95 | \$ | 5 488.25 | 60.00\% | \$ | 5.58 |
| NC-BIN-19 | UNV21124 | PROTECTOR,SHT,STDWT,CR | PK | 50 | 33 | Y |  |  | PK | 50 | 5 | 10.09 | 1.00 | \$ | 10.09 | \$ | 5 332.97 | 60.00\% | \$ | 4.04 |
| NC-BIN-20 | CRD22112 | BNDR,TABLOID, DR, VUE,1",WH | EA | 1 | 7 | Y |  |  | EA | 1 | 5 | 23.54 | 1.00 | \$ | 23.54 | \$ | 5 164.78 | 60.00\% | \$ | 9.42 |
| NC-BIN-21 | AVE79606 | BNDR, D-RING,VIEW, $5^{\prime \prime}$,GK | EA |  | 4 | Y |  |  | EA | 1 | S | 66.19 | 1.00 |  | 66.19 | S | 5 264.76 | 60.00\% | S | 26.48 |
| NC-BIN-22 | OXF57514 | PORTFOLO,LTR,2 PCKT,PP | BX | 25 | 7 | Y |  |  | BX | 25 | \$ | 26.00 | 1.00 | \$ | 526.00 | \$ | $5 \quad 182.00$ | 60.00\% | 5 | 10.40 |
| NC-BIN-23 | AVE17675 | BNDR, FLEXI-VIEW 1",SLVBE | EA | 1 | 20 | Y |  |  | EA | 1 | S | 7.85 | 1.00 |  | 7.85 | \$ | $5 \quad 157.00$ | 60.00\% | \$ |  |
| NC-BIN-24 | AVE09401 | BNDR,SLNTRG,11X8.5,1.5WHT | EA | 1 | 18 | Y |  |  | EA | 1 | S | 13.43 | 1.00 | \$ | 13.43 | S | $5 \quad 241.74$ | 60.00\% | \$ | 5.37 |
| NC-BIN-25 | OXF57509 | PORTFOLIO,LTR,2PCKT,YL | BX | 25 | 10 | Y |  |  | BX | 25 | 5 | 26.00 | 1.00 | \$ | 26.00 | S | $5 \quad 260.00$ | 60.00\% | \$ |  |
| NC-BIN-26 | AVE03300 | BNDR,RNG, $11 \times 8.5,11 \mathrm{~L}, \mathrm{BE}$ | EA | 1 | 49 | Y |  |  | EA | 1 | S | 5.51 | 1.00 | S | 5.51 | S | $5 \quad 269.99$ | 60.00\% | \$ | 2.20 |
| NC-BIN-27 | OXF57501 | PORTFOLO,LTP,2PCKT,LBE | BX | 25 | 11 | Y |  |  | BX | 25 | 5 | 26.00 | 1.00 | \$ | 26.00 | S | 5 286.00 | 60.00\% | \$ |  |
| NC-BIN-28 | OXF57503 | PORTFOLO,LTR,2PCKT,LGN | BX | 25 | 11 | Y |  |  | BX | 25 | \$ | 26.00 | 1.00 | \$ | 26.00 | S | 5 286.00 | 60.00\% | \$ | 10.40 |
| NC-BIN-29 | AVE79193 | BNDR,,RRING,VIEW,LTR,3"WHT | EA | 1 | 7 | Y |  |  | EA | 1 | \$ | 28.84 | 1.00 | \$ | 5 28.84 | S | 5 201.88 | 60.00\% | \$ | 11.54 |
| NC-BIN-30 | AVE09801 | BNDR,SLITRNG,11X8.5,4"WHT | EA | 1 | 13 | Y |  |  | EA | 1 | S | 30.24 | 1.00 | \$ | 5 30.24 | S | 5 393.12 | 60.00\% | \$ | 12.10 |
| NC-BIN-31 | AVE05710 | BNDR,ECONO VIEW 1 IN, BK | EA | 1 | 60 | Y |  |  | EA | 1 | \$ | 8.81 | 1.00 | \$ | \% 8.81 | \$ | 5 528.60 | 60.00\% | 5 | 3.52 |
| NC-BIN-32 | AVE79325 | BNDR,HDVW, 3 ,1,1-TCH,RNG, RD | EA | 1 | 4 | Y |  |  | EA | 1 | S | 28.84 | 1.00 | \$ | 28.84 | S | 5 115.36 | 60.00\% | 5 | 11.54 |
| NC-BIN-33 | AVE79802 | BNDR,D-RNG,VIIEW,LTR2"NVBE | EA | 1 | 10 | Y |  |  | EA | 1 | S | 18.72 | 1.00 | S | 18.72 | \$ | 5 187.20 | 60.00\% | \$ | 7.49 |
| NC-BIN-34 | AVE79171 | BNDR, HD VW, 1.5",1-TCH,RD | EA | 1 | 6 | Y |  |  | EA | 1 | S | 16.08 | 1.00 | \$ | 516.08 | \$ | 5 96.48 | 60.00\% | 5 | 6.43 |
| NC-BIN-35 | AVE03400 | BNDR,RNG,11×8.5,1.5IN,BE | EA | 1 | 22 | Y |  |  | EA |  | S | 8.49 | 1.00 | \$ | 5 8.49 | S | $5 \quad 186.78$ | 60.00\% | \$ | 3.40 |
| NC-BIN-36 | AVE47987 | PORTfollo, 2 PCKT 25,GN | BX | 25 | 7 | r |  |  | BX | 25 | 5 | 27.53 | 1.00 | S | 27.53 | S | $5 \quad 192.71$ | 60.00\% | \$ | 11.01 |
| NC-BIN-37 | AVE03501 | BNDR,RNG,11 1 8. $5,21 \mathrm{LN}, \mathrm{BK}$ | EA | 1 | 20 | Y |  |  | EA | 1 | \$ | 10.70 | 1.00 | S | 510.70 | S | $5 \quad 214.00$ | 60.00\% | \$ | 4.28 |
| NC-BIN-38 | AVE03201 | BNDR,RNG, 11 X8.5,.5IN,BK | EA | 1 | 49 | r |  |  | EA | 1 | 5 | 5.60 | 1.00 | S | $5 \quad 5.60$ | S | $5 \quad 274.40$ | 60.00\% | \$ | 2.24 |
| NC-BIN-39 | MMF263F3516DBLA | CABINET,CARD,2DRWR,3X5, BK | EA | 1 | 1 | Y |  |  | EA |  | S | 169.11 | 1.00 | S | \% 169.11 | S | $5 \quad 169.11$ | 60.00\% | \$ | 67.64 |
| NC-BIN-40 | UNV21130 | PROTECTOR,SHEET,CLR | BX | 100 |  | Y |  |  | BX | 100 | 5 | 19.92 | 1.00 | \$ | 519.92 | S | 5 179.28 | 60.00\% | \$ | 7.97 |
| NC-BIN-41 | AVE79604 | BNDR, D-RING, VIEW, 4 ",BK | EA | 1 | 4 | Y |  |  | EA | 1 | 5 | 40.04 | 1.00 | \$ | 540.04 | S | 5 160.16 | 60.00\% | \$ | 16.02 |
| NC-BIN-42 | AVE68056 | BNDR,FRMD VIEW, $1^{1}$,WHT | EA | 1 | 11 | Y |  |  | EA | 1 | S | 14.51 | 1.00 | \$ | 514.51 | S | $5 \quad 159.61$ | 60.00\% | \$ | 5.80 |
| NC-BIN-43 | AVE19551 | BNDR,ECONOMY VIEW 1/2,WHT | EA |  | 15 | Y |  |  | EA | 1 | \$ | 10.60 | 1.00 | S | 5 10.60 | S | $5 \quad 159.00$ | 60.00\% | \$ | 4.24 |
| NC-BIN-44 | UNV20560 | COVER,BNDR BAR,POLY, 25, BK | PK | 25 | 8 | Y |  |  | PK | 25 | 5 | 12.23 | 1.00 | \$ | 5 12.23 | \$ | 5 97.84 | 60.00\% | \$ | 4.89 |
| NC-BIN-45 | AVE79199 | BNDR,D-RNG,VIEW,LTR,1"WHT | EA |  | 12 | Y |  |  | EA |  | S | 13.21 | 1.00 | S | 13.21 | S | $5 \quad 158.52$ | 60.00\% | \$ | 5.28 |
| NC-BIN-46 | AVE27652 |  | EA | 1 | 10 | Y |  |  | EA | 1 | 5 | 15.53 | 1.00 | \$ | 515.53 | S | $5 \quad 155.30$ | 60.00\% | \$ | 6.21 |
| NC-BIN-47 | OXF57511 | PORTFOLIO,LTR,2PCKT,RD | BX | 25 | 6 | Y |  |  | BX | 25 | \$ | 26.00 | 1.00 | \$ | $5 \quad 26.00$ | \$ | $5 \quad 156.00$ | 60.00\% | 5 | 10.40 |
| NC-BIN-48 | AVE09901 | BNDR,SLITRNG, $11 \times 8.5,5$ "WHT | EA | 2 |  | Y |  |  | EA |  | 5 | 57.30 | 1.00 | S | $5 \quad 57.30$ | S | $5 \quad 114.60$ | 60.00\% | \$ | 22.92 |
| NC-BIN-49 | AVE79693 | BNDR, D-RNG, VIEW,LTR,3,BK | EA |  | 5 | r |  |  | EA |  | \$ | 28.84 | 1.00 | \$ | 28.84 | \$ | $5 \quad 144.20$ | 60.00\% | \$ |  |
| NC-BIN-50 | SMD87854 | PORTFOLIO,LTR,2PCKT,DBE | BX | 25 | 5 | r |  |  | BX | 25 | S | 29.00 | 1.00 | S | 29.00 | S | $5 \quad 145.00$ | 60.00\% | \$ | 11.60 |



| Non-Core - C | rs \& Planners |  | InItIAL PRICE OFFER - CATEGORY PERCENT DISCOUNT--->> |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 45.00\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item \# | SKU | Description | บом | Pack Size | Quantity | Are you bidding this item as specified? | If Bidding Alternate Provide Alternate Item SKU | If Bidding Alternate Provide Alternate Item Description | UOM For Item You Are Bidding | Pack Size For Item You Are Bidding |  | Price | $\begin{gathered} \text { Pack Size } \\ \text { Adjustment } \\ \hline \end{gathered}$ |  | Pack Size djusted Unit Price |  | Extended djusted List Price | Category Discount | Net Unit Price |
| NC -CAl-1 | AAGG40000 | BOOK,APT,MLY,8.75X6.9,BK | EA | 1 | 35 | Y |  |  | EA | 1 | 5 | 22.19 | 1.00 | \$ | 22.19 |  | 776.65 | 45.00\% | \$ 12.20 |
| NC-CAL-2 | AAGPM2628 | CALENDAR,PLN-A-YR WALL | EA | 1 | 14 | Y |  |  | EA | 1 | 5 | 35.09 | 1.00 | \$ | ¢ 35.09 | \$ | 491.26 | 45.00\% | \$ 19.30 |
| NC-CAL-3 | AAGPM828 | CALENDAR, WALL,RCYC,BE | EA | 1 | 25 | Y |  |  | EA | 1 | 5 | 19.49 | 1.00 | \$ | 5 19.49 |  | 487.25 | 45.00\% | \$ 10.72 |
| NC-CAL-4 | AAGPM628 | CALENDAR,WALL,15.5×22.75 | EA | 1 | 18 | Y |  |  | EA | 1 | \$ | 26.59 | 1.00 | \$ | 26.59 | \$ | 478.62 | 45.00\% | \$ 14.62 |
| NC-CAL-5 | AAGPM21228 | CALENDAR,WALL,2/CLR YR | EA | 1 | 20 | Y |  |  | EA | 1 | \$ | 21.89 | 1.00 | \$ | $5 \quad 21.89$ | \$ | 437.80 | 45.00\% | \$ $\quad 12.04$ |
| NC-CAL-6 | AAG7020705 | BOOK,APT,DAILY,5X8,BK | EA | 1 | 14 | Y |  |  | EA | 1 | \$ | 33.39 | 1.00 | 5 | 5 33.39 | \$ | 467.46 | 45.00\% | \$ |
| NC-CAL-7 | AAGG54500 | BOOK,APT,WKY, 6.8888.75, BK | EA | 1 | 8 | Y |  |  | EA | 1 | \$ | 67.29 | 1.00 | 5 | 67.29 | \$ | 538.32 | 45.00\% | \$ 537.01 |
| NC-CAL-8 | AAGSK70000 | CALENDAR,DSKPD,DATD,22x17 | EA | 1 | 18 | Y |  |  | EA | 1 | \$ | 23.09 | 1.00 | \$ | 23.09 |  | 415.62 | 45.00\% | \$ 12.70 |
| NC-CAL-9 | BLS102411 | CALENDAR,PLN,LM,DL,36x24 | EA | 1 | 9 | Y |  |  | EA | 1 | \$ | 36.50 | 1.00 | 5 | $5 \quad 36.50$ | 5 | 328.50 | 45.00\% | \$ $\quad 20.08$ |
| NC-CAL-10 | AAGG54550 | REFILL,F/G545 APTBK | EA | 1 | 12 | Y |  |  | EA | 1 | \$ | 32.99 | 1.00 | \$ | $5 \quad 32.99$ |  | 395.88 | 45.00\% | \$ 18.18 .14 |
| NC-CAL-11 | AAG7026005 | BOOK,APPT,MNTH,9x11,BK | EA | 1 | 13 | Y |  |  | EA | 1 | \$ | 24.59 | 1.00 | \$ | 24.59 | \$ | 319.67 | 45.00\% | \$ $\quad 13.52$ |
| NC-CAL-12 | AAGPMLF1128 | PLANNER,WALL,CAL,L, WH | EA | 1 | 8 | Y |  |  | EA | 1 | \$ | 25.89 | 1.00 | \$ | 25.89 | \$ | 207.12 | 45.00\% | \$ |
| NC-CAL-13 | AAGPM32628 | CALENDAR,ERS,VRT/Hz,32X48 | EA | 1 | 7 | Y |  |  | EA | 1 | \$ | 45.39 | 1.00 | 5 | 5 45.39 | \$ | 317.73 | 45.00\% | \$ 24.96 |
| NC-CAL-14 | HODO124 | CALENDAR, DESK, 12 MO,WE | EA | 1 | 32 | Y |  |  | EA | 1 | \$ | 9.20 | 1.00 | 5 | 9.20 | 5 | 294.40 | 45.00\% | \$ 5.06 |
| NC-CAl-15 | AAGDMW20128 | CALENDAR, WALL,MTH,SCENIC | EA | 1 | 12 | Y |  |  | EA | 1 | \$ | 25.39 | 1.00 | 5 | 5 25.39 | S | 304.68 | 45.00\% | \$ 13.96 |
| NC-CAL-16 | AAGG10000 | BOOK,APT,DLY,8x4.88, BK | EA | 1 | 11 | r |  |  | EA | 1 | 5 | 27.39 | 1.00 | \$ | 5 27.39 | s | 301.29 | 45.00\% | \$ 15.06 |
| NC-CAL-17 | AAGSk800 | CALENDAR,WL,12MO,11X8.25 | EA | 1 | 18 | Y |  |  | EA | 1 | 5 | 15.79 | 1.00 | 5 | \$ 15.79 | \$ | 284.22 | 45.00\% | \$ 8.68 |
| NC-CAL-18 | AAGG470H00 | PLANNER,PROF, PREM,MTH,BK | EA | 1 | 10 | r |  |  | EA | 1 | S | 27.29 | 1.00 | 5 | 5 27.29 | S | 272.90 | 45.00\% | \$ $\quad 15.01$ |
| NC-CAL-19 | AAGPM928 | CALENDAR,WAL, 2 MO/PAGE | EA | 1 | 7 | Y |  |  | EA | 1 | \$ | 37.09 | 1.00 | 5 | $5 \quad 37.09$ | \$ | 259.63 | 45.00\% | \$ 20.40 |
| NC-CAL-20 | AAG7012005 | BOOK,APT,MTHLY, $6.875 \times 8.75$ | EA | 1 | 10 | r |  |  | EA | 1 | \$ | 24.29 | 1.00 | s | 5 24.29 | \$ | 242.90 | 45.00\% | \$ $\quad 13.36$ |
| NC -CAL-21 | HOD338 | CALENDAR,WALL,SEASONL,SM | EA | 1 | 14 | Y |  |  | EA | 1 | 5 | 13.81 | 1.00 | S | S $\quad 13.81$ | 5 | 193.34 | 45.00\% | \$ 7.60 |
| NC-CAL-22 | AAG609990559 | PLANNER,HARMONY,BERRY,LG | EA | 1 | 4 | Y |  |  | EA | 1 | S | 36.79 | 1.00 | 5 | 36.79 | \$ | 147.16 | 45.00\% | \$ 20.23 |
| NC-CAL-23 | HOD1786 | DESK PAD,COMPCT,COASTLINE | EA | 1 | 14 | Y |  |  | EA | 1 | 5 | 16.09 | 1.00 | \$ | $5 \quad 16.09$ |  | 225.26 | 45.00\% | \$ 8.85 |
| NC-CAL-24 | HOD395 | PLANNER,LAMINATED,ACADM | EA | 1 | 8 | r |  |  | EA | 1 | S | 27.26 | 1.00 | \$ | 27.26 | \$ | 218.08 | 45.00\% | \$ 14.99 |
| NC-CAl-25 | AAGSK4400 | BOoK,APT, DAll, , 4.8888, BK | EA | 1 | 9 | r |  |  | EA | 1 | \$ | 24.49 | 1.00 | \$ | 24.49 | 5 | 220.41 | 45.00\% | \$ $\quad 13.47$ |
| NC-CAL-26 | HOD289632 | PLANNER,DAILY,BK | EA | 1 | 6 | Y |  |  | EA | 1 | \$ | 34.84 | 1.00 | \$ | 34.84 | \$ | 209.04 | 45.00\% | \$ 19.16 |
| NC-CAl-27 | AAGDMWTE828 | CALENDAR, WALL,BEACHES, BE | EA | 1 | 12 | Y |  |  | EA | 1 | 5 | 17.39 | 1.00 | \$ | 17.39 | 5 | 208.68 | 45.00\% | \$ 9.56 |
| NC-CAL-28 | AAG656000 | BOOK,APT,GRP PRACTICE,BK | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 68.49 | 1.00 | \$ | 68.49 | s | 205.47 | 45.00\% | \$ 37.67 |
| NC-CAL-29 | AAGDMW20028 | CALENDAR,WALL,MTH,12×17 | EA | 1 | 11 | Y |  |  | EA | 1 | \$ | 18.09 | 1.00 | \$ | 518.09 | 5 | 198.99 | 45.00\% | \$ 9.95 |
| NC-CAL-30 | H0D3638 | CALENDAR,WALL,ERTHSC,3MTH | EA | 1 |  | Y |  |  | EA | 1 | \$ | 23.01 | 1.00 | \$ | $5 \quad 23.01$ | 5 | 184.08 | 45.00\% | \$ 12.66 |
| NC-CAL-31 | AAGPM20028 | CALENDAR,ERSE,12MO,HOZ,BE | EA | 1 | 5 | Y |  |  | EA | 1 | S | 35.09 | 1.00 | \$ | 35.09 | \$ | 175.45 | 45.00\% | \$ 19.30 |
| NC -CAL-32 | AAGPMLM0328 | CALENDAR,LAMINTD WAL, WH | EA | 1 | 5 | Y |  |  | EA | 1 | \$ | 32.49 | 1.00 | \$ | 32.49 | \$ | 162.45 | 45.00\% | \$ 17.87 |
| NC-CAL-33 | AAG122905 | PLANNER,8.5×11,WK/MTH | EA | 1 | 5 | Y |  |  | EA | 1 | \$ | 22.79 | 1.00 | \$ | 22.79 | \$ | 113.95 | 45.00\% | \$ $\quad 12.53$ |
| NC-CAL-34 | HOD334 | CALENDAR,WALL,MLY22X31.25 | EA | 1 | 6 | Y |  |  | EA | 1 | \$ | 24.25 | 1.00 | \$ | $5 \quad 24.25$ |  | 145.50 | 45.00\% | \$ |
| NC -CAL-35 | AAGDMW16728 | CALENDAR,WALL,MTH,PUPPIES | EA | 1 | 6 | Y |  |  | EA | 1 | \$ | 25.39 | 1.00 | \$ | 25.39 | \$ | 152.34 | 45.00\% | \$ $\quad 13.96$ |
| NC-CAL-36 | HOD3962 | CALENDAR,WRITE ON/WIPE OF | EA | 1 | 4 | Y |  |  | EA | 1 | 5 | 35.73 | 1.00 | \$ | $5 \quad 35.73$ |  | 142.92 | 45.00\% | \$ $\quad 19.65$ |
| NC-CAL-37 | AAGPA133 | ORGANIZER,WALL,1YRASEASON | EA | 1 | 4 | Y |  |  | EA | 1 | 5 | 37.39 | 1.00 | \$ | 37.39 | \$ | 149.56 | 45.00\% | \$ 20.56 |
| NC-CAL-38 | AAGG47000 | BOOK,APT,14MO,8×12,BK | EA | 1 | 6 | Y |  |  | EA | 1 | 5 | 24.29 | 1.00 | \$ | 5 24.29 | 5 | 145.74 | 45.00\% | \$ $\quad 13.36$ |
| NC-CAL-39 | AAGPM23328 | PLANNER,60DY,ERASBL,36X24 | EA | 1 | 4 | Y |  |  | EA | 1 | 5 | 33.69 | 1.00 | \$ | 33.69 | 5 | 134.76 | 45.00\% | \$ $\quad 18.53$ |
| NC-CAL-40 | AAGPM30028 | CALENDAR, ERASABLE,12MO,BE | EA | 1 | 3 | r |  |  | EA | 1 | \$ | 45.39 | 1.00 | \$ | 5 45.39 | \$ | 136.17 | 45.00\% | \$ $\quad 24.96$ |
| NC-CAL-41 | AAG70260605 | PLANNER,DSK, MNTHLY, RCY, BK | EA | 1 | 5 | Y |  |  | EA | 1 | 5 | 26.99 | 1.00 | \$ | $5 \quad 26.99$ | \$ | 134.95 | 45.00\% | \$ 514.84 |
| NC-CAL-42 | AAG5035 | DESK PAD,FLORAL,22X17 | EA | 1 | 7 | r |  |  | EA |  | S | 18.49 | 1.00 | \$ | 5 18.49 | S | 129.43 | 45.00\% | \$ $\quad 10.17$ |
| NC-CAL-43 | AAG7695005 | BOOK,WEEKLY/MONTHLY,BK | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 41.59 | 1.00 | \$ | 541.59 | 5 | 124.77 | 45.00\% | \$ 5 22.87 |
| NC-CAL-44 | AAGDMW50328 | CALENDAR,WALL,3MTH,SCENIC | EA | 1 | 4 | Y |  |  | EA | 1 | 5 | 31.19 | 1.00 | \$ | $5 \quad 31.19$ | \$ | 124.76 | 45.00\% | \$ $\quad 17.15$ |
| NC-CAL-45 | HOD3640 | CALENDAR, WALL, 3 MONTH,BE | EA | 1 | 7 | Y |  |  | EA | 1 | \$ | 16.84 | 1.00 | \$ | 5 16.84 | \$ | 117.88 | 45.00\% | 9.26 |
| NC-CAL-46 | HOD1506 | CALENDAR,COMPACT DSK PD | EA | 1 | 12 | Y |  |  | EA | 1 | \$ | 9.75 | 1.00 | \$ | $5 \quad 9.75$ | 5 | 117.00 | 45.00\% | \$ 5.36 |
| NC-CAL-47 | AAG7026020 | BOOK,APPT DSK,MNTHLY, NVBE | EA | 1 | 5 | Y |  |  | EA | 1 | \$ | 24.59 | 1.00 | \$ | $5 \quad 24.59$ |  | 122.95 | 45.00\% | 13.52 |
| NC-CAL-48 | AAGG52000 | BOOK,APT,WKLY,8×11, BK | EA | 1 | 4 | Y |  |  | EA | 1 | 5 | 30.69 | 1.00 | \$ | $5 \quad 30.69$ | 5 | 122.76 | 45.00\% | \$ 16.88 |
| NC-CAL-49 | AAGPM5028 | CALENDAR,WAL, 12MO,8x11 | EA | 1 | 8 | r |  |  | EA | 1 | \$ | 15.39 | 1.00 | \$ | 15.39 |  | 123.12 | 45.00\% | 8.46 |
| $\mathrm{NC}-\mathrm{CAL}-50$ | AAG70620905 | PLANNER,NOTEBK, 2 PGE,BK | EA | 1 | 6 | r |  |  | EA | 1 | \$ | 19.09 | 1.00 | \$ | 19.09 | 5 | 114.54 | 45.00\% | 10.50 |


| Non-Core- ${ }^{\text {c }}$ | er Hardware \& Su |  | InITIAL PRICE OFFER - CATEGORY PERCENT DISCOUNT--->> |  |  |  |  |  |  |  |  |  |  |  |  |  | 40.00\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item \# | SKU | Description | чом | Pack Size | Quantity | Are you bidding this item as specified? | $\begin{aligned} & \hline \text { If Bidding } \\ & \text { Alternate } \\ & \text { Provide } \\ & \text { Alternate } \\ & \text { Item SKU } \\ & \hline \end{aligned}$ | If Bidding Alternate Provide Alternate Item Description |  | Pack Size For Item You Are Bidding | List Price | Pack Size Adjustment |  | Pack Size <br> Adjusted Unit Price |  | $\begin{gathered} \text { Extended } \\ \text { Adjusted List Price } \end{gathered}$ | Category Discount | Net Unit Price |
| NC-COM-1 | TRPDMCS3270XP | MOUNT,MOBILE,32-70,BKSV | EA | 1 | 2 | Y |  |  | EA | 1 | \$ 738.00 | 1.00 | 5 | 738.00 | \$ | 5 1,476.00 | 40.00\% | \$ 442.80 |
| NC-COM-2 | APLSW725 | AMPLIFIER,36W, PA,MEIIA,BK | EA | 1 | 1 | Y |  |  | EA | 1 | \$ 1,080.00 | 1.00 | \$ | 1,080.00 | S | S 1,080.00 | 40.00\% | \$ 6488.00 |
| NC-COM-3 | LEX5201H00 | TONER,521H,RTN PRG,HY,BK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ 613.55 | 1.00 | 5 | 613.55 | \$ | 1,227.10 | 40.00\% | \$ 368.13 |
| NC-COM-4 | HeWbery 8 AAZ | CRTDG,HP 771,775ML,YW | EA | 1 | 2 | Y |  |  | EA | 1 | 374.33 | 1.00 | \$ | 374.33 | \$ | 748.66 | 40.00\% | \$ 224.60 |
| NC-COM-5 | BRTMFCL27500W | PRIITER,CMPT MFP,LSR,WIFI | EA | 1 | 1 | Y |  |  | EA | 1 | \$ 439.99 | 1.00 | \$ | 439.99 | \$ | 439.99 | 40.00\% | \$ 263.99 |
| NC-COM-6 | KMW55779 | FLITER,SNAP2,20"-22",BK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ ${ }^{5}$ | 1.00 | \$ | 308.42 | \$ | 616.84 | 40.00\% | \$ 1885.05 |
| NC-COM-7 | LOG920002416 | KEYBOARD,WRLS DT,MK710,BK | EA | 1 | 4 | Y |  |  | EA | 1 | \$ 1288 | 1.00 | S | 128.95 | \$ | 515.80 | 40.00\% | \$ 777.37 |
| NC-COM-8 | VER99399 | DRIVE,4TB,DESKTOP,HD,B,L | EA | 1 | 2 | Y |  |  | EA | 1 | \$ 550.00 | 1.00 | 5 | 550.00 |  | 1,100.00 | 40.00\% | \$ 330.00 |
| NC-COM-9 | HeWC5054AAZ | PRINTHEAD,CLLEANER,HP9O,BK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ 208.11 | 1.00 | 5 | 208.11 | S | 416.22 | 40.00\% | \$ $\quad 124.87$ |
| NC-COM-10 | HEWC5055AAZ | PRINTHEAD,CLEANR,HP90,CYN | EA | 1 | 2 | Y |  |  | EA | 1 | 208.11 | 1.00 | \$ | 208.11 | \$ | 416.22 | 40.00\% | 124.87 |
| NC-COM-11 | HeWC5056AAZ | PRINTHEAD,CLEANER,HP90,MA | EA | 1 | 2 | Y |  |  | EA | 1 | \$ 208.11 | 1.00 | \$ | 208.11 | \$ | 416.22 | 40.00\% | \$ 124.87 |
| NC-COM-12 | HeWC5057AAZ | PRINTHEAD,CLEANER,HP90,YW | EA | 1 | 2 | Y |  |  | EA | 1 | \$ 208.11 | 1.00 | \$ | 208.11 | \$ | 416.22 | 40.00\% | \$ 124.87 |
| NC-COM-13 | VER97408 | DRIVE,USB FLASH 32GB,BE | EA | 1 | 29 | Y |  |  | EA | 1 | \$ 14.06 | 1.00 | \$ | 14.06 | \$ | 407.74 | 40.00\% | \$ 8.44 |
| NC-COM-14 | WPP200090P | CRTDG,BRT DR350,12K | EA | 1 |  | Y |  |  | EA | 1 | \$ ${ }^{5}$ | 1.00 | \$ | 108.99 | \$ | 326.97 | 40.00\% | \$ $\quad 65.39$ |
| NC-COM-15 | VER94554 | DISC,CD-R, $52 \times, 80 \mathrm{MIN}, 100 \mathrm{SP}$ | PK | 100 | 20 | Y |  |  | PK | 100 | \$ 36.00 | 1.00 | \$ | 36.00 | \$ | 720.00 | 40.00\% | \$ 21.60 |
| NC-COM-16 | LOG910001799 | TRACKBALL, WIRELSS,M570,GY | EA | 1 | 8 | Y |  |  | EA | 1 | \$ 49.99 | 1.00 | \$ | 49.99 | \$ | 399.92 | 40.00\% | \$ 29.99 |
| NC-COM-17 | VER98426 | DRIVE,8GB SWVL USB3PK,BE | PK | 1 | 15 | Y |  |  | PK | 1 | 32.49 | 1.00 | \$ | 32.49 |  | 487.35 | 40.00\% | \$ 19.49 |
| NC-COM-18 | ESICPUMINI | EASY ADJ CPU HOLDER | EA | 1 | 3 | Y |  |  | EA | 1 | 185.00 | 1.00 | \$ | 185.00 | \$ | 555.00 | 40.00\% | \$ 111.00 |
| NC-COM-19 | HEWC4820AAZ | INKCART,NO. $80, \mathrm{BLL}$ PRTHEAD | EA | 1 | 2 | Y |  |  | EA | 1 | 228.91 | 1.00 |  | 228.91 |  | 457.82 | 40.00\% | \$ $\quad 137.35$ |
| NC-COM-20 | FEL4801601 | FILTER,24.OW NTBK/LCD,BK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ 209.99 | 1.00 | \$ | 209.99 | S | 419.98 | 40.00\% | \$ $\quad 125.99$ |
| NC-COM-21 | END11384 | DUSTER,1002,BE | EA | 1 | 43 | Y |  |  | EA | 1 | \$ 11.68 | 1.00 | 5 | 11.68 |  | 502.24 | 40.00\% | \$ $\quad 7.01$ |
| NC-COM-22 | Hewbervinaz | CRTDG,HP 771,775ML,MA | EA | 1 | 1 | Y |  |  | EA | 1 | 374.33 | 1.00 | 5 | 374.33 | \$ | 374.33 | 40.00\% | \$ 2224.60 |
| NC-COM-23 | Hewbbryoanz | CRTDG,HP 771,775ML,LITE CYN | EA | 1 | 1 | $r$ |  |  | EA | 1 | \$ 385.56 | 1.00 |  | 385.56 |  | 385.56 | 40.00\% | \$ 231.34 |
| NC-COM-24 | Hewbstr21AAZ | CRTDG,HP 771,775ML,PHOTO BK | EA | 1 | 1 | Y |  |  | EA | 1 | \$ ${ }^{5}$ | 1.00 | \$ | 374.33 | S | 374.33 | 40.00\% | \$ 2224.60 |
| NC-COM-25 | PDC1060325 | DUSTER,COMPRESSED GAS,2PK | PK | 2 | 22 | Y |  |  | PK | 2 | \$ 17.60 | 1.00 | \$ | 17.60 | \$ | 387.20 | 40.00\% | \$ 10.56 |
| NC-COM-26 | Hewb3P23AAZ | INKCART,HP727,130ML,BK | EA | 1 | 4 | r |  |  | EA | 1 | \$ ${ }^{\text {S }}$ [ 80.49 | 1.00 | 5 | 80.49 | \$ | 321.96 | 40.00\% | \$ 5048.29 |
| NC-COM-27 | VER97395 | DRIVE,1TB,USB3.O,PRTBL,BK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ ${ }^{\text {S }}$ 147.40 | 1.00 | 5 | 147.40 | \$ | 294.80 | 40.00\% | \$ 88.44 |
| NC-COM-28 | HEWF9880A | INKCART,HP, 727,300ML,GY | EA | 1 |  | Y |  |  | EA | 1 | \$ 178.50 | 1.00 | 5 | 178.50 | S | 357.00 | 40.00\% | \$ 107.10 |
| NC-COM-29 | BRTFAX2840 | FAX,HIGH-SPEED, LASER | EA | 1 | 1 | Y |  |  | EA | 1 | 329.99 | 1.00 | 5 | 329.99 | \$ | 329.99 | 40.00\% | \$ $\quad 197.99$ |
| NC-COM-30 | HeWC4871AAZ | INKCART,NO.80,350ML,BK | EA | 1 | 2 | Y |  |  | EA | 1 | 208.39 | 1.00 | 5 | 208.39 | S | 416.78 | 40.00\% | \$ 1225.03 |
| NC-COM-31 | VER49064 | DRIVE,PINSTRIPE,32GB,BK | EA | 1 | 20 | Y |  |  | EA | 1 | \$ 13.00 | 1.00 | \$ | 13.00 | S | 260.00 | 40.00\% | \$ 7.80 |
| NC-COM-32 | LOG910002974 | MOUSE,WIRELSS,M325,BK | EA | 1 | 11 | Y |  |  | EA | 1 | \$ 29.99 | 1.00 | \$ | 29.99 | \$ | 329.89 | 40.00\% | \$ $\quad 17.99$ |
| NC-COM-33 | HEWCF283ADAZ | TONER,HP283AD,L,2BX,BK | BX | 2 |  | Y |  |  | BX | 2 | \$ ${ }^{5}$ | 1.00 | 5 | 114.99 | S | 229.98 | 40.00\% | \$ 5.68 .99 |
| NC-COM-34 | IVRBLF24W | FILTER,LCD,PCY,24,WIDE, BK | EA | 1 |  | r |  |  | EA | 1 | \$ 175.00 | 1.00 | \$ | 175.00 | \$ | 350.00 | 40.00\% | 105.00 |
| NC-COM-35 | PIIVM4R | Evoluent VM4 Vertical Mouse | EA | 1 | 2 | Y |  |  | EA | 1 | 99.00 | 1.00 | 5 | 99.00 | \$ | 198.00 | 40.00\% | \$ 59.40 |
| NC-COM-36 | MMMEM5506PS | MOUSE,WIRELESS ERGO,BK | EA | 1 |  | Y |  |  | EA | 1 | \$ ${ }^{5}$ | 1.00 | 5 | 164.43 | S | 328.86 | 40.00\% | 98.66 |
| NC-COM-37 | KMW33374 | POINTER,LASER,WRLS | EA | 1 | 5 | r |  |  | EA | 1 | 68.21 | 1.00 | \$ | 68.21 | \$ | 341.05 | 40.00\% | 40.93 |
| NC-COM-38 | MSTB2M00012 | Natural Ergonomic Keyboard | EA | 1 | 4 | r |  |  | EA | 1 | \$ 49.95 | 1.00 | \$ | 49.95 | \$ | 199.80 | 40.00\% | \$ 29.97 |
| NC-COM-39 | LOG920008872 | KEYBOARD,MX900,COMBO,BK | EA | 1 | 1 | Y |  |  | EA | 1 | \$ 190.00 | 1.00 | \$ | 190.00 | \$ | 190.00 | 40.00\% | \$ 114.00 |
| NC-COM-40 | AVE5697 | LABEL,LR CD/DVD 250PK,WHT | PK | 250 | 14 | r |  |  | PK | 250 | \$ 88.33 | 1.00 | \$ | 88.33 | \$ | \$ 1,236.62 | 40.00\% | \$ 53.00 |
| NC-COM-41 | VER99810 | DRIVE,USB,16GB,FLSH,5,BE | PK |  | 4 | r |  |  | PK | 5 | \$ 57.80 | 1.00 | 5 | 57.80 | S | 231.20 | 40.00\% | \$ 34.68 |
| NC-COM-42 | FEL9252001 | REST,WRIST,W/MOUSEPAD,BK | EA | 1 | 13 | , |  |  | EA | 1 | 21.99 | 1.00 | S | 21.99 | S | 285.87 | 40.00\% | \$ 513.19 |
| NC-COM-43 | HEWC1012A | INKCART,HP727,300ML,MTBK | EA | 1 | 1 | Y |  |  | EA | 1 | \$ 178.50 | 1.00 | \$ | 178.50 | \$ | 178.50 | 40.00\% | \$ 107.10 |
| NC-COM-44 | BRTTN350 | TONER, F/ HL2040 | EA | 1 | 4 | r |  |  | EA | 1 | \$ 95.11 | 1.00 | \$ | 95.11 | \$ | 380.44 | 40.00\% | \$ 57.07 |
| NC-COM-45 | HEWB3P19AAZ | INKCART,HP727,DJ,CN | EA | 1 | 3 | Y |  |  | EA | 1 | 80.49 | 1.00 | 5 | 80.49 | S | 241.47 | 40.00\% | 48.29 |
| NC-COM-46 | HEWB3P20AAZ | INKCART,HP727, DJ,MG | EA | 1 | 3 | Y |  |  | EA | 1 | \$ 80.40 | 1.00 | \$ | 80.49 | S | 241.47 | 40.00\% | 48.29 |
| NC-COM-47 | HEWB3P21AAZ | INKCART,HP727, ,J,YL | EA | 1 | 3 | Y |  |  | EA | 1 | \$ 80.49 | 1.00 | 5 | 80.49 | S | 241.47 | 40.00\% | 48.29 |
| NC-COM-48 | HeWb3P24AAZ | INKCART,HP727,130ML,GY | EA | 1 | 3 | Y |  |  | EA | 1 | \$ ${ }^{5} 80.49$ | 1.00 | 5 | 80.49 | S | 241.47 | 40.00\% | 48.29 |
| NC-COM-49 | VER44085 | MEMORY,SDXC CARD, 128GB | EA | 1 | 3 | Y |  |  | EA | 1 | 50.00 | 1.00 | \$ | 50.00 | \$ | 150.00 | 40.00\% | \$ 30.00 |
| NC-COM-50 | HEWC4821AAZ | INKCART,No. 80, CYN PRTHEAD | EA | 1 | 1 | r |  |  | EA | 1 | 228.91 | 1.00 | \$ | 228.91 | S | 228.91 | 40.00\% | \$ 137.35 |



| Non-Core - Forms \& Record Keeping |  |  | INITIAL PRICE OFFER - CATEGORY PERCENT DISCOUNT---> |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 55.00\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item \# | SKU | Description | บом | Pack Size | Quantity | Are you bidding this specified? specified | If Bidding Alternate Provide Alternate Item SKU | If Bidding Alternate Provide Alternate Item Description | UOM For Item You Are Bidding | Pack Size For Item You Are Bidding |  | ist Price | $\begin{gathered} \text { Pack Size } \\ \text { Adjustment } \end{gathered}$ |  | Pack Size djusted Unit Price |  | $\begin{gathered} \text { Extended } \\ \text { Adjusted List Price } \end{gathered}$ | Category Discount |  | Unit Price |
| NC-FRM-1 | LTHLT5000 | STAMP,TIME,DATE,TEXT | EA | 1 | 1 | Y |  |  | EA | 1 | \$ | 455.00 | 1.00 | \$ | S 455.00 | \$ | 455.00 | 55.00\% | \$ | 204.75 |
| NC-FRM-2 | RED56231 | BOOK,REC, 300PG,9.95x7.75 | EA | 1 | 10 | Y |  |  | EA | 1 | \$ | 57.39 | 1.00 | \$ | \$ 57.39 | \$ | 573.90 | 55.00\% | \$ | 25.83 |
| NC-FRM-3 | SAU21017 | HOLDER,FORM 8.5X12 | EA | 1 | 12 | Y |  |  | EA | 1 | 5 | 48.70 | 1.00 | \$ | 48.70 | \% | 584.40 | 55.00\% | 5 | 21.92 |
| NC-FRM-4 | SAU10017 | HOLDER,FORM,AM,8.5X12 | EA | 1 | 9 | Y |  |  | EA | 1 | \$ | 43.73 | 1.00 | \$ | 43.73 | \$ | 393.57 | 55.00\% | \$ | 19.68 |
| NC-FRM-5 | BOR66300R | BOOK, REC,35LN,300PG, BE | EA | 1 | 5 | Y |  |  | EA | 1 | \$ | 65.37 | 1.00 | \$ | 65.37 | \$ | 326.85 | 55.00\% | \$ | 29.42 |
| NC-FRM-6 | DOM880 | BOOK, NOTARY PUBLIC,RECORD | EA | 1 | 16 | Y |  |  | EA | 1 | 5 | 17.00 | 1.00 |  | 17.00 | 5 | 272.00 | 55.00\% | 5 | 7.65 |
| NC-FRM-7 | UNV40307 | CLIPBOARD,BUTERFLYCLP,BE | EA | 1 | 76 | Y |  |  | EA | 1 | \$ | 8.22 | 1.00 | \$ | S 8.22 | \$ | 624.72 | 55.00\% | \$ | 3.70 |
| NC-FRM-8 | NUD19210 | FRAME,CRTF ACHV,8.5 5 \11,BK | EA | 1 | 20 | Y |  |  | EA | 1 | \$ | 10.49 | 1.00 |  | S 10.49 |  | 209.80 | 55.00\% | 5 | 4.72 |
| NC-FRM-9 | ABFSC1152 | BOOK, MNY/RNT RCPT 200ST | EA | 1 | 17 | r |  |  | EA | 1 | \$ | 12.49 | 1.00 | \$ | 12.49 | 5 | 212.33 | 55.00\% | \$ | 5.62 |
| NC-FRM-10 | UNV40304 | CLIPBOARD,STD CLP,LETTER | EA | 1 | 50 | Y |  |  | EA | 1 | \$ | 4.91 | 1.00 | \$ | \$ 4.91 | \$ | 245.50 | 55.00\% | \$ | 2.21 |
| NC-FRM-11 | UNV05562 | CLIPBOARD,LETTER, $/$ /PK, BR | PK | 6 | 9 | Y |  |  | PK | 6 | 5 | 23.26 | 1.00 | \$ | \$ 23.26 | \$ | 209.34 | 55.00\% | \$ | 10.47 |
| NC-FRM-12 | SAU21602 | CLIPBOARD,RECYLED,BE | EA | 1 | 22 | Y |  |  | EA | 1 | \$ | 7.25 | 1.00 | \$ | \$ 7.25 | \$ | 159.50 | 55.00\% | \$ | 3.26 |
| NC-FRM-13 | BORG21150R | BOOK,LOG RECORD,150PGS | EA | 1 | 1 | r |  |  | EA | 1 | \$ | 94.26 | 1.00 | \$ | 94.26 | \$ | 94.26 | 55.00\% | \$ | 42.42 |
| NC-FRM-14 | GE021015 | STATIONERY, CERTIFS,50PKNL | PK | 50 | 11 | Y |  |  | PK | 50 | 5 | 16.78 | 1.00 | \$ | \$ 16.78 | \$ | 184.58 | 55.00\% | \$ | 7.55 |
| NC-FRM-15 | UNV40304VP |  | PK | 3 | 11 | Y |  |  | PK | 3 | S | 8.78 | 1.00 | \$ | \$ 8.78 | \$ | 96.58 | 55.00\% | \$ | 3.95 |
| NC-FRM-16 | ABFTC1182 | BOOK,MNY/RNT RCPT 3PT 100 | EA | 1 | 10 | Y |  |  | EA | 1 | \$ | 13.94 | 1.00 | \$ | 13.94 | \$ | 139.40 | 55.00\% | \$ | 6.27 |
| NC-FRM-17 | SAU00558 | CLIPBOARD,SLIMMATE,BK | EA | 1 | 9 | Y |  |  | EA | 1 | 5 | 13.45 | 1.00 |  | 13.45 | \$ | 121.05 | 55.00\% | \$ | 6.05 |
| NC-FRM-18 | ABFSC1153RB | BOOK, PHONE MESSAGE,ASST | EA | 1 | 10 | Y |  |  | EA | 1 | \$ | 12.21 | 1.00 | \$ | 12.21 | \$ | 122.10 | 55.00\% | \$ | 5.49 |
| NC-FRM-19 | 01683301 | CLIPBOARD,CAEE,STRGE,PORT | EA | 1 |  | Y |  |  | EA | 1 | \$ | 28.46 | 1.00 |  | \$ 28.46 |  | 113.84 | 55.00\% | \$ | 12.81 |
| NC-FRM-20 | RED56211 | BOOK,REC150PG10-3/888-3/8 | EA | 1 | 3 | r |  |  | EA | 1 | 5 | 34.59 | 1.00 | \$ | 34.59 | S | 103.77 | 55.00\% | \$ | 15.57 |
| NC-FRM-21 | TOP4416 | BOOK, VOICE MALL MESSAGE | EA | 1 | 10 | Y |  |  | EA | 1 | 5 | 10.38 | 1.00 |  | 10.38 | S | 103.80 | 55.00\% | 5 | 4.67 |
| NC-FRM-22 | AAGSD38913 | REMINDER, DYY5.75 X 8.31RD | EA | 1 | 2 | Y |  |  | EA | 1 | \$ | 51.49 | 1.00 | \$ | 51.49 | \$ | 102.98 | 55.00\% | \$ | 23.17 |
| NC-FRM-23 | SAU21565 | CLIPBOARD,ACRYLC,W/RLR,CR | EA | 1 | 6 | Y |  |  | EA | 1 | 5 | 14.56 | 1.00 |  | 14.56 | 5 | 87.36 | 55.00\% | \$ |  |
| NC-FRM-24 | TEPT73901 | CHART,INCENTV,VERTCL,8/PK | PK | 8 | 2 | Y |  |  | PK | 8 | 5 | 27.99 | 1.00 | \$ | \$ 27.99 | 5 | 55.98 | 55.00\% | \$ | 12.60 |
| NC-FRM-25 | SAU21603 | CLIPBOARD,RECYCLED,BK | EA | 1 | 10 | r |  |  | EA | 1 | \$ | 7.25 | 1.00 | \$ | \$ 7.25 | \$ | 72.50 | 55.00\% | \$ |  |
| NC-FRM-26 | SOUCT1R | AWARD,CERT,15/PR,IVY/SV | PK | 15 | 4 | Y |  |  | PK | 15 | 5 | 12.86 | 1.00 | \$ | \$ 12.86 | \$ | 51.44 | 55.00\% | \$ | 5.79 |
| NC-FRM-27 | SAU11025 | CLIPBOARD,LTR,W/CALC,AM | EA | 1 | 1 | Y |  |  | EA | 1 | 5 | 63.99 | 1.00 | \$ | \$ 63.99 | \$ | 63.99 | 55.00\% | 5 | 28.80 |
| NC-FRM-28 | TOP4008 | BOOK,PHONE REC,NCR,600ST | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 18.02 | 1.00 | \$ | \$ 18.02 | \$ | 54.06 | 55.00\% | \$ | 8.11 |
| NC-FRM-29 | GE022901 | STATIPNERY, CERTIIFS5OPKRBE | PK | 50 | 4 | Y |  |  | PK | 50 | S | 12.47 | 1.00 | \$ | S 12.47 | \$ | 49.88 | 55.00\% | \$ | 5.61 |
| NC-FRM-30 | SAU21604 | CLIPBOARD,RECYCLED,GN | EA | 1 | 7 | Y |  |  | EA | 1 | 5 | 7.25 | 1.00 | \$ | 5 7.25 | S | 50.75 | 55.00\% | \$ | 3.26 |
| NC-FRM-31 | GE020008 | STATIONERY,CERTIFS,50PKBE | PK | 50 | 3 | Y |  |  | PK | 50 | \$ | 16.78 | 1.00 | S | \$ 16.78 | \$ | 50.34 | 55.00\% | \$ | 7.55 |
| NC-FRM-32 | 01683303 | CLIPBOARD,SLM, CC | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 17.37 | 1.00 |  | \$ 17.37 | \$ | 52.11 | 55.00\% | \$ | 7.82 |
| NC-FRM-33 | SAU21117 | CLIPBOARD,LETTER,BK | EA | 1 | 1 | Y |  |  | EA | 1 | \$ | 48.70 | 1.00 | S | S 48.70 | S | 48.70 | 55.00\% | \$ | 21.92 |
| NC-FRM-34 | REDSL320 | BOOK,SALES N/CRBN DUP | EA | 1 | 5 | Y |  |  | EA | 1 | 5 | 7.69 | 1.00 |  | 7.69 | \$ | 38.45 | 55.00\% | \$ |  |
| NC-FRM-35 | UNV40319 | CLIPBOARD,BOX,STORAGE,BK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ | 12.99 | 1.00 | S | \$ 12.99 | \$ | 25.98 | 55.00\% | \$ | 5.85 |
| NC-FRM-36 | SAU21601 | CLIPBOARD,RECYCLED,RD | EA | 1 | 5 | Y |  |  | EA | 1 | 5 | 7.25 | 1.00 | \$ | \% 7.25 | \$ | 36.25 | 55.00\% | \$ | 3.26 |
| NC-FRM-37 | SAU21605 | CLIPBOARD,RECYCLED,YW | EA | 1 | 5 | r |  |  | EA | 1 | \$ | 7.25 | 1.00 | \$ | \$ 7.25 | \$ | 5 36.25 | 55.00\% | \$ | 3.26 |
| NC-FRM-38 | TOP56897 | NOTEBOOK, DW, HDCS, ,85, BK | EA | 1 | 1 | r |  |  | EA | 1 | 5 | 23.51 | 1.00 | \$ | \$ 23.51 | \$ | 5 23.51 | 55.00\% | S | 10.58 |
| NC-FRM-39 | 01183050 | CLIPBOARD,LANDSCAPE,BK | EA | 1 | 4 | Y |  |  | EA | 1 | \$ | 8.79 | 1.00 | \$ | \$ 8.79 | \$ | \$ 35.16 | 55.00\% | \$ | 3.96 |
| NC-FRM-40 | TOP2170 | PAD,THINGS TO DO, 8.5X11 | PD |  | 2 | r |  |  | PD | 1 | \$ | 15.83 | 1.00 | \$ | \$ 15.83 | \$ | 5 31.66 | 55.00\% | \$ | 7.12 |
| NC-FRM-41 | RED50076 | BOOK, PHONE,4UP,400ST/BK | EA | 1 | 3 | Y |  |  | EA | 1 | 5 | 9.75 | 1.00 | \$ | \$ 9.75 | S | \$ 29.25 | 55.00\% | \$ | 4.39 |
| NC-FRM-42 | UNV48023 | PAD,TEL,IMPORTANT MSG | DZ | 12 | 3 | Y |  |  | Dz | 12 | 5 | 8.15 | 1.00 | \$ | 5 8.15 | S | 5 24.45 | 55.00\% | \$ | 3.67 |
| NC-FRM-43 | RED55527 | BOOK,SALES N/CRBN DUP | EA | 1 | 4 | r |  |  | EA | 1 | 5 | 5.99 | 1.00 | \$ | $5 \quad 5.99$ | \$ | $5 \quad 23.96$ | 55.00\% | \$ | 2.70 |
| NC-FRM-44 | AAG8001105 | BOOK,TEL/ADD,4-7/888,BK | EA | 1 | 1 | Y |  |  | EA | 1 | \$ | 22.49 | 1.00 | \$ | \$ 22.49 | \$ | 5 22.49 | 55.00\% | \$ | 10.12 |
| NC-FRM-45 | GE039451 | PAPER,CERTIF 25SH,GD | PK | 25 | 3 | Y |  |  | PK | 25 | 5 | 7.50 | 1.00 | \$ | S 7.50 | 5 | 22.50 | 55.00\% | \$ | 3.38 |
| NC-FRM-46 | SAU00470 | CLIPBOARD,PLSTIC,STRG,CC | EA | 1 | 1 | Y |  |  | EA | 1 | 5 | 20.07 | 1.00 | S | ¢ 20.07 | S | 20.07 | 55.00\% | \$ | 9.03 |
| NC-FRM-47 | RED50111 | BOOK, IN/OUT CALL LOG | EA | 1 | 1 | Y |  |  | EA | 1 | 5 | 17.09 | 1.00 | \$ | 5 $\quad 17.09$ | S | 17.09 | 55.00\% | \$ | 7.69 |
| NC-FRM-48 | LE089243 | CLIPBOARD,LETTER SIZE,BN | EA | 1 | 7 | r |  |  | EA | 1 | 5 | 2.47 | 1.00 | 5 | 5 2.47 | S | 17.29 | 55.00\% | \$ | 1.11 |
| NC-FRM-49 | SAU21800 | CLIPBOARD,RECYCLED,PK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ |  | 1.00 | \$ | 7.83 | \$ | 15.66 | 55.00\% | \$ |  |
| NC-FRM-50 | SAU21606 | CLIPBOARD,RECY,PE | EA | 1 | 2 | r |  |  | EA | 1 | \$ | 7.25 | 1.00 | s | 5 7.25 | S | 5 $\quad 14.50$ | 55.00\% | \$ | 3.26 |








| Non-Core-Room Accessories |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $45.00 \%$ <br> Category Discount | Net Unit Price |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item \# | SKU | Description | บом | Pack Size | Quantity | Are you bidding this item as specified? | If Bidding Alternate Provide Alternate Item SKU | If Bidding Alternate Provide Alternate Item Description | UOM For Item You Are Bidding | Pack Size For Item You Are Bidding |  | st Price | Pack Size Adjustment |  | $\begin{gathered} \text { Pack Size } \\ \text { djusted Unit } \\ \text { Price } \end{gathered}$ |  | $\begin{gathered} \text { Extended } \\ \text { Adjusted List Price } \end{gathered}$ |  |  |  |
| NC-RMA-1 | RCP1883552 | WASTEEASKET, S., ,90L,FS, BG | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 296.68 | 1.00 | \$ | 296.68 | S | 5 890.04 | 45.00\% |  | 163.17 |
| NC-RMA-2 | RCP354060BK | RECEPTACLE,23G, SLIM, BK | EA | 1 | 5 | Y |  |  | EA | 1 | \$ | 94.26 | 1.00 | \$ | 94.26 | \$ | 5 471.30 | 45.00\% | \$ | 51.84 |
| NC-RMA-3 | RCP295600BK | WASTEBASKET,PLAS, 15H,BK | EA | 1 | 136 | Y |  |  | EA | 1 | \$ | 11.18 | 1.00 | \$ | 11.18 | \$ | \$ 1,520.48 | 45.00\% | \$ | 6.15 |
| NC-RMA-4 | MLWG030504 | MAT,WATERGUARD 3x5,CC | EA | 1 | 4 | Y |  |  | EA | 1 | \$ | 93.51 | 1.00 | \$ | 93.51 | \$ | $5 \quad 374.04$ | 45.00\% | \$ | 51.43 |
| NC-RMA-5 | RCP1883604 | WASTEBASKET, S,, ,68,Fs,, GY | EA | 1 | 2 | Y |  |  | EA | 1 | 5 | 189.17 | 1.00 | 5 | 189.17 | \$ | $5 \quad 378.34$ | 45.00\% | \$ | 104.04 |
| NC-RMA-6 | RAC76938CT | FRESHENER,LYSOL, FRSH,12CT | CT | 12 | 5 | Y |  |  | CT | 12 | \$ | 73.20 | 1.00 | \$ | 73.20 | \$ | 5 366.00 | 45.00\% | \$ | 40.26 |
| NC-RMA-7 | SAF1001sL | LAMP,LED,SV | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 142.00 | 1.00 | \$ | 142.00 | \$ | 5 426.00 | 45.00\% | \$ | 78.10 |
| NC-RMA-8 | DEFCM13113 | CHARMAT, $36 \times 48 L$ PP,BVL | EA | 1 | 8 | Y |  |  | EA | 1 | \$ | 79.60 | 1.00 | \$ | 79.60 | \$ | 5 636.80 | 45.00\% | \$ | 43.78 |
| NC-RMA-9 | ILC67700002 | CLOCK, TRADTNL, 13.75, BK | EA | 1 | 11 | Y |  |  | EA | 1 | \$ | 39.50 | 1.00 | \$ | 39.50 | \$ | 5 434.50 | 45.00\% | \$ | 21.73 |
| NC-RMA-10 | FLRFCA21624BK | CHAIRMAT,AFSTEX,16X24,EBY | EA | 1 | 5 | Y |  |  | EA | 1 | 5 | 59.99 | 1.00 | 5 | 59.99 | \$ | $5 \quad 299.95$ | 45.00\% | 5 | 32.99 |
| NC-RMA-11 | DEFCM26442FPET | CHAIRMAT,46x60,EVRPET, CLR | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 106.00 | 1.00 | \$ | 106.00 | \$ | $5 \quad 318.00$ | 45.00\% | \$ | 58.30 |
| NC-RMA-12 | RCP267360BK | LID,SWING,F/3540-60,BK | EA | 1 | 5 | Y |  |  | EA | 1 | \$ | 61.44 | 1.00 | \$ | 61.44 | \$ | \$ 307.20 | 45.00\% | \$ | 33.79 |
| NC-RMA-13 | BWK44GLWRGRA | RECEPTACLE,WASTE,RND,GY | EA | 1 | 4 | Y |  |  | EA | 1 | \$ | 52.60 | 1.00 | \$ | 52.60 | \$ | 5 210.40 | 45.00\% | \$ | 28.93 |
| NC-RMA-14 | ML24020301DIAM | MAT,2X3,SOFT STEP,BK | EA | 1 | 5 | Y |  |  | EA | 1 | \$ | 56.71 | 1.00 | \$ | 56.71 | \$ | 5 $\quad 283.55$ | 45.00\% | \$ | 31.19 |
| NC-RMA-15 | DAX182613T | FRAME,8×10,WOOD,BK | EA | 1 | 25 | Y |  |  | EA | 1 | \$ | 14.70 | 1.00 | \$ | 14.70 | \$ | $5 \quad 367.50$ | 45.00\% | \$ | 8.09 |
| NC-RMA-16 | DAX2863U2X | FRAME,24X36 POSTER,BK | EA | 1 | 7 | Y |  |  | EA | 1 | \$ | 51.55 | 1.00 | \$ | 51.55 | \$ | $5 \quad 360.85$ | 45.00\% | \$ | 28.35 |
| NC-RMA-17 | ALEHECT23 | HEATER,TOWER,CERAMIC,BK | EA | 1 | 2 | Y |  |  | EA | 1 | 5 | 135.00 | 1.00 | \$ | 135.00 | \$ | $5 \quad 270.00$ | 45.00\% | \$ | 74.25 |
| NC-RMA-18 | SAF2120BL | FOOTREST,4 ANGLE,ADJ,BK | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 58.00 | 1.00 | \$ | 58.00 | \$ | 5 174.00 | 45.00\% | \$ | 31.90 |
| NC-RMA-19 | HWLHFD2308V1 | PURRIFIER,QUIETCLEAN Al,BK | EA | 1 | 1 | Y |  |  | EA | 1 | \$ | 244.31 | 1.00 | \$ | 244.31 | \$ | 5 244.31 | 45.00\% | \$ | 134.37 |
| NC-RMA-20 | DEF68201 | HOLDER, WALL SIGN 8.5x11 | EA | 1 | 20 | Y |  |  | EA | 1 | \$ | 12.56 | 1.00 | \$ | 12.56 | \$ | $5 \quad 251.20$ | 45.00\% | \$ | 6.91 |
| NC-RMA-21 | RCP295673BE | RECEPTACLE,MED,RCY,BE | EA | 1 | 34 | r |  |  | EA | 1 | 5 | 11.46 | 1.00 | 5 | 11.46 | S | 5 389.64 | 45.00\% | 5 | 6.30 |
| NC-RMA-22 | PGC97810PK | FRESHENER,AIR,GAIN,2PK | PK | 2 | 19 | Y |  |  | PK | 2 | 5 | 12.50 | 1.00 | \$ | 12.50 | S | 5 237.50 | 45.00\% | \$ | 6.88 |
| NC-RMA-23 | RCP356988BK | RECEPTACLE,WASTE,SQ,BK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ | 117.38 | 1.00 | \$ | 117.38 | \$ | $5 \quad 234.76$ | 45.00\% | \$ | 64.56 |
| NC-RMA-24 | DEFCM14243 | CHARMAT,45X53NOLP, BVL | EA | 1 | 2 | Y |  |  | EA | 1 | \$ | 141.47 | 1.00 | \$ | 141.47 | \$ | $5 \quad 282.94$ | 45.00\% | \$ | 77.81 |
| NC-RMA-25 | CWNCDOO35DB | MAT,ANT--FT,3X5,HVY-DTY | EA | 1 | 1 | Y |  |  | EA | 1 | 5 | 207.75 | 1.00 | \$ | 207.75 | \$ | 5 207.75 | 45.00\% | \$ | 114.26 |
| NC-RMA-26 | FEL48121 | FOOTREST,STANDARD,2POSADJ | EA | 1 | 8 | Y |  |  | EA | 1 | \$ | 29.99 | 1.00 | \$ | 29.99 | \$ | $5 \quad 239.92$ | 45.00\% | \$ | 16.49 |
| NC-RMA-27 | DEFCM11442F | CHARMAT,46x60NOLP, NOBVL | EA | 1 | 2 | Y |  |  | EA | 1 | \$ | 126.58 | 1.00 | \$ | 126.58 | \$ | 5253.16 | 45.00\% | \$ | 69.62 |
| NC-RMA-28 | RCP263200GY | CONTAINER,RND,32GAL,GY | EA | 1 | 3 | Y |  |  | EA | 1 | \$ | 60.64 | 1.00 | \$ | 60.64 | \$ | \$ 181.92 | 45.00\% | \$ | 33.35 |
| NC-RMA-29 | MIL625485 | CLOCK, WALL, QUARTZ,BK | EA | 1 | 9 | Y |  |  | EA | 1 | \$ | 23.63 | 1.00 | \$ | 23.63 | \$ | $5 \quad 212.67$ | 45.00\% | \$ | 13.00 |
| NC-RMA-30 | RAC76938EA | FRESHENER,LYSOL,FRSSH,100Z | EA | 1 | 29 | Y |  |  | EA | 1 | \$ | 6.10 | 1.00 | \$ | 6.10 | S | 5 176.90 | 45.00\% | \$ | 3.36 |
| NC-RMA-31 | MLEEDPFB30504 | MAT,3X5,ECOGUARD,DIA,CC | EA | 1 | 2 | Y |  |  | EA | 1 | \$ | 87.59 | 1.00 | \$ | 87.59 | \$ | 5 175.18 | 45.00\% | \$ | 48.17 |
| NC-RMA-32 | UNV11641 | CLOCK,WALL,QTz,13.5",BK | EA | 1 | 6 | Y |  |  | EA | 1 | \$ | 42.75 | 1.00 | \$ | 42.75 | \$ | \$ 256.50 | 45.00\% | \$ | 23.51 |
| NC-RMA-33 | DAXN15908NT | frame,award plac, BK | EA | 1 | 9 | r |  |  | EA |  | \$ | 22.88 | 1.00 | \$ | 22.88 | \$ | 5 205.92 | 45.00\% | \$ | 12.58 |
| NC-RMA-34 | HLSHT26U | FAN,TOWER,BK | EA | 1 | 2 | Y |  |  | EA | 1 | \$ | 78.19 | 1.00 | \$ | 78.19 | \$ | 5 156.38 | 45.00\% | \$ | 43.00 |
| NC-RMA-35 | HWLHYF290B | FAN,ToWER FAN,BK | EA | 1 | 1 | r |  |  | EA | 1 | 5 | 152.17 | 1.00 | \$ | 152.17 | \$ | 5 152.17 | 45.00\% | 5 | 83.69 |
| NC-RMA-36 | RCP1998896 | KIT,SJ,RECYC,2STREAM,BEBK | KT | 1 | 1 | r |  |  | KT | 1 | 5 | 148.40 | 1.00 | \$ | 148.40 | \$ | $5 \quad 148.40$ | 45.00\% | \$ | 81.62 |
| NC-RMA-37 | KMW56146 | FOOTREST,HGT/ANG ADJ,GY | EA | 1 | 2 | Y |  |  | EA | 1 | 5 | 77.17 | 1.00 | 5 | 77.17 | \$ | $5 \quad 154.34$ | 45.00\% | 5 | 42.44 |
| NC-RMA-38 | DEFCM14242 | MAT, SUPER, ST, 45X53, RC,CLR | EA | 1 | 1 | r |  |  | EA |  | \$ | 141.47 | 1.00 | \$ | 141.47 | \$ | 5 141.47 | 45.00\% | 5 | 77.81 |
| NC-RMA-39 | UNV10414 | CLOCK, 12 3/4", CH | EA | 1 |  | Y |  |  | EA | 1 | \$ | 50.48 | 1.00 | \$ | 50.48 | \$ | \$ 201.92 | 45.00\% | \$ | 27.76 |
| NC-RMA-40 | KTKFR750 | FOOTREST,RoLLERS ADIST, BK | EA | 1 | 3 | Y |  |  | EA | 1 | 5 | 49.99 | 1.00 | \$ | 49.99 | \$ | \$ 149.97 | 45.00\% | \$ | 27.49 |
| NC-RMA-41 | DBL588957 | STAND,SIGN,INFOBASE,GY | EA |  | 1 | Y |  |  | EA | 1 | \$ | 162.95 | 1.00 | \$ | 162.95 | \$ | 5 162.95 | 45.00\% | \$ | 89.62 |
| NC-RMA-42 | BWK44GLWRLIDGRA | LID,PLAS,RND,44GAL,GY | EA | 1 | 4 | Y |  |  | EA | 1 | 5 | 32.28 | 1.00 | \$ | 32.28 | \$ | 5 129.12 | 45.00\% | \$ | 17.75 |
| NC-RMA-43 | ALEMAT4553HFL | CHARMAT,TX,45×53,CLR | EA | 1 | 2 | r |  |  | EA | 1 | \$ | 65.00 | 1.00 | \$ | 65.00 | \$ | 5 130.00 | 45.00\% | \$ | 35.75 |
| NC-RMA-44 | NUD354852 | FRAME,8.5X11,DSK SIGN,CLR | EA | 1 | 10 | Y |  |  | EA | 1 | \$ | 15.29 | 1.00 | \$ | 15.29 | \$ | $5 \quad 152.90$ | 45.00\% | \$ | 8.41 |
| NC-RMA-45 | DEFCM14443F | CHAIRMAT,46x60NOLP, BVL | EA | 1 |  | Y |  |  | EA | 1 | \$ | 166.53 | 1.00 | \$ | 166.53 | \$ | 5 166.53 | 45.00\% | \$ | 91.59 |
| NC-RMA-46 | HWLHT900 | FAN,SUPER,TURBO,TABLE,BK | EA | 1 | 5 | Y |  |  | EA | 1 | \$ | 25.41 | 1.00 | \$ | 25.41 | \$ | 5 127.05 | 45.00\% | \$ | 13.98 |
| NC-RMA-47 | BWK14QTWBBLA | WASTEBASEET,SOFT,14QT,BK | EA | 1 | 15 | Y |  |  | EA | 1 | \$ | 8.40 | 1.00 | \$ | 8.40 | \$ | 5 126.00 | 45.00\% | 5 | 4.62 |
| NC-RMA-48 | PGC97799PK | FRESHENER,AR,LINEN,2PK | PK | 2 | 10 | Y |  |  | PK |  | \$ | 12.50 | 1.00 | \$ | 12.50 | \$ | $5 \quad 125.00$ | 45.00\% | \$ | 6.88 |
| NC-RMA-49 | RCP4012551 | REFILL,AIR,FSNR,LINEN,FRS | ст | 12 | 1 | Y |  |  | ст | 12 | \$ | 124.80 | 1.00 | \$ | 124.80 | \$ | 5 124.80 | 45.00\% | \$ | 68.64 |
| NC-RMA-50 | ALEHEFF10B | HEATER,FAN FRCD,RND,BK | EA | 1 | 3 | Y |  |  | EA | 1 | S | 47.00 | 1.00 | 5 | 47.00 | S | $5 \quad 141.00$ | 45.00\% | \$ | 25.85 |


| Non-Core - 5 | Supplies |  | INITIAL PRICE OFFER - CATEGORY PERCENT DISCOUNT--->> |  |  |  |  |  |  |  |  |  |  |  |  |  | 35.00\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item \# | SKU | Description | чом | Pack Size | Quantity | Are you bidding this item as specified? | $\begin{aligned} & \hline \text { If Bidding } \\ & \text { Alternate } \\ & \text { Provide } \\ & \text { Alternate } \\ & \text { Item SKU } \\ & \hline \end{aligned}$ | If Bidding Alternate Provide Alternate Item Description | UOM For Item You Are Bidding | $\begin{array}{\|c\|} \hline \text { Pack Size For } \\ \text { Item You Are } \\ \text { Bidding } \end{array}$ |  | ist Price | Pack Size Adjustment |  | Pack Size Ajusted Unit Price | Extended Adjusted List Price | Category Discount | Net Unit Price |
| NC-SAF-1 | ORS34844L | Maxiflex 34844L gloves | BX | 12 | 96 | Y |  |  | BX | 12 | \$ | 74.30 | 1.00 |  | \$ 74.30 | \$ 7,132.80 | 35.00\% | \$ 48.30 |
| NC-SAF-2 | P1P34844L | Maxi Flex Glove with Nitrile | BX | 12 | 87 | Y |  |  | BX | 12 | \$ | 49.68 | 1.00 |  | \$ 49.68 | 4,322.16 | 35.00\% | \$ $\quad 32.29$ |
| NC-SAF-3 | P1P34-844/XL | MAXIFLEX ENDUREANCE GLOVES | BX | 12 | 72 | Y |  |  | BX | 12 | 5 | 84.90 | 1.00 |  | \$ 584.90 | 6,112.80 | 35.00\% | 55.19 |
| NC-SAF-4 | PIP34844XL | Maxi Flex Glove with Nitrile | BX | 12 | 65 | Y |  |  | BX | 12 | \$ | 49.68 | 1.00 |  | \$ 49.68 | 3,229.20 | 35.00\% | 32.29 |
| NC-SAF-5 | vs311XL | GLoves NITRILE XLARGE PE | cs | 1000 | 22 | Y |  |  | cs | 1000 | \$ | 167.50 | 1.00 |  | \$ 167.50 | 3,685.00 | 35.00\% | 108.88 |
| NC-SAF-6 | PIP34-844/L | MAXIFLEX ENDUREANCE GLOVES | BX | 12 | 36 | Y |  |  | BX | 12 | 5 | 84.90 | 1.00 |  | \$ 584.90 | 3,056.40 | 35.00\% | 55.19 |
| NC-SAF-7 | Vs311L | GLOVES NITRILE LARGE PE | cs | 1000 | 18 | Y |  |  | cs | 1000 | \$ | 167.50 | 1.00 |  | \$ 167.50 | 3,015.00 | 35.00\% | \$ 108.88 |
| NC-SAF-8 | DUPTY12552XL | COVERALL,TVEK ZIP FT 2XL | CT | 25 | 11 | Y |  |  | CT | 25 | \$ | 200.85 | 1.00 |  | \$ 200.85 | 2,209.35 | 35.00\% | 130.55 |
| NC-SAF-9 | ORSTD125SWBXLO025CM | DUPONT TVVEK 4000 COVERALS W/ | cs | 25 | 10 | Y |  |  | cs | 25 | 5 | 176.60 | 1.00 | S | \$ 1776.60 | 1,766.00 | 35.00\% | 114.79 |
| NC-SAF-10 | MIICUR9316CS | LRG 6 mil,9" NITRLE GLOVES | cs | 10 | 15 | Y |  |  | cs | 10 | \$ | 210.00 | 1.00 |  | \$ 210.00 | 3,150.00 | 35.00\% | 136.50 |
| NC-SAF-11 | MIICUR9317CS | GLOVES,EXAM, NITR,PF,XL, BE | cs | 10 | 15 | Y |  |  | cs | 10 | 5 | 210.00 | 1.00 | \$ | \$ 210.00 | 3,150.00 | 35.00\% | 136.50 |
| NC-SAF-12 | DUPTY12554XL | COVERAL, TTVEK ZIP FT 4XL | cT | 25 | 7 | Y |  |  | CT | 25 | 5 | 229.90 | 1.00 | \$ | \$ 229.90 | 1,609.30 | 35.00\% | 149.44 |
| NC-SAF-13 | DUPTD125SWBXL0025CM | DUPONT TVVEK 400D COVERALL | cs | 25 | 9 | Y |  |  | cs | 25 | \$ | 176.60 | 1.00 |  | \$ 176.60 | 1,589.40 | 35.00\% | \$ 114.79 |
| NC-SAF-14 | ORSTY125SWHXL002500 | TVVEK OVERALLS W/ELASTIC WRIST | cs | 25 | 8 | Y |  |  | cs | 25 | \$ | 189.45 | 1.00 |  | \$ 5189.45 | 1,515.60 | 35.00\% | \$ 123.14 |
| NC-SAF-15 | DUPTD125SWBXL0025CM | DUPONT TVVEK 4000 COVERALLS W/ | cs | 25 | 8 | Y |  |  | cs | 25 | 5 | 176.60 | 1.00 |  | \$ 1776.60 | \$ $1,412.80$ | 35.00\% | \$ 5114.79 |
| NC-SAF-16 | DUPTY125s3xL | COVERAL,TVVEK ZIP FT XXL | CT | 25 | 7 | Y |  |  | CT | 25 | \$ | 230.67 | 1.00 |  | \$ 51230.67 | 1,614.69 | 35.00\% | 149.94 |
| NC-SAF-17 | TD125SWB2X0025CM | DUPONT TVVEK 4000 COVERALL | cs | 25 | 7 | Y |  |  | cs | 25 | 5 | 187.30 | 1.00 |  | \$ 187.30 | \$ $1,311.10$ | 35.00\% | \$ 121.75 |
| NC-SAF-18 | TD125SWB4x0025CM | DUPONT TVVEK 4000 COVERALL | cs | 25 | 6 | Y |  |  | Cs | 25 | \$ | 214.44 | 1.00 |  | \$ 5124.44 | 1,286.64 | 35.00\% | 139.39 |
| NC-SAF-19 | DUPTD125SWB2X0025CM | DUPONT TVVEK 4000 COVERALLS | cs | 25 | 6 | Y |  |  | cs | 25 | \$ | 187.30 | 1.00 |  | \$ ${ }^{5}$ | \$ $1,123.80$ | 35.00\% | \$ 121.75 |
| NC-SAF-20 | ORSTV125SWH3X002500 | TVVEK COVERALL W/ELASTIC WRIST | cs | 25 | 5 | Y |  |  | cs | 25 | \$ | 212.85 | 1.00 |  | \$ 212.85 | \$ $\quad 1,064.25$ | 35.00\% | \$ ${ }^{5}$ |
| NC-SAF-21 | DUPTY125SWHXL | Coverall,XL,25/CT,WH | CT | 25 | 5 | Y |  |  | ст | 25 | \$ | 189.45 | 1.00 |  | \$ 1889.45 | 947.25 | 35.00\% | 123.14 |
| NC-SAF-22 | DUPTD125SWB3X0025CM | TVVEK 400D COVERALLS B/W $25 / \mathrm{ct}$ | CT | 25 | 5 | Y |  |  | CT | 25 | 5 | 198.54 | 1.00 |  | \$ 5198.54 | 992.70 | 35.00\% | \$ 129.05 |
| NC-SAF-23 | DUPTD125SWB3x0025CM | DUPONT TVVEK 4000 COVERALL | cs | 25 | 5 | Y |  |  | cs | 25 | 5 | 198.34 | 1.00 |  | \$ $\quad 198.34$ | 991.70 | 35.00\% | 128.92 |
| NC-SAF-24 | DUPTY125SHXL022500 | DUPONT TTVEK COVERALLw/ | Cs | 25 | 4 | Y |  |  | cs | 25 | 5 | 189.45 | 1.00 |  | \$ 5189.45 | 757.80 | 35.00\% | \$ 123.14 |
| NC-SAF-25 | ORSTD1255WB2XL0025CM | TVVEK OVERALLS W/ELASTIC | cs | 25 | 4 | r |  |  | cs | 25 | \$ | 187.30 | 1.00 |  | \$ 5187.30 | 749.20 | 35.00\% | \$ 121.75 |
| NC-SAF-26 | DUPTY1255xL | COVERALL,TVVEK ZIP FT XL | CT | 25 | 3 | Y |  |  | CT | 25 | \$ | 201.40 | 1.00 |  | \$ 201.40 | 604.20 | 35.00\% | \$ 130.91 |
| NC-SAF-27 | ERG21495 | Ergodyne Type R Class 2 FR Modacrylic Vest, Size L/XL | EA | 1 | 7 | Y |  |  | EA |  | \$ | 96.00 | 1.00 | \$ | \$ 96.00 | 672.00 | 35.00\% | \$ 62.40 |
| NC-SAF-28 | DUPTY125SWH4X002500 | DUPONT TVVEK COVERALL w/ | cs | 25 | 2 | Y |  |  | cs | 25 | \$ | 229.80 | 1.00 |  | \$ 2229.80 | 459.60 | 35.00\% | 149.37 |
| NC-SAF-29 | DUPTY125SWH3X002500 | DUPONT COVERALL w/ELASTIC | cs | 25 | 2 | Y |  |  | cs | 25 | \$ | 212.85 | 1.00 |  | \$ 212.85 | 425.70 | 35.00\% | 138.35 |
| NC-SAF-30 | MIICUR9315CS | GLOVES,EXAM,NITR,PF,MD,BE | cs | 1500 | 3 | Y |  |  | cs | 1500 | \$ | 210.00 | 1.00 |  | \$ 210.00 | 630.00 | 35.00\% | 136.50 |
| NC-SAF-31 | MMM3121250 | EARPLUGS, ERSFT, ,R,UNCLRD | BX | 200 | 6 | Y |  |  | BX | 200 | \$ | 45.00 | 1.00 | \$ | \$ 45.00 | 270.00 | 35.00\% | \$ 29.25 |
| NC-SAF-32 | DUPTD125SWB4x0025CM | DUPONT TVEE 4000 COVERALL | ст | 25 | 1 | Y |  |  | ст | 25 | \$ | 214.44 | 1.00 |  | \$ 214.44 | 214.44 | 35.00\% | \$ 5 139.39 |
| NC-SAF-33 | ANS92675M | GLOVES, TNTB,PWDFR,M, 100BX | BX | 100 | 15 | Y |  |  | BX | 100 | \$ | 13.27 | 1.00 | \$ | \$ 5 13.27 | 199.05 | 35.00\% | \$ 8.63 |
| NC-SAF-34 | MMM8200 | RESPIRATOR,N95 PARTCLE,WE | BX | 20 | 11 | Y |  |  | BX | 20 | \$ | 17.52 | 1.00 |  | \$ $\quad 17.52$ | 192.72 | 35.00\% | 11.39 |
| NC-SAF-35 | CSIC280R | CONES,H H VIS, $28^{\prime \prime}$ | EA | 1 | 6 | Y |  |  | EA | 1 | 5 | 26.20 | 1.00 | \$ | \$ 26.20 | 157.20 | 35.00\% | 17.03 |
| NC-SAF-36 | BWK380LBX | GLOVES,DSPSBL NITR,LGE,BE | BX | 100 |  | Y |  |  | BX | 100 | \$ | 16.93 | 1.00 |  | \$ 516.93 | 152.37 | 35.00\% | 11.00 |
| NC-SAF-37 | BWK380MBX | GLOVES,SPPSBL NITR,MED,BE | BX | 100 | 9 | r |  |  | BX | 100 | \$ | 16.93 | 1.00 |  | \$ $\quad 16.93$ | 152.37 | 35.00\% | 11.00 |
| NC-SAF-38 | KCC55083 | GLOVES,NITRILE LARGE,PE | BX | 100 | 5 | Y |  |  | BX | 100 | \$ | 30.88 | 1.00 | \$ | \$ $\quad 30.88$ | \$ $\quad 154.40$ | 35.00\% | 20.07 |
| NC-SAF-39 | CSIC 180 R | CONES, H V VIS VIINYL 18",OR | EA | 1 | 6 | Y |  |  | EA | 1 | \$ | 14.10 | 1.00 |  | \$ 14.10 | 84.60 | 35.00\% | \$ 9.17 |
| NC-SAF-40 | Vs311LH | GLOVES NTTRILE LARGE PE | BX | 100 | 5 | Y |  |  | BX | 100 | \$ | 16.85 | 1.00 | \$ | \$ | 84.25 | 35.00\% | 10.95 |
| NC-SAF-41 | HowLL1 | EARPLUGS, LL,MLT,POLYBG - PAIR | BX | 200 | 2 | Y |  |  | BX | 200 | \$ | 38.84 | 1.00 |  | \$ $\quad 38.84$ | 77.68 | 35.00\% | 25.25 |
| NC-SAF-42 | V5311MH | GLOVES NITRILE MEDIUM PE | BX | 100 | 4 | Y |  |  | BX | 100 | 5 | 16.85 | 1.00 | \$ | \$ 516.85 | 67.40 | 35.00\% | 10.95 |
| NC-SAF-43 | MII6CUR9224 | GLOVES, EXAM, VINY,PF,SM, WH | BX | 150 | 3 | r |  |  | BX | 150 | \$ | 13.99 | 1.00 |  | \$ 13.99 | 41.97 | 35.00\% | 9.09 |
| NC-SAF-44 | MIICUR8105 | GLOVES,LATEX,EXAM, PF,MD | BX | 100 | 3 | Y |  |  | BX | 100 | 5 | 9.45 | 1.00 | \$ | \$ $\quad 9.45$ | 28.35 | 35.00\% | \$ 6.14 |
| NC-SAF-45 | KCC50708 | GLOVES,NITRILE, LGE,GY | BX | 200 | 1 | Y |  |  | BX | 200 | S | 39.66 | 1.00 |  | \$ 39.66 | 39.66 | 35.00\% | 25.78 |
| NC-SAF-46 | MIICUR9316 | GLOVES,EXAM,NITR,PF,LG, BE | BX | 150 | 2 | Y |  |  | BX | 150 | \$ | 22.99 | 1.00 | \$ | \$ 22.99 | 45.98 | 35.00\% | 14.94 |
| NC-SAF-47 | ANR2100 | GLOVES,3260 LTHR PALM, 2.5-PAIR | PK | 12 | 1 | Y |  |  | PK | 12 | \$ | 31.36 | 1.00 |  | \$ 31.36 | 31.36 | 35.00\% | 20.38 |
| NC-SAF-48 | ANS69210L | GLOVES,CONFORM XT,LGE,CLR | BX | 100 | 1 | Y |  |  | BX | 100 | \$ | 25.52 | 1.00 | \$ | \$ 25.52 | 25.52 | 35.00\% | 16.59 |
| NC-SAF-49 | BWK395LBX | GLOVES,GP, NITRLLE,PF,L,BE | BX | 100 | 2 | r |  |  | BX | 100 | \$ | 11.43 | 1.00 | \$ | \$ 111.43 | 22.86 | 35.00\% | 7.43 |
| NC-SAF-50 | M116CUR8235 | GLOVES,3GVIINY,EXAM, PF,MD | BX | 100 | 2 | r |  |  | BX | 100 | \$ | 11.19 | 1.00 | \$ | \$ 11.19 | 22.38 | 35.00\% | 7.27 |

Non-Core - Toner

| Item \# | Description | OEM Discount <br> Initial Price <br> Offer | Reman <br> Discount - <br> Initial Price <br> Offer |
| :--- | :--- | :---: | :---: |
| NC-TON-OEM-1 | Brother Toner \& Inkjet | $40.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-2 | Canon Toner \& Inkjet | $30.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-3 | Dell Toner \& Inkjet | $25.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-4 | Epson Toner \& Inkjet | $30.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-5 | HP Toner \& Inkjet | $40.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-6 | Kodak Toner \& Inkjet | $25.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-7 | Konica Minolta Toner \& Inkjet | $30.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-8 | Lexmark Toner \& Inkjet | $45.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-9 | Panisonic Toner \& Inkjet | $40.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-10 | Ricoh Toner \& Inkjet | $40.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-11 | Samsung Toner \& Inkjet | $40.00 \%$ | $65.00 \%$ |
| NC-TON-OEM-12 | Xerox Toner \& Inkjet | $35.00 \%$ | $65.00 \%$ |

Furniture Manufacturer List

| \# | Manufacturer | Manufacturer <br> Discount - <br> Initial Price <br> Offer |
| :---: | :--- | :---: |
| F-1 | American Desks | $50.00 \%$ |
| F-2 | Amtab | $40.00 \%$ |
| F-3 | Bush | $45.00 \%$ |
| F-4 | Diversified Wood Crafts | $40.00 \%$ |
| F-5 | ESI | $50.00 \%$ |
| F-6 | Eurotech | $45.00 \%$ |
| F-7 | Fire King | $45.00 \%$ |
| F-8 | Ghent | $45.00 \%$ |
| F-9 | Hon | $55.00 \%$ |
| F-10 | Mayline | $45.00 \%$ |
| F-11 | Moore Inc. | $45.00 \%$ |
| F-12 | Office Master | $45.00 \%$ |
| F-13 | Safco | $40.00 \%$ |
| F-14 | Waddell | $45.00 \%$ |
| F-15 | HPFi | $50.00 \%$ |
| F-16 | Ergotron | $35.00 \%$ |
| F-17 | Haskell | $45.00 \%$ |
| F-18 | Alera | $45.00 \%$ |
| F-19 |  |  |
| F-20 |  |  |

Please provide above the names of furniture manufacturers which you are able to bid on.

## VENDOR INFORMATION

Company Legal/Corporate Name: Wist Business Supplies \& Equipment
Doing Business As (if different than above):
Address: 107 W. Julie Dr.
City: Tempe State: $\underline{\text { AZ }} \quad$ Zip: 85283
Phone: 480-921-2900 Fax: 480-921-2121
E-Mail Address: customerservice@wist.com Website: www.wist.com
DUNS \# 03-593-4033 State Where Business Entity Was Formed: AZ
Tax Identification Number (TIN): 86-0126705
Remit to Address (if different than above):
Address:

City: $\qquad$
State: $\qquad$
Contact for Questions about this bid:
Name: Bill Strait
Phone: 480-921-2900
Day-to-Day Project Contact (if awarded):
Name: Sarah Sharp
Phone: 480-347-8515
Sales/Use Tax Information (check one).
$\square$ Respondent is located outside Arizona and does NOT collect Arizona State Sales/Use Tax. (The City will pay use tax directly to the Arizona Department of Revenue.)
$\square$ Respondent is located outside Arizona, but is authorized to collect Arizona Sales/Use Taxes. (Respondent will invoice the City the applicable sales tax and remit the tax to the appropriate taxing authorities.)
State Sales Tax Number: $\qquad$ City Sales Tax Number: $\qquad$ City of: $\qquad$ AZ Applicable Tax Rate: _ \%
Respondent is located in Arizona. (Respondent will invoice the City the applicable sales tax and remit the tax to the appropriate taxing authorities)
State Sales Tax Number: 07019748L
City Sales Tax Number: 103397 City of: Tempe AZ

Exceptions (mark one).
Respondents shall indicate any and all exceptions taken to the provisions or specifications in this Solicitation. Exceptions that surface elsewhere in the Response and that do not also appear under this section shall be considered rejected by the City, invalid and of no contractual significance.

Other Forms or Documents: If the City is required by the awarded Respondent to complete and execute any other forms or documents in relation to this Solicitation, the terms, conditions, and requirements in this Solicitation shall take precedence to any and all conflicting or modifying terms, conditions or requirements of the Respondents forms or documents.

## *Special Note - Any material exceptions taken to the City's Specifications and/or Standard Terms and Conditions may render a Bid Non-responsive.

D No exceptions
Exceptions Taken: Please describe exact sections to which exception is taken. If proposing new or modified language, your firm shall identify the requested language below or provide as additional attachment. The City reserves the right to accept or reject any requested exceptions listed in the below section or attached to the solicitation.

## Confidential/Proprietary Information (mark one).

No confidential/proprietary materials have been included with this Response.Confidential/Proprietary materials included with Response. Respondent must identify below any portion of their Response deemed confidential or proprietary and attach additional pages if necessary (See Mesa Standard Terms and Conditions related to Public Records). Requests to deem the entire bid as confidential will not be considered. The disclosure by the City of information deemed by Respondent as confidential or proprietary is governed by City of Mesa Procurement Rules.

## GENERAL QUESTIONNAIRE

1. Compliance with Applicable Laws. Respondent complies with Exhibit 1, Draft Agreement, Exhibit C, Mesa Standard Terms \& Conditions, 9. "Compliance with Applicable Laws"? $\boxtimes$ Yes $\square$ No
2. Delivery. Delivery, as stated in Detailed Specifications, can be met. $\boxtimes$ Yes $\square$ No If no, specify number of days for delivery $\qquad$
3. Payment terms. Payment Due (Not less than net 30 days): 30

Payment Discount of $\underline{0} \%$ if invoices are paid within $\underline{30}$ days of receipt.
4. Procurement Card. Does Respondent allow payment of invoices using a Procurement Card?
$\boxtimes$ Yes $\square$ No (Marking a "no" answer will not disqualify your Response.)
Discount for Procurement Card Purchases? 0\%
5. Cooperative Purchasing. The use of this Agreement as a cooperative purchasing agreement available to other governmental agencies is described in the Mesa Standard Terms and Conditions. The use of this Agreement as a cooperative purchasing agreement is subject to approval by the Respondent as designated below.
6. Does Respondent agree to extend the prices, terms and conditions of the Agreement to other agencies as specified in the Standard Terms and Conditions?
$\boxtimes$ Yes $\quad$ No (Marking a "no" answer will not disqualify your Response.)

## Addenda.

Respondents are responsible for verifying receipt of any addenda issued by checking the City's website at www.mesaaz.gov/business/purchasing or the Vendor Self Service portal prior to the Response Due date and time. Failure to acknowledge any addenda issued may result in a response being deemed nonresponsive. Failure to review addenda does not negate Respondent's initial offer and holds Respondent for any changes prior to Response Due date and time.

## Acknowledgement of Receipt and Consideration of Addenda (if applicable):

$$
\text { Addenda\# } 1 \text { 【 } 2 \square 3 \square 4 \square
$$

CHECK HERE AND SKIP THIS AFFIDAVIT IF: Respondent is an LLC, a Corporation or a Partnership as indicated on your W-9. (Please include a copy of your W-9)
COMPLETE THIS AFFIDAVIT IF: Respondent is an Individual (Natural Person) or a Sole Proprietor as indicated on your W-9. (Please include a copy of your W-9)

ARS § 1-502 requires any person who applies to the City for a Local Public Benefit (defined as a Grant, Contract or Loan) must demonstrate through the presentation of one (1) of the following documents that he/she is lawfully present in the United States (See the Solicitation Instructions for more information).
Please place a check mark next to the applicable document and present the document to the City employee. If mailing the response, attach a copy of the document to this Affidavit. (If the document says on its face that it may not be copied or you know for reasons of confidentiality that it cannot be copied, you will need to present the document in person to the City for review and signing of the affidavit.)

## 1. Arizona driver license issued after 1996.

Print first 4 numbers/letters from license: $\qquad$
2. Arizona non-operating identification license.

Print first 4 numbers/letters: $\qquad$
3. Birth certificate or delayed birth certificate issued in any state, territory or possession of the United States.
Year of birth: ___ Place of birth: $\qquad$
4. United States Certificate of Birth abroad.

Year of birth: $\qquad$ Place of birth: $\qquad$
5. United States passport.

Print first 4 numbers/letters on Passport: $\qquad$
6. Foreign passport with a United States Visa.

Print first 4 numbers/letters on Passport: $\qquad$
Print first 4 numbers/letters on Visa: $\qquad$
7. I-94 form with a photograph.

Print first 4 numbers on I-94: $\qquad$
8. United States Citizenship \& Immigration Services Employment Authorization Document (EAD).
Print first 4 numbers/letters on EAD: $\qquad$
9. Refugee travel document.

Date of Issuance: $\qquad$ Refugee Country: $\qquad$
10. United States Certificate of Naturalization.

Print first 4 digits of CIS Reg. No.: $\qquad$
11. United States Certificate of Citizenship.

Date of Issuance: $\qquad$ Place of Issuance: $\qquad$
12. Tribal Certificate of Indian Blood.

Date of Issuance: $\qquad$ Name of Tribe: $\qquad$
13. Tribal or Bureau of Indian Affairs Affidavit of Birth.

Year of Birth: $\qquad$ Place of Birth: $\qquad$
In accordance with the requirements of Arizona law, I do swear or affirm under penalty of perjury that I am lawfully present in the United States and that the document I presented to establish this presence is true.

Signature

Print Name

Date

Business/Company Name

Verification of Attachment by City Staff:

## By submitting the Response and signing this Certification, the Respondent understands and certifies to all of the following:

a) The information provided in Respondent's Response it true and accurate to the best of Respondent's knowledge.
b) Respondent is under no legal prohibition that would prevent Respondent from contracting with the City of Mesa.
c) Respondent has read and understands the Solicitation packet as a whole (including attachments, exhibits, and referenced documents) and: (i) can attest that Respondent is in compliance with the requirements of the Solicitation packet; and (ii) is capable of fully carrying out the requirements of the Solicitation as set forth in Respondent's Response.
d) To Respondent's knowledge, Respondent and Respondent's employees have no known, undisclosed conflicts of interest as defined by applicable law or City of Mesa Procurement Rules. If Respondent or Respondent employees have a known conflict of interest, Respondent has disclosed the conflict in its Response.
e) Respondent did not engage in any anti-competitive practices related to its Response or the Solicitation. The prices offered by Respondent were independently developed without consultation or collusion with any other Respondents or potential Respondents.
f) No gifts, payments or other consideration were made to any City employee, officer, elected official, agent, or consultant who has or may have a role in the procurement process for the services/materials covered by the Solicitation.
g) Respondent grants the City of Mesa permission to copy all parts of its Response including, without limitation, any documents and materials copyrighted by Respondent: (i) for the City's use in evaluating the Response; and (ii) to be disclosed in response to a public records request under Arizona's public records law (A.R.S. § 39-121 et. seq.) or other applicable law, subpoena, or other judicial process provided such disclosure is in accordance with City of Mesa Procurement Rule 6.13.
h) If a contract is awarded to Respondent as a result of the Response submitted to the Solicitation Respondent will:
i. Provide the materials or services specified in the Response in compliance with all applicable federal, state, and local statutes, rules and policies;
ii. Honor all elements of the Response submitted by Respondent to the City including, but not limited to, the price and the materials/services to be provided; and
iii. Enter into an agreement with the City based on the terms and conditions of the Solicitation and the Response, subject to any negotiated exceptions and terms.
i) Respondent is current in all obligations due to the City including any amounts owed the City and any licenses/permits required for the general lawful conduct of business. Respondent shall acquire all licenses/permits necessary to lawfully conduct business specific to the Solicitation prior to the execution of a contract with the City pertaining to the Solicitation.
j) The signatory of this Certification is an officer or duly authorized agent of Respondent with full power and authority to submit binding offers for the goods/services specified herein. Respondent intends by the submission of this Certification to be bound by the terms of the Certification, Solicitation, and Response, subject to any negotiated terms/exceptions.

## ACCEPTED AND AGREED TO BY RESPONDENT:

Company Name: Wist Business Supplies \& Equipment
Signature: $\qquad$
Printed Name: Bill Strait
Title: Sales Mgr.
Date: February 6, 2020

## EASiBuy LLC ("EASi"). SUPPLIER AGREEMENT TERMS AND CONDITIONS

EASiBuy LLC ("EASi") does not verify or validate any buyer information provided or representations made by users on the Solution, and makes no warranty of any kind to you concerning any buyer offerings using the Solution. You acknowledge EASi, its employees, agents and partners make no warranty of any kind, either express or implied, regarding the quality, accuracy or validity of any data and information available on the Solution, or residing or passing through its network, other than information and data that is provided directly to you from EASi. You further acknowledge any agreement entered into by you as the supplier of goods or services from a participating buyer is an agreement solely with such buyer, and EASi is in no way a party to or responsible for the performance of such agreement. Therefore: 1) EASi DISCLAIMS ALL WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, RELATING TO ANY TRANSACTION ENTERED INTO BETWEEN A PARTICIPATING PERSON OR ENTITY AND A SUPPLIER, INCLUDING WITHOUT LIMITATION IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR INTENDED USE, AND NONINFRINGEMENT OF INTELLECTUAL PROPERTY RIGHTS; AND 2) EASi FURTHER DISCLAIMS ALL WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, CONCERNING INFORMATION SUPPLIED, OR REPRESENTATIONS MADE, BY ANY BUYER, INCLUDING WITHOUT LIMITATION, ANY WARRANTY OR REPRESENTATION RELATING TO PRODUCT SUITABILITY, SPECIFICATIONS, OR REQUESTED AVAILABILITY, OR THE TRUTHFULNESS OR ACCURACY OF ANY OTHER INFORMATION OR REPRESENTATION MADE OR SUPPLIED BY A BUYER OR ANY OTHER SUPPLIER INVOLVED IN THIS AGREEMENT.

BY YOUR SIGNATURE BELOW, AND BY SUBSEQUENTLY USING THE SOLUTION, YOU AGREE TO COMPLY WITH ALL TERMS AND CONDITIONS SET FORTH BELOW AND WITH ALL INSTRUCTIONS FOR USE POSTED ON THE SOLUTION.

READ THIS AGREEMENT ("AGREEMENT") CAREFULLY BEFORE SIGNiNG. BY SIGNING, YOU WILL BE PERMITTED TO UTILIZE THE EASIBUY LLC ("EASI") INTERNET-BASED STRATEGIC SOURCING SOLUTION ("SOLUTION") FOR THE PURPOSE OF PARTCIPATING IN THIS ONE-TIME, ON-LINE BIDDING EVENT. YOU WILL BE ALLOWED TO RECEIVE REQUESTS FOR INFORMATION AND QUOTATIONS AND TO SUBMIT BIDS AND PROPOSALS NECESSARY IN PARTICIPATING IN THE ONLINE BIDDING EVENT. SHOULD YOU CHOOSE NOT TO SIGN AND RETURN THIS AGREEMENT PRIOR TO THE ON-LINE BIDDING EVENT, YOU WILL BE DENIED ACCESS TO THE SOLUTION AND THE BIDDING EVENT.

1. Utilization. You are granted a one-time, non-transferable, non-exclusive right to access the Solution through EASiBuy website by the use of a password(s) and/or access code(s) for the purpose of participating in a specific electronic online bid auction event. Any subsequent rights to access the Solution will require you to accept a new "Supplier Agreement Terms and Conditions". EASi reserves the right to terminate your access to the Solution or any of its services at any time, if EASi
shall determine, in its sole discretion, that you have violated any term(s) of this Agreement with respect to your access to and use of the Solution. In the event of such termination, EASi shall notify you immediately.
2. Responsibilities of the Parties. Subject to the terms and conditions of this Agreement, EASi will make available to you electronic access and use of the Solution for you to participate in a one-time, online bidding event. EASi will also provide such other assistance in the way of customer support and service as are set forth below. It is solely your responsibility when using the Solution to comply with all applicable local, state and federal statutes, ordinances, regulations, and policies governing the sales of goods or services by your company. EASi shall have no responsibility for ensuring sales of goods or services using the Solution will comply with such laws, ordinances, regulations, or policies. The Supplier, in using the system, has the responsibility for the sale including, but not limited to, the following:
$>$ Accepting the terms and conditions of this agreement as contained in the Bid Package not less than 3 business days in advance of a scheduled event
> Selecting appropriate procurement opportunities to participate
> Preparing and assuring the completeness of any bids, quotes or proposals
> Submitting any bids, quotes or proposals electronically within the buyer established deadlines
> Maintaining with the Buyer, the security and the integrity of the bid procurement process
> Participating in any Pre-bid Conference(s) and telephonic tutorial for suppliers prior to an electronic event
> Compliance with all applicable legal requirements

- Establishing and adhering to the terms and conditions of buyer contracts
> Assuring proper authorization to enter into a contract and the proper administration of any resulting contract

As a supplier, you also acknowledge that EASi's responsibilities are, but not limited to, the following:
> Clarifying bidding processes and timelines
> Hosting telephone tutorials with all suppliers on utilization of the electronic bid process
> Participating in any Pre-bid Conference(s)
> Conducting the electronic bid event and providing help desk support during the event
> Publishing appropriate results to the users and obtaining feedback from participants
$1 \mid \mathrm{Page}$

## EASiBuy LLC ("EASi"). SUPPLIER AGREEMENT TERMS AND CONDITIONS

3. Conduit Services Only. The Solution provides only an Internet conduit through which the following may take place: (a) you may communicate the availability of your goods and services to potential buyers, (b) potential buyers may communicate their procurement needs to you and (c) you may respond to requests for quotations, bids or proposals in online bidding events. You will be entitled only to respond to requests of potential buyers for quotations, bids or proposals if you have accepted the terms and conditions of the Supplier Agreement. EASi makes no representation of any kind concerning the reputation, reliability or any other matter concerning participating buyers. EASi recommends you conduct your own inquiries concerning the qualifications and reputation of buyers, and you must look only to the buyers with whom you choose to transact business for performance of any agreements with them.
4. Buyer Representations and Warranties. EASi does not verify the information supplied or representations made by buyers on the Solution and makes no warranty of any kind to you concerning any buyer using the Solution. EASi recommends you look solely to the buyer with respect to any buyer-related information, representations and warranties.
5. Coded Access. Participation in the online bid event is available only to persons and entities who have read and agreed to the terms of this Agreement and who have been assigned access code(s) and/or password(s). You agree not to divulge your access codes or passwords to any other person or entity. EASi is not responsible for such unauthorized use of the Solution.
6. Availability and Operation of the Solution. While every effort will be made to keep the Solution operating during all scheduled hours of operation, no guarantee of uninterrupted operation can be given. You agree the services provided on the Solution are provided as is and that neither you nor your business will have any claim against EASi as a result of any non-availability of the Solution at a particular time or times or any failure of the Solution to operate as intended.
7. Sole Remedy. If you are dissatisfied with the functionality of this Solution or the services EASi provides, your sole remedy is to cease using the Solution. YOU AGREE THAT YOU HAVE, AND WILL HAVE, NO CLAIM OR RIGHT OF ACTION OF ANY KIND AGAINST EASi RELATED TO YOUR USE OF THE SOLUTION.
8. Virus. You hereby agree EASi will not be liable for any harm that may be caused by the inadvertent or deliberate transmission of any malicious computer software, or such other computer program transmitted through its website from a third party.
9. Information You Provide. You agree any information you provide about yourself or your agents when registering to use the Solution is accurate, current and complete and you will maintain and update that information to ensure that it remains as such. If EASi suffers any claim or incurs any liability as a result of information entered into the Solution by users of your account, you and your
business will indemnify EASi against such claim or liability including costs and attorneys fees incurred in defending against it.
10. Security. EASi uses industry-standard security measures to safeguard any information you may provide to us on our website. You, your organization and/or your agents have the responsibility to manage your internal security by safeguarding passwords and establishing your own internal security procedures, to assure the proper use of the Solution. In the event of any compromise in the security of the Solution, you agree to immediately report the same to EASi and a new password will be assigned for your use. EASi does not and cannot guarantee that information will remain secure.
11. Fees. The design, maintenance and operation of the Solution requires substantial costs and investment by EASi. Thus, a transaction fee ("Transaction Fee") based on the total final purchase price stated upon award will be charged to the awarded supplier. The Transaction Fee for specific products and services for each event shall be owed by you and your company upon the execution of each awarded sale resulting from your submission of any request for quotations through this Solution. You hereby acknowledge that once you have viewed or received a request for quotation through or as a result of the Solution, and submitted an initial quotation of which a sale has ultimately been consummated as a result thereof, whether or not consummated through the Solution or other forms of bids or negotiations, you are obligated to pay the Transaction Fee to EASi if you are the awarded supplier. Said Fee will be assessed to the awarded supplier as follows.

Awarded Supplier Reporting and Payment Terms and Conditions: The Awarded Supplier will be responsible to pay the Transaction Fee of three quarters of one $(0.75 \%)$ percent to EASi for all payments received from the Buyer, any of its political subdivisions or any other entity (the "Buying Agent") resulting from this bidding event or subsequent contract.

Upon notification of award from the Buyer, the Awarded Supplier is required to provide ACH , credit card account payment information, or invoice billing details ("Preferred Transaction Fee Payment Method") to EASI. Awarded Suppliers paying via credit card will be charged an additional credit card processing fee of $3 \%$ of the Transaction Fee. EASI will charge the Awarded Supplier via the Preferred Transaction Fee Payment Method based on the terms below:

Term Purchases: For Term or ongoing purchases, Awarded Supplier is required to enter into the Solution all Buying Agent payments received (the "Payment" or "Payments") and details of the items, quantities and prices associated with those Payment(s) received within ten (10) days of the end of each month. If Awarded Supplier fails to enter Buying Agent payment information by the 10th of the month EASI will charge to Supplier's Preferred Transaction Fee Payment Method an amount equal to one month of the overall contract value estimated by the Buying Agent times the Transaction Fee percentage. The Transaction Fee will be charged to your Preferred Transaction Fee Payment Method on the fifteenth of each month.

## EASiBuy LLC ("EASi"). SUPPLIER AGREEMENT TERMS AND CONDITIONS

Audit Right: the Buying Agent and EASi reserve the right to audit the accuracy of the Transaction Fees. Audits shall be conducted during regular business hours, upon not less than fifteen (15) business day's prior written notice, and in such a manner as not to unreasonably interfere with the Awarded Supplier's normal business activities. Transaction Fees will be due immediately for any errors or omissions disclosed by any such audit. If, as a result of any such audit, Transaction Fees are determined to have been underpaid by more than five percent ( $5 \%$ ) for the period audited, Awarded Supplier shall pay for the costs of such audit.
12. Disclosures. You acknowledge by using the Solution, you agree to provide EASi accurate and complete information regarding (a) any agreement entered into by you with a participating buyer through or as a result of any online bidding event conducted through the Solution; (b) the final price agreed upon between you and the participating buyer with respect to the product or service sold to such buyer, and (c) the date payment (whether a payment in full or a partial or installment payment) is delivered to you by any buyer pursuant to any agreement entered into by you with a participating buyer through or as a result of any online bidding event conducted through the Solution. You understand and acknowledge you are to provide this information to EASi immediately upon becoming aware of such information and EASi relies upon your delivery of such information for the calculation and payment of its fees as set forth in Section 11.

You acknowledge and agree the buyers conducting online bidding events through the Solution may be governmental or quasi-governmental entities, and that, prior to entering into any binding agreement with you for the purchase of any product or service, such buyers may be required to comply with numerous state and local laws, regulations and ordinances with respect to the procurement of goods and services by governmental entities. You acknowledge and agree such compliance by participating buyers may involve public notice, public hearings, counsel meetings, and other lengthy processes.
13. Privacy Policy. You hereby acknowledge EASi has the right to monitor the Solution electronically from time to time and to disclose any information as necessary to satisfy any law, regulation or other government request, to operate its service properly, or to protect itself or its users. EASi reserves the right to refuse to post or to remove any information or materials, in whole or in part, that, in its sole discretion, are unacceptable or in violation of this Agreement.

The information we receive depends on what you do when visiting the Solution. If you visit the Solution to read or download information, we collect and store only the following information about you: the name of the domain and host through which you access the Internet (for example, aol.com if you are connecting from an America Online account), and the date and time you access the Solution. We use this information to measure the number of visitors to different sections of the Solution, so that we can make the Solution more useful to our visitors. If you actively participate in using or providing any of the services offered through the Solution, we collect and store the personally identifiable information needed to facilitate this participation (typically your name, company name, mailing address, email address).

If you wish to use a link to another website or to do business with another user of the Solution, you may be asked by the other user to provide certain confidential information. You agree not to hold EASi responsible for any loss or damage of any sort incurred as a result of any such disclosure to another user through the Solution. We do not control the collection or use of this information, and make no representations about the privacy policies of other sites.
14. Reselling or Transfer. You agree not to resell or transfer your right to use the Solution to anyone, and you will not allow your access code or password to be used by any other company or unauthorized person.
15. Access to Internet. You agree that in order to use the Solution you must: (a) provide your own access to the Internet, and (b) provide all equipment necessary for you to make the connection to the Internet. EASi is not responsible for the speed, reliability and/or quality of your connectivity to the Internet.
16. Interference with Others. You agree not to use the Solution in a manner that would restrict or inhibit any other party's use of such services.
17. Links to Other Sites. This Solution may link you to other sites on the Internet. These links are provided for your convenience but the sites to which the links connect are not under EASi's control. You understand and agree that the linking of the system to other sites does not mean that these sites are endorsed by EASi, and EASi is not responsible for the legality, accuracy or any other aspect of the operation or content of any sites to which links are provided.
18. Copyright - How you May Use the Content of the Solution. The content of this Solution (the "Content") is protected by intellectual property laws of both the United States and foreign jurisdictions. You may download, use, and copy the materials found on the Solution for your internal business use only, provided that all copies that you make of the material must bear any copyright, trademark, or other proprietary notice located on the Solution which pertains to the material being copied. This material is not for republication, except as authorized in this paragraph. You are not being granted a license under any copyright, trademark, patent, or other intellectual property right in the material or the services, processes, or technology described therein. All such rights are retained by EASi and/or any third party owner of such rights. You may not sell or modify the Content or reproduce, display, publicly perform, distribute, or otherwise use the Content in any way for any public or commercial purpose. The use of the Content on any other website or in a networked computer environment for any purpose is prohibited. None of the Content, including any software, may be reverse engineered, disassembled, decompiled, reproduced, transcribed, stored in a retrieval system, translated into any language or computer language, retransmitted in any form or by any means, resold, or redistributed without the prior written consent of EASi, except as described herein. Nothing in this paragraph prohibits you from printing, using or reproducing any records or reports of your transactions using the Solution.
$3 \mid \mathrm{Page}$

## EASiBuy LLC ("EASi").

## SUPPLIER AGREEMENT TERMS AND CONDITIONS

19. Framed Links. You may not create framed links to the Solution without express written permission from EASi.
20. Modification. EASi, in its sole discretion, has the right to modify this Agreement at any time. Any modification is effective upon either posting notice of such modification on EASi's website or upon notice by certified mail. Your continued use of the Solution following notice of any modification to this Agreement shall be conclusively deemed an acceptance of all such modifications.
21. Non-Circumvention. You agree you will not, directly or indirectly, take any action with the Buyer or any other Suppliers involved in this specific event which circumvents or attempts to circumvent the intent or purpose of this Agreement. Further, you agree that once (1) you have agreed to the terms and conditions contained herein and 2) electronically viewed or received a specific request for quotations from a buyer through the Solution, you will not, directly or indirectly, enter into any agreement related to such specific request for quotations with such buyer outside the Solution or in any manner such as paper or verbal bids which would result in your failure to pay to EASi the fee set out in Section 11 hereof. You agree to maintain confidentiality between the Buyer, your company and its representatives and EASi regarding the submission of quotations and subsequent pricing before and during the auction event.
22. Governing Law. This Agreement and the rights of the parties to this Agreement shall be governed by and interpreted in accordance with the laws of the State of Ohio, without regard to or application of its conflict of laws principles.
23. Partial Enforceability. If any provision of this Agreement, or the application of any provision to any person, entity or circumstance shall be held invalid, illegal or unenforceable, then the remainder of this Agreement, or the application of that provision to persons, entities or circumstances other than those with respect to which it is held invalid, illegal or unenforceable, shall not be affected thereby.
24. Entire Agreement. This Agreement represents the entire agreement of the parties hereto with respect to the subject matter hereof and supersedes all prior or contemporaneous written or oral agreements, negotiations, correspondence, undertakings and communications between such parties representing such subject matter.
25. No Consequential Damages. Except as prohibited by law, each party hereto waives any right it may have to claim or recover any special, exemplary, punitive or consequential (including business interruption), or any damages other than, or in addition to, actual damages.
26. Headings. The headings in this Agreement have been included solely for ease of reference and shall not be considered in the interpretation or construction of this Agreement.

YOUR SIGNATURE BELOW IS YOUR ACKNOWLEDGEMENT THAT YOU
HAVE READ AND FULLY UNDERSTAND THE FOREGOING AND AGREE TO ABIDE BY ITS TERMS AND CONDITIONS IN THEIR ENTIRETY.

## * I understand that if "I Do Not Accept" the terms listed in this Agreement or if I do not respond to this Agreement, EASi cannot allow me or my company to participate in the online bid.

I accept the terms listed in this agreement as well as Appendix A

## Company Name Wist Business Supplies \& Equipment

## Name <br> Bill Strait

Title Sales Mgr.
Signature Bill Strait

Date
February 18, 2020

## EASiBuy LLC ("EASi").

## SUPPLIER AGREEMENT TERMS AND CONDITIONS

## Appendix A

## Please Review the following rules for participating in an Online Electronic Bid Event:

- I acknowledge that I will receive training and I am capable of bidding in the online event. If someone else is designated by me to bid in this event, I take responsibility for that bidder's capabilities, will notify EASi, and I acknowledge that this Agreement will apply to the designated bidder.
- I understand that if I encounter any difficulties in placing a bid that I am to contact EASi via phone immediately and that, if necessary, EASi will assist me in placing a bid.
- I understand that adequate time must be provided to EASi to assist me and agree that EASi is not liable if I am unable to place a bid for any reason before the online bid closes.
- I understand that the buyer reserves the right to modify the bid configuration during the live event, including, but not limited to the extension period, minimum bid decrement amounts, etc.
- I understand that the official bid clock is maintained by EASi's server and due to Internet connection speeds the bid clock on my computer may vary. For this reason, it is important that I submit my bid with ample time remaining in the bid event to prevent late bids from being rejected due to the lag in connection speeds and clock times.
- I understand that in some cases, an electronic bid might be re-opened if technical issues prevented a bidder or bidders from placing bids.
- I understand that EASi is under no obligation to re-open a bid for a bidder to place a bid for any reason, particularly if a bidder does not contact EASi immediately after attempting to place a rejected bid.
- I understand that the Buyer has the right to reject any and all bids and that possessing the low bid does not necessarily guarantee that the low bidder will be awarded.
- I understand that EASi recommends I make the following precautions to avoid any technical issues during the Electronic Bid Event:
- I should arrange for another computer to act as a backup in case something happens to my computer during the auction. I should log into http://ra.eauctionservices.com prior to the live auction and place test bids in the training auction using this backup computer to make sure it will function properly in case it needs to be used as a back up during the bid event.
- I should make sure no other programs are running during the auction to prevent my computer from running slowly and not getting my bid submitted in time.
- I understand that important changes to the configuration of the Electronic Bid Event or terms of the bid may be made after this communication is sent and that I must review all Bid Manager messages, emails, calls, and bid notices on site broadcast messages sent from EASi and the Buyer carefully and diligently.



## Green items




## Welcome to LiveChat

$\times$


## Cassandra

Customer Service Executive 13


Name:
sarah
E-mail:
ssharp@wist.com

Cassandra 14:36
Hello. How may I help you?
|Write a message...

Keyword

| red | $\varnothing$ |
| :--- | :--- |
| Category |  |
| Pens | $\otimes$ |
| NARROW BY |  |
| Refine Search |  |
| red | GO |

## Brand

BIC＊（16）
Cross©（4）
Paper Mate®（21）
Parker＊（1）
Pentel＊（16）
Pilot©（41）
Sharpie®（5）
Stride（1）
uni－ball＊（17）
Universal ${ }^{\text {™ }}$（8）
Zebra＊（6）

## Current Deals

Offer（5）
Rebate（4）
Smart Deals（1）
Green
$\mathrm{N}(115)$
$\mathrm{Y}(21)$

## $\otimes$

Global Produ
Pens－Ballpoint Pe
Pens－Gel Pen（49）
Pens－Multifunctio （9）
Pens－Multifunction Pen \＆ Stylus（2）
Pens－Plastic Point Pen（1）
Pens－Porous Point Pen（9）
Pens－Rollerball Pen（24）
Color Family
Black（4）
Multicolor（11）
Red（121）
Pen Style
Retractable（74）
Stick（62）

## Pen Point Size Type

Bold（14）
Extra－Bold（1）
Extra－Fine（17）
Fine（29）
Fine Den／Fvtrn＿Fine

Compare

（4 items max）



Compare $\square$

## BIC ${ }^{6}$

Round Stic Xtra Life
Stick Ballpoint Pen， 1mm，Red Ink，

## Translucent Red Barrel， <br> \section*{Dozen}

CORE
BICGSM11RD

 Available： 110




[^1]

Pentel ${ }^{2}$
EnerGel RTX
Retractable Gel Pen，
Fine 0.5 mm ，Red Ink， Silver／Red Barrel


Your Price

## \＄3．49／EA



| Rebate |  |
| :---: | :---: |
| $\cdots=$ |  |
|  | Compare $\square$ |
| Pentel（1） <br> R．S．V．P．Stick Ballpoint Pen，Fine 0.7 mm ，Red Ink，Clear／Red Barrel， Dozen |  |
| PENBK90B |  |
| Your Price <br> \＄7．56／DZ |  |
|  |  |
| Qty | $\stackrel{\triangle}{\triangle}$ ADD TO CART |
| ＋Add to favorites list Available： 16 |  |


|  |  |
| :---: | :---: |
| Compare $\square$ |  |
| Pilot ${ }^{6}$ <br> G2 Premium Retractable Gel Pen， 0.7 mm ，Red Ink， Smoke Barrel，Dozen |  |
| PIL31022 |  |
| Your Price \＄12．99／DZ |  |
|  |  |
| Qty | $\stackrel{\triangle}{\triangle}$ ADD TO CART |
| 大夫夫夫夫（1） <br> ＋Add to favorites list Available： 55 |  |



Monthly \& Quarterly Promotions



## Order From History

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z


PO Admin \& Budget Features



Customer Purchasing Summary

| Report Period: | $01 / 19$ through 11/19 |
| :--- | :--- |
| Customer Number: | 156780 |
| Customer Name: | City of Mesa |


|  | Invoiced Account Summary |
| :--- | :--- |
| Purchases: | $\$ 508,521.35$ |
| Returns \& Credits: | $\$(14,554.85)$ |
| Net Purchases: | $\$ 493,966.50$ |
| Delivery \%: | $98.21 \%$ |
| Fill Rate: | $99.33 \%$ |
| Month | Sales |
| $01 / 19$ | $\$ 35,828.87$ |
| $02 / 19$ | $\$ 36,806.14$ |
| $03 / 19$ | $\$ 32,705.22$ |
| $04 / 19$ | $\$ 47,549.93$ |
| $05 / 19$ | $\$ 73,160.56$ |
| $06 / 19$ | $\$ 44,155.96$ |
| $07 / 19$ | $\$ 37,395.21$ |
| $08 / 19$ | $\$ 48,346.50$ |
| $09 / 19$ | $\$ 50,206.62$ |
| $10 / 19$ | $\$ 50,555.46$ |
| $11 / 19$ | $\$ 37,256.03$ |


| Category | Sales | \% of Net Purchas |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Office Supplies | \$272,583.38 | 55.20\% |  |  |
| Maintenance \& Breakroom | \$141,891.76 | 28.74\% |  |  |
| Technology | \$62,257.37 | 12.61\% |  |  |
| Furniture | \$11,744.11 | 2.38\% |  |  |
| Unclassified | \$5,308.23 | 1.08\% |  |  |
| Recycled Products of 25\% or Greater Recycled Content \$ Purchases and \% of said Purchases |  |  | \$141,521.40 | 28.65\% |
| Return/Credit Amount | Returned Dollars | Lines | Return/Credit \& Of Business |  |
| Customer Return | \$ (16,075.54) | 167 | 2.9\% |  |

## Customer Purchasing Summary

| Report Period: | $01 / 19$ through $11 / 19$ |
| :--- | :--- |
| Customer Number: | 156780 |
| Customer Name: | City of Mesa |

Customer Name: City of Mesa

|  | Order Size Summary $($ Purchase Orders Only) |  |  |
| :--- | :--- | :--- | :--- |
| Order Size Range | Number of Orders | Average Size | Ordered Dollars |
| $<\$ 9.99$ | 215 | $\$ 6.53$ | $\$ 1,297.21$ |
| $\$ 10.00-\$ 24.99$ | 538 | $\$ 17.50$ | $\$ 9,396.62$ |
| $\$ 25.00-\$ 49.99$ | 597 | $\$ 36.84$ | $\$ 21,955.19$ |
| $\$ 50.00-\$ 99.99$ | 754 | $\$ 72.63$ | $\$ 54,689.81$ |
| $\$ 100.00-\$ 149.99$ | 368 | $\$ 121.28$ | $\$ 44,510.75$ |
| $\$ 150.00-\$ 199.99$ | 264 | $\$ 177.47$ | $\$ 46,775.59$ |
| $\$ 200.00-\$ 249.99$ | 148 | $\$ 225.66$ | $\$ 33,171.97$ |
| $>=\$ 250.00$ | 475 | $\$ 594.04$ | $\$ 282,169.36$ |

## Ordering Habits Summary

| LINES | ORDERS | Avg. Lines Per Order |
| :--- | :--- | :--- |
| 13,130 | 3,526 | 3.72 |

Order Source Purchases \& Percentages

| Type | Sales | Percentage |
| :--- | :--- | :--- |
| Other/Special orders | $\$ 13,631.68$ | $2.76 \%$ |
| Web | $\$ 480,153.17$ | $97.24 \%$ |

Category Topics

## Topic

- Furniture
- Maintenance \& Breakroom
- Green
- Office Supplies
- Technology
- Wellness and Safety
- Other


## Action Items

$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

# ACCOUNT SNAPSHOT <br> City of Apache Junction(101065) 

## Friday, February 142020 <br> Review Period: June 2019 - December 2019

## Presented by:

| Sales Executive | Sarah Sharp |  |  |
| :---: | :---: | :---: | :---: |
| Contact Telephone | 480.347 .8515 |  |  |
| Contact Email | ssharp@wist.com |  |  |
| Summary Information |  |  |  |
|  | Quantity | Value |  |
| Range 1 (P6/2019-P12/2019) | 448 |  | 6,162.59 |
| Range 2 (P6/2018-P12/2018) | 5 |  | 0.00 |
| Variance | 443 |  | 6,162.59 |
| \% Variance | 8,860.00\% |  | 100.00\% |

## Top Product Groups by Sales Value



| Code | Description | Total |
| :--- | :--- | ---: |
| 3 | Office Supplies | $4,042.46$ |
| 4 | Technology | $1,441.87$ |
| 2 | Maintenance \& Breakroom | 459.59 |
| 1 | Furniture | 218.67 |
| Total | $\mathbf{6 , 1 6 2 . 5 9}$ |  |

## Top Product Groups by Quantity Sold



| Code | Description | Units |
| :--- | :--- | ---: |
| 3 | Office Supplies | 358 |
| 2 | Maintenance \& Breakroom | 40 |
| 1 | Furniture | 25 |
| 4 | Technology | 25 |
| Total |  | 448 |

Top Products by Sales Value


| Code |
| :--- |
| Description |
| VPO00012 |
| HEWCF281AAZ |
| $\begin{array}{l}\text { Paper Copy Laser Printer, 92B, 8-1/2x, 10 } \\ 500-\text { Sheet Reams/Carton }\end{array}$ |
| DOM1120CT |
| TONER,HP 81A LJ,BK |$] 1,294.26$

## Top Products by Sales Quantity



| Code |
| :--- |
| Description |
| LEOBC05 |
| VPO00012 |
| CLI Heavy Duty Medium Binder Clips | Units

107 W Julie Dr,Tempe,AZ,85283

## Products Purchased Frequently



| Code | Description | Count |
| :---: | :---: | :---: |
| VPO00012 | Paper Copy Laser Printer, 92B, 8-1/2x, 10 500-Sheet Reams/Carton | 9 |
| DEF69201 | HOLDER,DESK SGN, 8.5X11CLR | 4 |
| BVCSB1420001233 | MasterVision Earth Cork Board, $48 \times 72$, Wood Frame | 3 |
| HEWQ5949XAZ | TONER,F/ LJ 1320 HYLD, BK | 2 |
| DOM1120CT | Copy Paper, 92 Brightness, 201b, 8-1/2 x 11, White, 5000 Sheets/Carton | 2 |
| SAN61231 | Vision Elite Roller Ball Stick Waterproof Pen, Black Ink, Bold | 2 |
| CASMP2201BE | FIREWORX Colored Paper, 201b, 8-1/2 x 11, Bottle Rocket Blue, 500 Sheets/Ream | 2 |
| BRTTZE2312PK | TZe Standard Adhesive Laminated Labeling Tapes, $1 / 2 \mathrm{w}$, Black on White, 2/Pack | 2 |
| SMD67380 | Single Digit End Tab Labels Color 0-9 Assortment, 500/Roll, 5000 Labels/Box | 2 |
| BICGELIPP121AST | MARKER,DRYERAS,PCKT12,AST | 2 |
| Total |  | 30 |

Monthly Purchases By Value


| Month | 2019 | 2018 | Difference |
| :--- | ---: | ---: | ---: |
| June | 0.00 | 0.00 | 0.00 |
| July | 0.00 | 0.00 | 0.00 |
| August | 647.11 | 0.00 | 647.11 |
| September | $1,849.47$ | 0.00 | $1,849.47$ |
| October | $1,470.92$ | 0.00 | $1,470.92$ |
| November | $1,016.65$ | 0.00 | $1,016.65$ |
| December | $1,178.44$ | 0.00 | $\mathbf{1 , 1 7 8 . 4 4}$ |
| Total | $\mathbf{6 , 1 6 2 . 5 9}$ | $\mathbf{0 . 0 0}$ | $\mathbf{6 , 1 6 2 . 5 9}$ |

## Monthly Purchases By Quantity



| Month 2019 |  | 2018 | Description |
| ---: | ---: | ---: | ---: |
| June | 0 | 0 | 0 |
| July | 0 | 0 | 0 |
| August | 65 | 0 | 65 |
| September | 95 | 0 | 95 |
| October | 146 | 0 | 146 |
| November | 29 | 0 | 29 |
| December | 113 | 5 | 108 |
| Total | 448 | 5 | 443 |

## Sub Accounts

| Code | Account | Value |
| :---: | :---: | :---: |
| 101065~0009 | PARKS AND RECREATION <br> 1035 N IDAHO RD, **OPEN ON FRIDAY, APACHE JUNCTION, AZ, 85119 | 1,857.07 |
| 101065~0006 | MUNICIPAL COURT <br> 300 E SUPERSTITION BLVD, BLDG G, CLOSED FRIDAYS, APACHE JUNCTION, AZ, 85119 | 1,255.33 |
| 101065~0010 | LIBRARY <br> 1177 N IDAHO RD, OPEN FRIDAYS, APACHE JUNCTION, AZ, 85119 | 824.43 |
| 101065~0007 | CITY CLERK <br> 300 E SUPERSTITION BLVD, BLDG C, CLOSED FRIDAYS, APACHE JUNCTION, AZ, 85119 | 646.77 |
| 101065~0001 | PUBLIC WORKS <br> 575 E BASELINE RD, CLOSED FRIDAYS, APACHE JUNCTION, AZ, 85119 | 527.58 |
| 101065~0008 | CITY ATTORNEY <br> 300 E SUPERSTITION BLVD, BLDG A, CLOSED FRIDAYS, APACHE JUNCTION, AZ, 85119 | 318.92 |
| 101065~0013 | WATER <br> 300 N SUPERSTITION BLVD, BLDG D, CLOSED FRIDAYS, APACHE JUNCTION, AZ, 85119 | 273.94 |
| 101065~0003 | DEVELOPMENT SERVICES <br> 300 E SUPERSTITION BLVD, BLDG D, CLOSED FRIDAYS, APACHE JUNCTION, AZ, 85119 | 243.17 |
| 101065 | POLICE DEPARTMENT <br> 1001 N IDAHO RD, 2ND FLOOR DELIVERY, OPEN FRIDAYS, APACHE JUNCTION, AZ, 85119 | 61.12 |


| CodeAccount Value  <br> $101065 \sim 0004$ MANAGEMENT SERVICES <br> 300 E SUPERSTITION BLVD, BLDG E, CLOSED FRIDAYS, APACHE <br> JUNCTION, AZ, 85119 58.29 <br> $101065 \sim 0016$ <br> PD POLICE DEPARTMENT <br> 1001 N IDAHO RD, 2ND FLOOR DELIVERY, OPEN FRIDAYS, <br> APACHE JUNCTION, AZ, 85119 50.30 <br> $101065 \sim 0005$ HUMAN RESOURCES <br> $300 ~ E ~ S U P E R S T I T I O N ~ B L V D, ~ B L D G ~ F, ~ C L O S E D ~ F R I D A Y S, ~ A P A C H E ~$  <br> JUNCTION, AZ, 85119   |
| :--- |
| Total |

Order Source

| Code | Description | Value | Quantity |
| :---: | :---: | :---: | :---: |
|  | Web Site | 6,162.59 | 448.00 |
| Total |  | 6,162.59 | 448.00 |


| Customer \# Customer Name | SASHIP SASNAM |
| :---: | :---: |
| 156780 CITY OF MESA ACCTG DEPT | 101 i.d.e.a Museum |
| 156780 CITY OF MESA ACCTG DEPT | 101 i.d.e.a Museum |
| 156780 CITY OF MESA ACCTG DEPT | 130 CITY ATTORNEY OFFICE |
| 156780 CITY OF MESA ACCTG DEPT | 130 CITY ATTORNEY OfFICE |
| 156780 CITY OF MESA ACCTG DEPT | 150 City clerk office |
| 156780 CITY OF MESA ACCTG DEPT | 150 City clerk office |
| 156780 CITY OF MESA ACCTG DEPT | 202 energy resource dept |
| 156780 CITY OF MESA ACCTG DEPT | 202 energy resource dept |
| 156780 CITY OF MESA ACCTG DEPT | 210 Engineering dept |
| 156780 CITY OF MESA ACCTG DEPT | 241 BUDGET \& RESEARCH |
| 156780 CITY OF MESA ACCTG DEPT | 241 Budget \& RESEARCH |
| 156780 CITY OF MESA ACCTG DEPT | 252 FIRE BATALLION 202 |
| 156780 CITY OF MESA ACCTG DEPT | 252 FIRE BATALIION 202 |
| 156780 CITY OF MESA ACCTG DEPT | 252 FIRE BATALIION 202 |
| 156780 CITY OF MESA ACCTG DEPT | 262 FIRE MESA REGIONAL DISPATCH CT |
| 156780 CITY OF MESA ACCTG DEPT | 282 HR PERSONNEL |
| 156780 CITY OF MESA ACCTG DEPT | 301 LBRARY-MAIN |
| 156780 CITY OF MESA ACCTG DEPT | 301 Library-main |
| 156780 CITY OF MESA ACCTG DEPT | 301 Library-main |
| 156780 CITY OF MESA ACCTG DEPT | 301 LIBRARY-MAIN |
| 156780 CITY OF MESA ACCTG DEPT | 301 library-main |
| 156780 CITY OF MESA ACCTG DEPT | 301 LIBRARY-MAIN |
| 156780 CITY OF MESA ACCTG DEPT | 301 LIBRARY-MAIN |
| 156780 CITY OF MESA ACCTG DEPT | 301 LIBRARY-MAIN |
| 156780 CITY OF MESA ACCTG DEPT | 301 LIBRARY-MAIN |
| 156780 CITY OF MESA ACCTG DEPT | 322 NeIGHborhood housing svcs |
| 156780 CITY OF MESA ACCTG DEPT | 322 Nelghborhood housing svcs |
| 156780 CITY OF MESA ACCTG DEPT | 335 PRCF-RED MTN MULT-GEN |
| 156780 CITY OF MESA ACCTG DEPT | 335 PRCF-RED MTN MULT-GEN |
| 156780 CITY OF MESA ACCTG DEPT | 350 PD ADMIN CHIEF |
| 156780 CITY OF MESA ACCTG DEPT | 350 PD Admin Chief |
| 156780 CITY OF MESA ACCTG DEPT | 360 PD FIICAL |
| 156780 CITY OF MESA ACCTG DEPT | 370 PD PS SYSTEMS |
| 156780 CITY OF MESA ACCTG DEPT | 370 PD PS SYSTEMS |
| 156780 CITY OF MESA ACCTG DEPT | 370 PD PS SYSTEMS |
| 156780 CITY OF MESA ACCTG DEPT | 370 PD PS SYSTEMS |
| 156780 CITY OF MESA ACCTG DEPT | 370 PD PS SYSTEMS |
| 156780 CITY OF MESA ACCTG DEPT | 370 PD PS SYSTEMS |
| 156780 CITY OF MESA ACCTG DEPT | 375 PD TRAINING FACILITY |
| 156780 CITY OF MESA ACCTG DEPT | 375 PD training faclity |
| 156780 CITY OF MESA ACCTG DEPT | 375 PD TRAINING FACILITY |
| 156780 CITY OF MESA ACCTG DEPT | 375 PD TRAINING FACILITY |
| 156780 CITY OF MESA ACCTG DEPT | 420 Water enterprise services |
| 156780 CITY OF MESA ACCTG DEPT | 420 water enterprise services |
| 156780 CITY OF MESA ACCTG DEPT | 420 Water enterprise services |
| 156780 CITY OF MESA ACCTG DEPT | 420 Water enterprise services |
| 156780 CITY OF MESA ACCTG DEPT | 420 Water enterprise services |
| 156780 CITY OF MESA ACCTG DEPT | 421 WATER GREEN FIELD WRP |
| 156780 CITY OF MESA ACCTG DEPT | 190 ECONOMIC DEVELOPMENT |
| 156780 CITY OF MESA ACCTG DEPT | 240 Accounting division |
| 156780 CITY OF MESA ACCTG DEPT | 250 Fire admin |
| 156780 CITY OF MESA ACCTG DEPT | 250 fire admin |
| 156780 CITY OF MESA ACCTG DEPT | 250 FIRE ADMIN |
| 156780 CITY OF MESA ACCTG DEPT | 251 FIRE STATION 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 fire station 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 FIRE STATION 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 FIRE STATION 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 fire station 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 fire station 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 FIRE STATION 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 FIRE STATION 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 fire station 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 fire station 201 |
| 156780 CITY OF MESA ACCTG DEPT | 251 FIRE STATION 201 |
| 156780 CITY OF MESA ACCTG DEPT | 254 FIRE STATION 208 |
| 156780 CITY OF MESA ACCTG DEPT | 254 FIRE STATION 208 |
| 156780 CITY OF MESA ACCTG DEPT | 254 FIRE STATION 208 |
| 156780 CITY OF MESA ACCTG DEPT | 254 FIRE STATION 208 |
| 156780 CITY OF MESA ACCTG DEPT | 259 fire technical services |
| 156780 CITY OF MESA ACCTG DEPT | 271 FLEET SERVICES WEST |
| 156780 CITY OF MESA ACCTG DEPT | 271 FleEt Services WEST |
| 156780 CITY OF MESA ACCTG DEPT | 300 LIBRARY DOBSON RANCH |


| Invoice \# | Invoice Date | SBPHYP Item | Description |
| :---: | :---: | :---: | :---: |
| 1955322 | 20191202 | 201912 AVE22802 | LABEL,TAGS,PRNT,W/STRG,WH |
| 1955322 | 20191202 | 201912 UNV35260 | ENVELOPE,CLSP,6x9,28\#,BN |
| 1955391 | 20191202 | 201912 feLL5326 | BINDING,PLAS, $1 / 2,100 \mathrm{PK}, \mathrm{BK}$ |
| 1955395 | 20191202 | 201912 вWK2423EXH | LINER,8-10 GAL,.4ML, Wh |
| 1953365 | 20191202 | 201912 AAG70940×59 | PLANNER,CONTMPRARY,W/M,PP |
| 1953365 | 20191202 | 201912 SAN1837931 | PEN,UB207,GEL,.7MM,BEBK |
| 1955313 | 20191202 | 201912 MМм37502ST | DISPENSER,TAPE,W/2RLS |
| 1955313 | 20191202 | 201912 UNV43661 | CLEANER,WHITEBD,SPRAY $80 Z$ |
| 1955314 | 20191202 | 201912 AVE08886 | MARKER,MARKSALOT,LRG,BE |
| 1955250 | 20191202 | 201912 HONHCT1MMY1AHMCU10AL | CONVERGENCE MID-BACK CHAIR |
| 1957173 | 20191202 | 201912 HONHCT1MMY1AHMCU10AL | CONVERGENCE MID-BACK CHAIR |
| 1955350 | 20191202 | 201912 BRTTZE231 | LABEL,1/2" BK/WHT |
| 1955350 | 20191202 | 201912 DOM1120CT | PAPER,20\#, LTR,92 BRT |
| 1955350 | 20191202 | 201912 KcC50173 | TISSUE, KLINE, ULTRA, $75, \mathrm{~Wh}$ |
| 1955278 | 20191202 | 201912 SCB980070881 | CInr, Clrx Wipe, Dissfct, |
| 1955267 | 20191202 | 201912 RCP295673BE | RECEPTACLE,MED,RCY,BE |
| 1955330 | 20191202 | 201912 CY0520008 | CRAYON,TUCKBX,8ST,AST |
| 1955330 | 20191202 | 201912 DEF69101 | HOLDER,DESK SIGN,5X7,CLR |
| 1955330 | 20191202 | 201912 DEF69301 | HOLDER,SIGN,11X8.5, ,LIR |
| 1955330 | 20191202 | 201912 PENZEH10BP3K6 | ERASER,HL-POLYMER,3/PK |
| 1955331 | 20191202 | 201912 CY052064D | CRAYON,CLSC CLR,64ST,AST |
| 1955331 | 20191202 | 201912 PMC05213 | ROLL,3-1/8X273,50RL/CT |
| 1955369 | 20191202 | 201912 BGT10500 | FLASHLIGHT,2618HD WRKMT |
| 1955369 | 20191202 | 201912 LEO302 | CLIP,PAPER,GEM,JUMBO,NON-SKID |
| 1955369 | 20191202 | 201912 TOP65362 | notebook,3SUB,CLGE RLE,WH |
| 1955252 | 20191202 | 201912 AAG70620905 | PLANNER, NOTEBK, 2 PGE,BK |
| 1955253 | 20191202 | 201912 AAG1166200 | CAMBRIIDGE DAB WKLY/MONTHLY |
| 1955397 | 20191202 | 201912 MMM559STB | PAD,EASEL,25×30,SLLSK,WE |
| 1955397 | 20191202 | 201912 SAN38250PP | MARKER,SHARPIE,CHISEL,8ST |
| 1955382 | 20191202 | 201912 EPIE542 | GLUE,STCK, 2407,4/PK,CLR |
| 1955382 | 20191202 | 201912 SAN1919997 | PEN,IMPACT,METLLC,3ST,AST |
| 1955251 | 20191202 | 201912 EURMFST5400 | EUROTECH APOLLO 2 HIGH BACK |
| 1955334 | 20191202 | 201912 BWK16BLUCLOTH | DUSTER,MICROFIER,16x16,BE |
| 1955334 | 20191202 | 201912 Cos782796 | KIRKLAND WATER 16.90z 40/ct |
| 1955334 | 20191202 | 201912 FEL25121 | ORGANIZER,72COMP,LT, DVGY |
| 1955334 | 20191202 | 201912 RAC78046 | FRESHENER,WARMER UNIT,WH |
| 1955334 | 20191202 | 201912 SJN307951EA | CLEANER,PLEDGE MS,ANTIBAC |
| 1955354 | 20191202 | 201912 RAC82159PK | WIPES, DISINF,LL,35CT-3PK |
| 1955315 | 20191202 | 201912 AVE03300 | BNDR,RNG,11×8.5,111, BE |
| 1955316 | 20191202 | 201912 PTN884624 | FOOD,PLANTRS PNUT,VARIETY |
| 1955316 | 20191202 | 201912 RSN398052 | CANDY,CHOCCRML,300Z BAG |
| 1955316 | 20191202 | 201912 TW251902 | CANDY,TWZLR STWBRY,2LB |
| 1955318 | 20191202 | 201912 BICWOSQPP418 | PEN,CORRECTION,4/PK,WHT |
| 1955318 | 20191202 | 201912 MMM683VAD1 | FLAG,VALUE PAK 1/2"10,AST |
| 1955318 | 20191202 | 201912 TOM68720 | TAPE,CORRECT1/6,WE,10/PK |
| 1955404 | 20191202 | 201912 SAN30001 | MARKER,SHARPIE,FINE PT,BK |
| 1955404 | 20191202 | 201912 SAN30003 | MARKER,SHARPIE,FINE PT,BE |
| 1955269 | 20191202 | 201912 BSXVL581SB11T | CHAIR,HON,CRIO,TASK |
| 1955801 | 20191203 | 201912 PfX32902 | FOLDER,SLASH,3HL,BE,25PK |
| 1955780 | 20191203 | 201912 MMM654YW | NOTE,POST-IT, 3X3,12/PK,Yw |
| 1955722 | 20191203 | 201912 FSK34527997J | SCISSORS,8" STRAIGHT,OR |
| 1955722 | 20191203 | 201912 MmF221618001 | BOX,SECURITY LOCK,CASH,GY |
| 1955761 | 20191203 | 201912 Unv00433 | RUBEERBANDS,SIZE 33,1/4LB |
| 1955668 | 20191203 | 201912 BSN17532 | FOLDER, HANG, RCYC,LTR,1/3TAB |
| 1955688 | 20191203 | 201912 LE084500 | STAPLES,STD,CHSL,26/6 |
| 1955668 | 20191203 | 201912 PGC34884PK | NAPKINS,BOUNTY,100/PK,WH |
| 1955668 | 20191203 | 201912 SAN30002 | MARKER,SHARPIE,FINE PT,RD |
| 1955668 | 20191203 | 201912 SJN651321EA | SOAP,LIOHND,LEM VERB,12.5 |
| 1955668 | 20191203 | 201912 TOP7500 | PAD,LGL,RULD,PERF,588,WE |
| 1955668 | 20191203 | 201912 TOP7533 | PAD,LGL RULED,PERF,LTR, WE |
| 1955668 | 20191203 | 201912 UNV27410 | PEN,BALLPT,ECONOMY,MED,BK |
| 1955668 | 20191203 | 201912 UNV27411 | PEN,BALLPT,ECONOMY,MED,BE |
| 1955668 | 20191203 | 201912 UNV27412 | PEN,BALLPT,ECONOMY,MED,RD |
| 1955668 | 20191203 | 201912 vpooool2 | PAPER,COPY,8.5×11,20\#, WHT 92 |
| 1951926 | 20191203 | 201912 DEF63201 | FILE,PLAS, HNG,LTR,CLR |
| 1951926 | 20191203 | 201912 SMD68191 | POCKET,POLY,2HOLE,LTR/LGL |
| 1951926 | 20191203 | 201912 UNV76883 | FRAME,WALLSIGN,11X8.5,CLR |
| 1955711 | 20191203 | 201912 UNV31251 | CLIP,HVY DUTY,30/PR, AST |
| 1955663 | 20191203 | 201912 BAU66200 | CARD,BUS,MAGNETS,25/PK,WH |
| 1955613 | 20191203 | 201912 AAGPM1128 | Calendar,3 MO WALL |
| 1955613 | 20191203 | 201912 AAGPM428 | CALENDAR,WALL,MLY,20X30 |
| 1955773 | 20191203 | 201912 ASP30203 | PAD,MEMORY FOAM WRIST,BK |


| sbum | Qty | Price | Each | Name | EMAll_ADDRESS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PK | 3 | 32.49 | 10.83 | Robert shepard | Robert.Shepard@mesaiz.gov |
| Bx | 2 | 28.80 | 14.40 | robert shepard | Robert.shepard@mesaiz.gov |
| PK | 1 | 10.99 | 10.99 | BERNADETTE GONZALES | BERNADETTE.GONZALES@MESAAZ.GOV |
| ст | 1 | 23.78 | 23.78 | bernadette gonzales | BERNADETTE.GONZALES@MESAAZ.GOV |
| EA | -1 | (22.61) | 22.61 | AnNMARIE FANTASIA | ANNMARIE.FANTASIA@MESAAZ.GOV |
| Dz | -1 | (13.26) | 13.26 | AnNMARIE FANTASIA | ANNMARIE.FANTASIA@MESAAZ.GOV |
| PK | 1 | 18.59 | 18.59 | PEGGY fernandez | PEGGY.fernandez@mesatz.gov |
| EA | 1 | 2.55 | 2.55 | PEGGY fernandez | PEGGY.FERNANDEZ@MESAAZ.GOV |
| Dz | 2 | 18.84 | 9.42 | Jolie COX | Jolle.cox@mesalz.gov |
| EA | 6 | 1,000.44 | 166.74 | dominic decono | DOMIIIC.DECONO@MESAAZ.gov |
| EA | 6 | 1,000.44 | 166.74 | dominic decono | DOMINIC.DECONO@MESAAZ.GOV |
| EA | 2 | 17.56 | 8.78 | shawna frazier | SHAWNA.FRAZIER@MESAAZ.GOV |
| ст | 2 | 71.98 | 35.99 | SHAWNA FRAZIER | SHAWNA.FRAZIER@MESAAZ.GOV |
| PK | 1 | 7.86 | 7.86 | SHAWNA FRAZIER | SHAWNA.FRAZIER@MESAAZ.GOV |
| EA | 2 | 28.96 | 14.48 | bridget zimmerman | BRIDGET.ZIMMERMAN@MESAAZ.GOV |
| EA | 3 | 13.65 | 4.55 | Cindy oakes | Cindy.oakes@MESAAZ.GOV |
| BX | 30 | 9.90 | 0.33 | RICHARD ENGQuist | RICHARD.ENGQUIST@MESAAZ.GOV |
| EA | 8 | 42.00 | 5.25 | RICHARD ENGQuist | RICHARD.ENGQUIST@MESAAZ.GOV |
| EA | 5 | 38.75 | 7.75 | RICHARD ENGQuist | RICHARD.ENGQUIST@MESAAZ.GOV |
| PK | 1 | 3.29 | 3.29 | richard engquist | RICHARD.ENGQUIST@MESAAZ.GOV |
| BX | 3 | 12.33 | 4.11 | richard engquist | RICHARD.ENGQUIST@MESAAZ.GOV |
| ст | 2 | 182.24 | 91.12 | RICHARD engquist | RICHARD.ENGQUIST@MESAAZ.GOV |
| EA | 3 | 15.60 | 5.20 | RICHARD engquist | RICHARD.ENGQUIST@MESAAZ.GOV |
| BX | 10 | 5.60 | 0.56 | RICHARD Engquist | RICHARD.ENGQUIST@MESAAZ.GOV |
| EA | 2 | 5.22 | 2.61 | RICHARD ENGQuIST | RICHARD.ENGQUIST@MESAAZ.GOV |
| EA | 1 | 11.10 | 11.10 | lubia saenz | LUBIA.SAENZ@MESAAZ.GOV |
| EA | 1 | 9.50 | 9.50 | LUBIA SAENZ | LUBIA.SAENZ@MESAAZ.GOV |
| Ст | 1 | 53.95 | 53.95 | VANESSA LOPEZ | VANESSA.LOPEL@MESAAZ.GOV |
| ST | 1 | 6.67 | 6.67 | VANESSA LOPEZ | VANESSA.LOPEL@MESAAZ.GOV |
| PK | 1 | 2.34 | 2.34 | deanna medrano | deanna.medrano@mesaiz.gov |
| ST | 1 | 5.96 | 5.96 | deanna medrano | DEANNA.MEDRANO@MESAAZ.GOV |
| EA | 1 | 289.00 | 289.00 | MLLHON P16263 | MILHON.P16263@MESAAZ.GOV |
| PK | 1 | 14.97 | 14.97 | CHIOMA NWABEKE | CHIOMA.NWABEKE@MESAAZ.GOV |
| ст | 5 | 19.95 | 3.99 | Chioma nWabeke | CHIOMA.NWABEKE@MESAAZ.GOV |
| EA | 1 | 169.64 | 169.64 | CHIoma nWabeke | CHIOMA.NWABEKE@MESAAZ.GOV |
| ст | 5 | 51.60 | 10.32 | CHIOMA NWABEKE | CHIOMA.NWABEKE@MESAAZ.GOV |
| EA | 1 | 7.18 | 7.18 | CHIOMA NWABEKE | CHIOMA.NWABEKE@MESAAZ.GOV |
| PK | 5 | 48.15 | 9.63 | CHIOMA NWABEKE | CHIOMA.NWABEKE@MESAAZ.GOV |
| EA | 120 | 216.00 | 1.80 | JILL SALTZ | JIIL.SALTZ@MESAAZ.GOV |
| Ст | 7 | 110.53 | 15.79 | Jul Saltz | JIll.SALTZ@MESAAZ.GOV |
| EA | 7 | 104.93 | 14.99 | Jul Saltz | JILL.SALTZ@MESAAZ.GOV |
| EA | 7 | 60.48 | 8.64 | Jul Saltz | JIIL.SALTZ@MESAAZ.GOV |
| PK | 1 | 5.80 | 5.80 | SHAWN SHELTON | SHAWN.SHELTON@MESAAZ.GOV |
| PK | 2 | 13.60 | 6.80 | Shawn Shelton | SHAWN.SHELTON@MESAAZ.GOV |
| PK | 1 | 19.55 | 19.55 | SHAW SHELTON | SHAWN.SHELTON@MESAAZ.GOV |
| Dz | 1 | 7.98 | 7.98 | Shawn Shelton | SHAWN.SHELTON@MESAAZ.GOV |
| Dz | 1 | 10.02 | 10.02 | Shawn Shelton | SHAWN.SHELTON@MESAAZ.GOV |
| EA | 2 | 317.52 | 158.76 | Shawn Shelton | SHAWN.SHELTON@MESAAZ.GOV |
| PK | 1 | 16.50 | 16.50 | amanda kizer | AMANDA.KIZER@MESAAZ.GOV |
| PK | 2 | 4.94 | 2.47 | KRISTEN ford | KRISTEN.FORD@MESAAZ.GOV |
| EA | 1 | 7.49 | 7.49 | denise carney | denise.CaRNEY@MESAAZ.GOV |
| EA | 2 | 63.38 | 31.69 | denise carney | Denise.CARNEY@MESAAZ.GOV |
| PK | 1 | 2.37 | 2.37 | denise carney | Denise.CaRNEY@MESAAZ.gov |
| BX | 1 | 9.04 | 9.04 | wendy lahr | WENDY.LAHR@MESAAZ.GOV |
| BX | 1 | 0.67 | 0.67 | WENDY LAHR | WENDY.LAHR@MESAAZ.GOV |
| PK | 2 | 4.96 | 2.48 | WENDY LAHR | WENDY.LAHR@MESAAZ.GOV |
| Dz | 2 | 20.04 | 10.02 | WENDY LAHR | WENDY.LAHR@MESAAZ.GOV |
| EA | 1 | 5.67 | 5.67 | wendy lahr | WENDY.LAHR@MESAAZ.GOV |
| Dz | 1 | 3.72 | 3.72 | wendy lahr | WENDY.LAHR@MESAAZ.GOV |
| Dz | 1 | 7.85 | 7.85 | wendy lahr | WENDY.LAHR@MESAAZ.GOV |
| Dz | 2 | 4.82 | 2.41 | wendy lahr | WENDY.LAHR@MESAAZ.GOV |
| Dz | 2 | 4.82 | 2.41 | WENDY LAHR | WENDY.LAHR@MESAAZ.GOV |
| Dz | 2 | 4.82 | 2.41 | WENDY LAHR | WENDY.LAHR@MESAAZ.GOV |
| cs | 1 | 34.98 | 34.98 | wendy lahr | WENDY.LAH®@MESAAZ.GOV |
| EA | -1 | (6.88) | 6.88 | Christine mendoza | CHRIITINE.MENDOZA@MESAAZ.GOV |
| BX | -1 | (15.22) | 15.22 | ChRISTINE MENDOZA | CHRISTINE.MENDOZA@MESAAZ.GOV |
| PK | -1 | (9.74) | 9.74 | ChRISTINE MENDOZA | CHRISTINE.MENDOZA@MESAAZ.GOV |
| PK | 1 | 8.57 | 8.57 | CHRISTINE MENDOZA | CHRISTINE.MENDOZA@MESAAZ.GOV |
| PK | 2 | 10.38 | 5.19 | REBECCA WOOLEY | REBECCA.WOOLEY@MESAAZ.GOV |
| EA | 1 | 12.47 | 12.47 | denise ruther | DENISE.RUTHER@MESAAZ.GOV |
| EA | 2 | 24.48 | 12.24 | denise ruther | denise.ruther@mesaiz.gov |
| EA | 1 | 10.07 | 10.07 | zachary gomez | zachary.gomez@mesaiz.gov |

Confidential


Save more, option 2



## Support for Local Business

Wist Business Supplies \& Equipment offers a unique opportunity for the City of Mesa and other S.A.V.E. participants. Supporting local businesses directly increases the economic sustainability of a community. When money remains in a community, it is available for use by that community. Plus, when local businesses prosper, new jobs are available to other community members. A growing body of research is proving that smaller-scale, locally owned businesses create communities that are more prosperous, entrepreneurial, connected, and generally better off across a wide range of metrics.



You've Selected
Item
NARROW BY
Refine Search
search GO
Category
Appointment Books (2)
Calendars (6)

## Calendars

Showing items 1 to 8 of 8

BACK TO FAVORITE LISTS


## Featured Products



Aspire Weekly/Monthly Planner, $8 \times 47 / 8$, Coral, 2020

Your Price
\$18.59/EA


Aspire Academic Planner, 8 $\times 51 / 2$, Coral/Gold, 20192020

Your Price
\$18.69/EA

| Qty | $\triangle$ |
| :--- | :--- |
|  |  |
|  |  |
|  | ADD TO CART |




Tab 6 - Attachment B: Example of Customizable Landing Page


Tab 6 - Attachment C: Visible Core List


Tab 6 - Attachment D: Green Items and Core Items



Certificate/Document Cover, $121 / 2 \times 93 / 4$, Metallic Blue, 6/Pack

Your Price
\$15.24/Рк
$Q$ ty $=$ ADDTO CART

+ Add to favorites list


Tab 6 - Attachment E: Cost Savings Options


Tab 6 - Attachment F: Monthly \& Quarterly Promotions


Tab 6 - Attachment G: Easy Online Returns

search Select Order



Tab 6 - Attachment I: Easy Order Lookup


Tab 6 - Attachment J: PO Admin \& Budget Features


Enter PO,
description,
exp. date and user.


Select Action or enter a new purchase order.

| Action | ID | PO Number | Description | Expires | Weekly Dollars Remaining | Weekly Orders Remaining | Monthly Dollars Remaining | Monthly Orders Remaining | Annual Doilars Remaining | Annual Orders Remaining |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Edit Delete | 246 | P020637 | MATH ADOPTION | 06/26/2020 | $\checkmark$ Check Balance |  |  |  |  |  |
| Edit Delete | 247 | P020174 | COMMUNITY <br> EDUCATION | 06/26/2020 | Check Balance |  |  |  |  |  |
| Edit Delete | 248 | P020575 | COMMUNITY <br> EDUCATION | 06/26/2020 | Check Balance |  |  |  |  |  |
| Edit Delete | 249 | P020576 | COMMUNITY <br> EDUCATION | 06/26/2020 | Check Balance |  | Click to | see |  |  |
| Edit Delete | 250 | P020577 | COMMUNITY <br> EDUCATION | 06/26/2020 | Check Balance |  | PO |  |  |  |
| Edit Delete | 251 | P020503 | COMMUNITY <br> EDUCATION | 06/26/2020 | Check Balance |  |  |  |  |  |
| Edit Delete | 252 | P020510 | CURRICULUM | 06/26/2020 | Check Balance |  |  |  |  |  |
| Edit Delete | 253 | P020499 | ASSESSMENT | 06/26/2020 | -Check Balance |  |  |  |  |  |
| Edit Delete | 254 | P020478 | FINANCE | 06/26/2020 | $\checkmark$ Check Balance |  |  |  |  |  |
| Edit Delete | 255 | P020475 | NUTRITION AND WELLNESS | 06/26/2020 | Check Balance |  |  |  | by week | month or |

UPDATE Cancel

Tab 6 - Attachment K: Toner/Ink OEM and Remanufactured Finder


Tab 6 - Attachment L : Remanufacture Alternate Automatic


Tab 6 - Attachment M : How many on hand for next day delivery



Tab 6 - Attachment N - Search within a search, Save Even More by clicking "Save More", Offers and Rebates easily located, Green items easily located, Special Offers, and Rebates all on one page. Easy!



Tab 6 - Attachment 0 : Check out carts easily identify "Core" items for review or approval.

(1) Review Cart

Make any changes below? UPDATE CART



From left: Ian Wist, general manager and owner; Robert Wist, CEO and owner. ©2019 DuaneDarling.com


107 W. Julie Dr., Tempe, AZ 85283
480-921-2900 - wist.com
Year Est: 1955
AZ Staff: 95
Principal(s): Robert Wist, Ian Wist

## LAST

YEAR
1

Wist Office Products is multi-category business products supplier. Categories include office supplies, coffee, break room supplies, printers, printer service, ink and toners, office furniture, school supplies and more. Wist has been a resource for Arizona businesses for more than 60 years, fulfilling a unique service experience.

COMPANY STRENGTHS: "Wist Business Supplies \& Equipment offers a different experience to businesses. Generic service and delivery are replaced by a customer friendly and service oriented experience."
STRENGTH OF STAFF: "Our approach to a value-added customer experience separates Wist from big-box or online purchasing experiences."
IMPACT OF 2019 TRENDS: "Our continued growth in break room supplies, office sanitation, office furniture, printing and more will further our growth in 2019."

OUTLOOK FOR 2019: "Wist looks continues to grow our presence in Arizona and beyond."
SURPRISING FACT: "Wist Business Supplies \& Equipment services clients both regionally and nationally with next-day service."

IMPACT OF NO. 1 RANKING: "The organization as a whole takes great pride in being considered No. 1 and this furthers our commitment to continue providing the best customer experiences."

Sims Business Systems
124 W. Julie Dr., Tempe, AZ 85283
480-345-4000 - getsims.com
last Year Est: 1978 AZ Staff: 37
Principal(s): Mark Sims, Connie Sims, Justin Sims, Fouad Khodr
5 Products/Services: Elite authorized dealer for Ricoh and HP Business technology, managed print services, IT services and phone systems

## 3

Swift Office Solutions
2429 W. 12th St., \#6, Tempe, AZ 85281 480-966-2100 - sosnet.com
last Year Est: 1990 AZ Staff: NA
year Principal(s): Edward Swift
2 Products/Services: More than 25 years of personalized service, huge selection, best price, fast delivery of office, safety and IT products


## Costco Business Center

3801 N. 33rd Ave., Phoenix, AZ 85017 480-293-2123 - costco.com
last Year Est: 2001 AZ Staff: NA
3 Principal(s): NA
3 Products/Services: Paper/office supplies, restaurant products, janitorial/ cleaning supplies, break room supplies, next-day delivery


## EVOS Business Solutions

3265 N. Delaware St., Chandler, AZ 85225 480-497-0407 • myevosinc.com
last Year Est: 1987 AZ Staff: 30
year Principal(s): Sheryl Bailey, Randall Doss
7 Products/Services: Single source for business, janitorial supplies and furniture solutions

## Accram

2901 W. Clarendon Ave., Phoenix, AZ 85017 800-786-0288 - accram.com
last Year Est: 1981 AZ Staff: 32
year Principal(s): Bob Daquilante, Traci Aldano
-- Products/Services: Provides proactive IT services designed to streamline IT needs, boost productivity and minimize down time

## CTS Office Supply

331 N. Main St., Cottonwood, AZ 86326
928-634-9479 • ctsofficesupply.com
last Year Est: 1988 AZ Staff: NA
year Principal(s): Douglas J. Meyer, president
Products/Services: Toner, custom rubber stamps, print/fax/copy services

## Laser Options

1146 N. Alma School Rd., Mesa, AZ 85201
480-968-8440 • laseroptions.com
last Year Est: 1993 AZ Staff: 300
10 Principal(s): Jeff Masters, CEO and president; Karl Lillie, VP of sales
10 Products/Services: Managed print service, office automation, copiers; re-manufacturer of laser printer and laser fax toner cartridges

## Onsite Business Service

2863 N. Norwalk, \#101, Mesa, AZ 85215
480-924-0008 - onsitebus.com
last Year Est: 1989 AZ Staff: 1
year Principal(s): NA
-- Products/Services: Office supplies, business form printing, checks, deposit tickets, labels, Ink and laser printer cartridges

GOS Products For Business
11226 N. 23rd Ave., \#102, Phoenix, AZ 85029 602-559-9100 • gosproducts.com
last Year Est: 1959 AZ Staff: 25
year Principal(s): Patrick McLaughlin, Wendy McLaughlin
4 Products/Services: Office supplies, office furniture, printing, promotiona products, break room supplies, coffee service, packaging supplies

Delighted responses come in each week.
Weekly feedback digest for NPS: Feb 10-16, 2020
D Delighted [hello@delighted.com](mailto:hello@delighted.com) To Bill Strait

| $\leftrightarrows$ Reply | Reply All | $\rightarrow$ Forward |
| :--- | :--- | :--- |
| $\cdots$ |  |  |

(i) If there are problems with how this message is displayed, click here to view it in a web browser.

## Here's what a few people had to say about you last week

Ordering is easy. Pricing is good. My orders always are complete and arrive in a timely manner!

## PVUSD loves WIST

we always get the best product and the price is pretty competitive

WIST is easy to work with and delivers our supplies the next day.

Fast service and packed very neatly and tightly...

Tab 6 - Delighted score of 83 puts us in 100th percentile of our group

## YOUR RESULTS

## You are in the 100th percentile of the Retailers industry



## Companies included in this industry

Wal-Mart, Gap, GameStop, 7-Eleven, True Value, Office Depot, AutoZone, Kohls, Dollar General, Apple Retail Store, Foot Locker, Macys, OReilly Auto Parts, Sears, RadioShack, Bed Bath \& Beyond, eBay, Toys R Us, Kmart, Ross, Target, T.J. Maxx, Dollar Tree, Michaels, PetSmart, Advance Auto Parts, Best Buy, Amazon, CVS, Home Depot, Family Dollar, Marshalls, Rite Aid, BJs Wholesale Club, OfficeMax, Barnes \& Noble, Costco, Ace Hardware, JCPenney, Old Navy, Walgreens, Staples, QVC, Lowes, Sams Club, Nordstrom
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For help reading this report, please review our sample report.
Search inquiry: Wist Supply \& Equipment / Tempe / AZ / (Other company)
Enhanced Business Credit Report - under plan
as of: 02/17/20 15:40 ET

Wist Supply \& Equipment, Co

| Address: | 107 W Julie Dr <br> Tempe, AZ 85283-2869 <br> United States | Key Personnel: | Manager: Bill Strait <br> President: Robert Wist <br> President: Ian Wist |
| :---: | :---: | :---: | :---: |
| Phone: Website: | 480-921-2900 www.wist.com | SIC Code: | 5112-Stationery \& Office Supplies 5943-Stationery Stores 5084-Industrial Machinery \& Equipment |
| Experian BIN: <br> Agent: <br> Agent Address: | $797610692$ <br> Robert E Wist 107 W Julie Drive Tempe, AZ | NAICS Code: | 424120-Stationery And Office Supplies <br> Merchant Wholesalers <br> 453210-Office Supplies And Stationery <br> Stores <br> 423830-Industrial Machinery And Equipment Merchant Wholesalers |
| Family Linkage: <br> Ultimate Parent |  | Business Type: | Corporation |
|  | Wist Supply \& Equipment, Co 107 W Julie Dr Tempe, AZ | Experian File Established: | January 1977 |
|  |  | Experian Years on File: | 43 Years |
|  |  | Years in Business: | 65 Years |
| Branches / Alternative Locations | Wist Supply \& Equipment, Co 4175 S Fremont Ave Ste 107 Tucson, AZ United States | Total Employees: | 50 |
|  |  | Sales: | \$39,739,000 |
|  |  | Filing Data Provided by: | Arizona |
|  |  | Date of Incorporation: | 04/03/1956 |

100
Business Credit Score

The objective of the Experian Business Credit Score is to predict payment behavior. High Risk means that there is a significant probability of delinquent payment. Low Risk means that there is a good probability of on-time payment.

## Key Score Factors:

- Number of commercial accounts with high utilization.
- Pct of new commercial accts to total nbr of accts
- Ratio of balance to high credit for commercial accounts.
- High past acct bal of continuously updated comm accts.

Business Credit Scores range from a low of 1 to high of 100 with this company receiving a score of 100. Higher scores indicate lower risk. This score predicts the likelihood of serious credit delinquencies within the next 12 months. This score uses tradeline and collections information, public filings as well as other variables to predict future risk.




| UCC Filings |  | Back to top |
| :---: | :---: | :---: |
| Date: | 04/26/2018 |  |
| Filing Number: | 201800169340 |  |
| Jurisdiction: | Sec Of State AZ |  |
| Secured Party: | TCF Equipment Finance, A Division Of TCF MN Minnetonka 55305 |  |
| Collateral: | Equipment, Hereafter Acquired Property, Other Assets (undefined) |  |
| Activity: | Filed |  |
| Date: | 10/07/2016 |  |
| Filing Number: | 201600363914 |  |
| Jurisdiction: | Sec Of State AZ |  |
| Secured Party: | Ibm Credit LLC Ny Armonk 10504 One North Castle DR |  |
| Activity: | Filed |  |
| Date: | 10/11/2011 |  |
| Filing Number: | 201116666126 |  |
| Jurisdiction: | Sec Of State AZ |  |
| Secured Party: | Alliance Bank Of Arizona Az Phoenix 85004 One East Washingto |  |
| Collateral: | Equipment, Inventory, Hereafter Acquired Property, Other Assets (undefined) |  |
| Activity: | Filed |  |
| Date: | 07/05/2011 |  |
| Filing Number: | 200614436736 |  |
| Jurisdiction: | Sec Of State AZ |  |
| Secured Party: | Celtic Bank Corproation |  |
| Activity: | Continued |  |
| Date: | 06/29/2011 |  |
| Filing Number: | 200614436736 |  |
| Jurisdiction: | Sec Of State AZ |  |
| Secured Party: | Beal Bank |  |
| Assigned to: | Celtic Bank Corporation Ut Salt Lake City 84111340 N 400 S |  |
| Activity: | Assigned |  |
| Date: | 02/08/2011 |  |
| Filing Number: | 200614436736 |  |
| Jurisdiction: | Sec Of State AZ |  |
| Secured Party: | Celtic Bank Corporation |  |
| Assigned to: | Beal Bank TX Plano 750246000 Legay Drive |  |
| Collateral: | Other Assets (undefined) |  |
| Activity: | Assigned |  |
| Date: | 12/10/2009 |  |
| Filing Number: | 200614436736 |  |
| Jurisdiction: | Sec Of State AZ |  |
| Secured Party: | Silver State Bank |  |
| Assigned to: | Celtic Bank Corporation Ut Salt Lake City 84111340 North 40 |  |
| Activity: | Assigned |  |



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Wist Business Supplies \& Equipment<br>Commitment to Sustainability Statement

It is in the best interests of Wist Business Supplies \& Equipment and society as a whole that our company moves along the path to sustainability. To that end, we will strive to achieve the following vision of performance and will publicly communicate this commitment and periodically report our progress and challenges in fulfilling it.

Equally important is this identification, sourcing, and merchandising of sustainable products to assist our clients achieve their sustainability goals. Innovative renewable products are rapidly reaching consumers from Wist. The concept of "one to many" embodies the impact Wist Business Supplies has by bringing sustainable items to all our customers. Wist serves as a key partner in the supply chain to support thousands of end users in the adoption of renewable goods and reach individual sustainability goals.

Vision

1. Economic Success: the wise use of financial resources
a. We will position our business so it can survive and prosper economically.
b. We will help our community survive and prosper economically through the taxes, salaries, and suppliers we pay, and through our civic and philanthropic efforts.
2. Social Responsibility: respect for people
a. Respect for Employees
b. We will treat our employees in a respectful, fair, non-exploitative way, especially with regard to compensation and benefits; promotion; training and development; open, constructive dialogue with management; involvement in decision-making; working conditions that are safe, healthy and non-coercive; privacy rights; labor law rights; employment-termination practices; and work- life balance.
c. Diversity, Fair Hiring Practices
d. We will promote diversity and a culture of inclusion, and use hiring practices that are fair, responsible, non-discriminatory, and non-exploitative for our employees, board members, and suppliers.
3. Responsible Governance
a. We will manage our risks properly, use our economic power responsibly and operate our business in a way that is ethical and legal.

## 4. Respect for Stakeholders

a. We will be transparent, respectful and fair to local populations, investors, suppliers and other stakeholders outside our organization that may be affected by our operations. We will engage our key stakeholders to understand their needs and seek relationships with them based on integrity. We will work collaboratively with our communities and supply chain to enhance the well- being of others.
5. Fair Dealing with Customers
a. We will be honest and fair with our customers, compete ethically for their business, respect their privacy and provide them safe and effective products and services that meet agreed requirements while taking into account sustainability concerns.
6. Environmental Responsibility: respect for life; the wise management and use of natural resources
a. Resource Conservation
b. We will conserve our use of energy and natural resources to the extent practicable.
7. Waste Prevention and Management
a. We will reduce to the extent practicable the quantity and degree of hazard of the pollutants and other wastes we generate from our operations, and handle them in a safe, legal and responsible way to minimize their environmental effects. This includes reducing to the extent practicable the direct and indirect emissions of greenhouse gases and other harmful air pollutants from our operations and transportation.

## 8. Environmental Risk Control and Restoration

A. We will minimize the risk of spills and other potentially harmful environmental incidents, restore the environment where damaged by us, and enhance it to better support biodiversity.
9. Reduction of Supply Chain Impacts
A. We will work with others in our supply chain to help assure adverse environmental impacts and risks associated with our products and services are reduced and properly controlled, and environmental benefits optimized.
10. Collaboration with Communities
A. We will collaborate with our communities to protect and improve the environment.


[^0]:    Custom Fields:

[^1]:    ＋Add to favorites list Available： 39

